

# CONNECTION

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30,000 SQUARE METERS  
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#YILPORT

#12thbiggest

#globalcontainerterminaloperator

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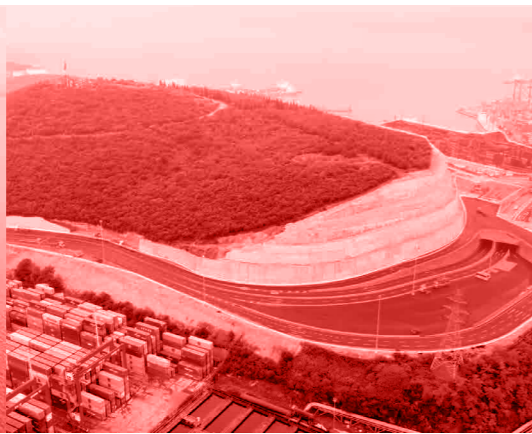
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## YILPORT's Investment to Develop the Biggest Port in Ecuador



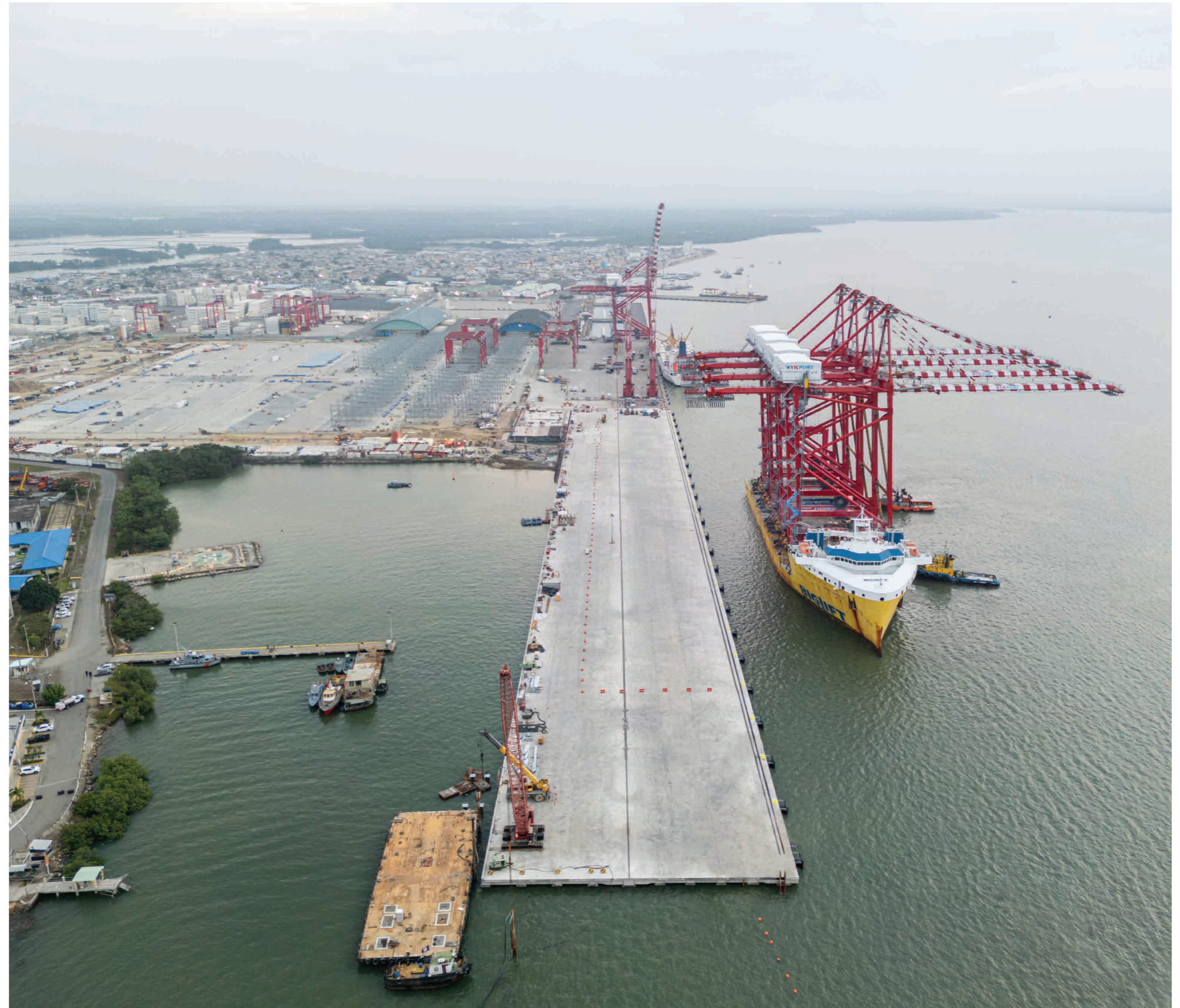
**YILPORT Puerto Bolívar is excited to announce the arrival of state-of-the-art 4 STS and 1 RTG cranes from Mitsui E&S - Paceco. Departed from Japan on October 24<sup>th</sup>, the vessel carrying this state-of-the-art equipment arrived in Puerto Bolívar on November 29<sup>th</sup>.**

YILPORT Puerto Bolívar is now equipped to handle a diverse range of cargo with its 6 STS, 18 RTG, and 4 Mobile Harbor cranes, and the capacity of the terminal is reaching IM TEUs. In addition to the new equipment, with the new construction of Phase II, the terminal will have a length of 1,410 meters of berth, 780 meters dedicated to container vessels, operational by February 2024.

With the vision of becoming the main port of Ecuador, YILPORT Puerto Bolívar will build a top-notch facility with the ambition of the global distribution of Ecuador's high-quality banana and shrimp products guaranteeing that they maintain their utmost quality when they reach various destinations worldwide in optimal conditions. The new yards will have 3,510 reefer plugs to help the gateway boxes together with transshipment boxes.

The ongoing dredging will bring the draft to 16 meters on low tide will allow it to handle ULCV size with the capacity of 20,000 TEUs. The expected cargo traffic in the terminal will triple the existing volume in 3 years. YILPORT Puerto Bolívar will provide one of the best service levels - productivity on the Pacific Coast of South America. Privilege becomes standard.

The arrival of these cutting-edge cranes represents a notable investment by YILPORT Puerto Bolívar in advancing its infrastructure to meet the evolving needs of the logistics industry.





## “ Osman ÜNAL Chief Human Resources Officer TopTalks Interview



Please scan QR  
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Episode.



### Can you tell us about your journey at YILDIRIM Group, and about yourself?

I was born in Ankara in 1961. I graduated from Ankara College and Hacettepe University with a degree in Economics. I started my business life at Koç Holding in 1987. Now, I am completing my 35th year in national, international companies and global companies. I've spent all these 35 years dedicated to Human Resources.

I joined the YILDIRIM Group about three years ago. It was a challenging time with the pandemic, a difficult period for relationships and indeed for humanity. I've felt the excitement ever since I joined, both within the YILDIRIM Group and working with employees and executives. This makes me very happy.

In fact, we are all together in the intensity of that work, and in many areas of activity, culture, and social areas, we do feel intense pressure on ourselves, but I really try to do it with pleasure and excitement, as much as I can, in the best manner.

We all know that YILDIRIM Group has become a very large giant group, located in 56 countries, where 25 thousand people work. Now, we look at it, we employ citizens of 72 different countries. In fact, this diversity, both in terms of culture and awareness, both gives us strength and brings challenges centered in and to give back.

### What are the difficulties you encounter in ensuring integration in such a large organization, adaptation of new employees and businesses?

We actually made good planning here. There is a lot of support from every level, function, country, and especially from the top management level, our founders, Mr. Yüksel YILDIRIM and Mr. Ali Rıza YILDIRIM.

When you grow inorganically, in a new country and acquire a new company, there is a culture established there. You need to combine that culture with the YILDIRIM culture, by melting harmoniously in a pot and achieving a harmonious result. This brings with it not only the cultures that the countries keep alive within themselves, not just the language, as we all know, the customs, traditions, and different beliefs, different usage of words and on the other hand, it brings with it the culture and dynamism created by that company, that is, the company in that country. What we are trying to do is not to change, but to improve, develop it, and make it compatible with YILDIRIM culture. Because the good things should not be changed. If we try to

change the good things, the positive things, in the countries we visit, especially in inorganic growth, and in the countries and companies we acquire, the people working there would be demotivated. Thus, we could not reach our target point.

We develop them in our YILDIRIM approach, by meaning YILDIRIM approach we all know since the day I joined that we are a warm company. When we say warm company, we are friendly, we love communication, we love relationship, we love friendship. Of course, sometimes it becomes important for those countries and the companies we acquire to explain it correctly so that, it is not understood too differently. After explaining this, we use the best practices here, because there is serious know-how there, in the means of technical terms, in technology, and sometimes in terms of practices. I can say that we are trying to get the best results out of them by combining those practices with our own practices.

### How do you promote the culture of diversity and equality within the company? Can you give us information about the initiatives you have recently led?

As we all know and embrace, we provide some guidance, but everyone embraces it and everyone should embrace it anyway, especially the diversity, that is, the various cultures. I just mentioned working together and reflecting this positively on the business environment and their own lives. We have also recently made serious efforts regarding gender equality. This is not positive discrimination, I am talking about equality because it always feels like positive discrimination for women, neither our woman colleagues accept it, nor we do. The important thing is to implement gender equality fully and truly, knowingly, and willingly. We have two purposes here. One of which is that we do

not discriminate between men and women who apply to us from all over the world in every sense, but we accept applications without separating men and women in any way and evaluate those job applications according to their own abilities, talents, competencies, and experiences. Secondly, we at YILDIRIM Group want to increase the number of executives as much as possible in all our companies affiliated with YILDIRIM Group and in all sub-holdings, that is, the number of female executives in the middle and upper levels. This is important in two senses, as I said, diversity and the very different mentality of the women there. This is important in two senses, as I said, diversity



and the very different mentality of the women there. In fact, it adds a substantiality, a different perspective to the work, and it adds harmony. As humans, we all think differently, but when you turn those differences into positive ones, the company benefits tremendously from this. Of course, we see this benefit in our results and we say that YILDIRIM Group will continue in the same way from now on with the strength it received from the past, but gender equality is not just an excuse, let's say we have a deficiency or a difficulty, it is not our deficiency. The sectors we operate in do not allow this too much, so we aim to increase the number and ratio of female employees,

**We have an academy within the YILDIRIM Group, which has developed over the years and now has a certain structure that pioneers the future leaders of the company. Could you tell us about the activities?**

YILDIRIM Academy did very good things after its establishment, but then this pandemic period shook up us a little. Since it happened right when it was in its infancy and was developing well. We could not fully clarify our standards there but later, we changed the structure of YILDIRIM Academy, which was very well thought out, to the entire Group, that is, not only in the country and in Türkiye but also in different languages all over the world.

Especially today, e-learning is very important. By using digital opportunities, we have created a library in that sense, and have approximately 41 training there, which everyone can benefit from, as well as the requests coming from the performance evaluation results and the evaluations there, and the combination of all these programs afterward, which will benefit both the whole company and the whole Group.

We are about to complete these with training specific to some functions and some sectors individually. We have created a lot of infrastructure for these this year, and it

increase the number of female executives but as we all know, the sectors we are in mining, metals, port management, and logistics, on top of them and in these sectors, the number and rates of female employees, both in the world and in Türkiye, are obviously not very fair, but we do this by truly embracing it. On the other hand, of course, there is a foundation within our Group, both through the foundation and through the activities we carry out individually. Not only gender equality but also developing people and our environment, touching them, touching people is really important. We are trying to develop and advance these together.

continues. We plan to develop these, especially regarding leadership, with additional modules every year. Yes, our aim here is to educate our employees, but on the other hand, this is a social responsibility. We focus on training for everyone, whether they work for us or leave us, for all our employees, and for all who walk with us and can benefit from them throughout their lives, which is very important.



# What's Next?

By 2030, YILPORT aims to rank among the TOP 10 port operators in the world.

**we're making every move count.**

## TÜRKİYE

2005 - GEBZE  
2012 - ROTAPORT  
2012 - GEMLİK  
2016 - SOLVENTAŞ  
2023 - BAŞKENT OIZ

## MALTA

2011 - MALTA FREEPORT

## SWEDEN

2014 - GÄVLE  
2014 - STOCKHOLM NORD

## NORWAY

2014 - OSLO

## PORTUGAL

2016 - LISCONT  
2016 - SOTAGUS  
2016 - AVEIRO  
2016 - LEIXÕES  
2016 - FIGUEIRA DA FOZ  
2016 - SADOPOST  
2016 - SETÚBAL  
2016 - TERSADO

## SPAIN

2016 - HUELVA  
2016 - FERROL

## PERU

2016 - PAITA

## ECUADOR

2016 - PUERTO BOLÍVAR

## GUATEMALA

2018 - QUETZAL

## ITALY

2018 - TARANTO

## GHANA

2023 - ATSL-TAKORADI

## CROATIA

2023 - ŠIBENIK

...





On the other hand, not only training but also seminars. The trend topics of the day, academic talks of the leaders in their field or the ones who give the right messages invited here to inform us and all employees about their subjects. These are saved to be combined with the records in e-learning. We will have a good archive eventually. We also started an internal trainer program. We came a bit short there, we couldn't get demand. But it takes a little more time, like a snowball turning into an avalanche. It is like planting seeds you do something, and get the reward later.

We need to give people that excitement and courage. I believe we will do this. We have trained approximately 13-14 thousand people

### Do you have any messages you'd like to convey to our stakeholders, new colleagues, and young talents?

The first one is actually due to the condition that both Türkiye and the world have experienced many negativities and we continue to experience. But this is not the end of everything, and we must fight both individually and as a company. The basis of this is that we want to work with people who think positively, are open to development and learning, and are harmonious, and I especially want, describe, and expect this for my new friends.

There is so much negativity in our lives now. If we follow them and keep to ourselves with excuses, we can not do anything. We have to fight as an individual, as a society, and most importantly, with its 25 thousand employees and their families and the environment it affects, the power of a community of 100 thousand people can advance this with positive work, positive thoughts, and hard

in total this year, and around 600 of our friends benefited from the library in electronic environments last year. Our YILPORT training department worked together with the academy. They are already working and were entitled to an award, especially for the Marketing and Sales modules they built. We will continue to receive awards this year as well, not just for awards but to crown the work we do, and we are constantly improving. All we want here is to get accurate feedback from our colleagues. If we get that accurate feedback, we can improve ourselves better.

work. We need to move this forward. Of course, this is not easy everyone has a life cycle.

The YILDIRIM family has a very beautiful story behind the YILDIRIM Group. It is entirely vision-based and different. We can think of it as three-legged. There is entrepreneurship at the heart of YILDIRIM Group, a global state of mind on an international scale, and, the friendly person, that is, the understanding person because I am like that myself, and I want my friends to feel the same. It has been about three years, but I feel like I have been working here for ten to fifteen years. It is not just about me, but the people in front of me, or all my colleagues who work with me, whether they are in this building or not, all have a common expectation, with the strength I get from them, I motivate myself in this sense, and I expect them to motivate themselves, as well.



# INFINITY

Community Access Portal

**Y**ILPORT is fully committed to using its all endeavors for providing the utmost service with the in-house expertise.

### Infinity Community Access Portal Offers:

- Elevated operational productivity;
  - Enhanced service delivery;
- Transparent and streamlined planning processes;
  - Accelerated throughput times;
  - Optimal utilization of information;
- Adaptable and customizable reporting features.

Scan QR Code to Discover



<https://infinity.yilport.com>

**Privilege becomes  
E-Standard!**



## TÜRKİYE REGIONAL INFORMATION

Located in Marmara region of Türkiye, YILPORT's multipurpose terminals offer the best solutions, located at different coasts in the hearts of industrial zones. The terminals are closely connected to main highways offering easy access. YILPORT Gebze, Gemlik, Körfez and Solventaş terminals are utilized with bonded and non-bonded areas, warehouses and supported by end-to-end logistic services.



Gebze



Gemlik



Solventaş



Körfez

### Q3 - 2023 Regional Throughputs



Container  
**302,564**  
TEUs



General Cargo  
**775,106**  
TONS



Liquid  
**894,000**  
M<sup>3</sup>



Ro-Ro  
**43,514**  
CEUs



#### YILPORT Holding Türkiye Region Sales and Marketing Responsibles

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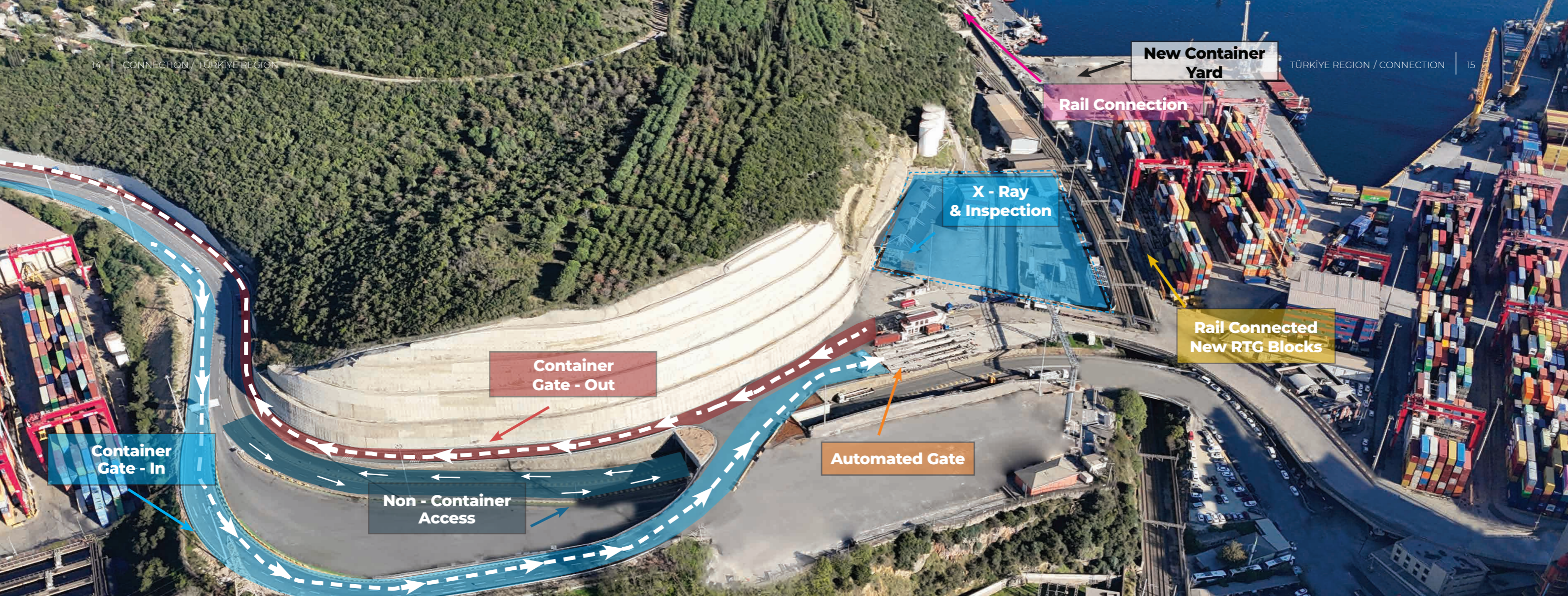
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Solventaş Local Sales:  
General Manager: Ms. Elif ARTAN  
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Sales Manager: Mr. Berk DELIPINAR  
berk@solventas.com.tr







**> YILPORT Gebze is Ready with Increased Capacity & New Road**

YILPORT Gebze terminal signals a significant turning point in the overall growth strategy with substantial investments across numerous infrastructure characteristics, the recently accomplished projects.

YILPORT Gebze new road project concluded upon the completion to expand the area of earth and retaining wall and underpass works.

The terminal has significantly increased gate capacity from 4 to 8 lanes with the expansion project. By facilitating and speeding up traffic entering and leaving the site, this targeted action intends to improve overall operating efficiency. The new pre-gate area enables 50 trucks at a time to boost up the process, giving

logistics partners and stakeholders a smooth and efficient experience.

YILPORT Gebze which has a railway connection also increased its storage area with a New CFS Area and Warehouse for Storage & Inspection in parallel to meeting the increasing demand. A 2,200 square meter yard extension and a new warehouse were completed, setting up for long-term growth.

Also, the addition of three additional Rubber Tyred Gantry (RTG) blocks with a total of 100,000 TEUs significantly increased the yard capacity. This extension helps to improve the efficiency of the storage and to meet the increasing needs of container handling.

The new developments at the YILPORT Gebze terminal represent a critical shift in their approach to expansion. Operational excellence displays itself in projects such as developing additional storage facilities, a new pre-gate area, and increased gate capacity. Establishing its position as a major participant in the global logistics arena, YILPORT Gebze is well-positioned for long-term growth with improved traffic flow, greater storage, and enhanced container handling capabilities.

YILPORT Gebze

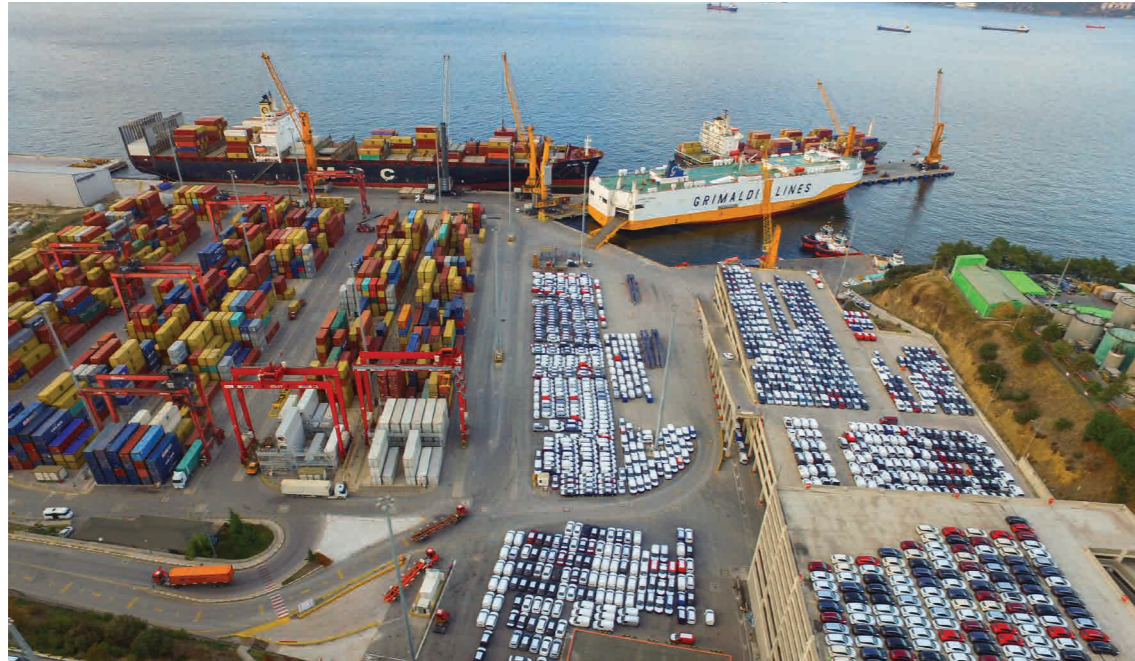
- **8 lanes**
- **100,000 TEU** additional capacity
- **2,200 m<sup>2</sup>** yard expansion
- **New Automated-gate** 3 times better turnover
- **New Underpass Road**



- **400 meters** length **2 rail tracks**
- **RTG on rail** 200m

**Railway Connection**





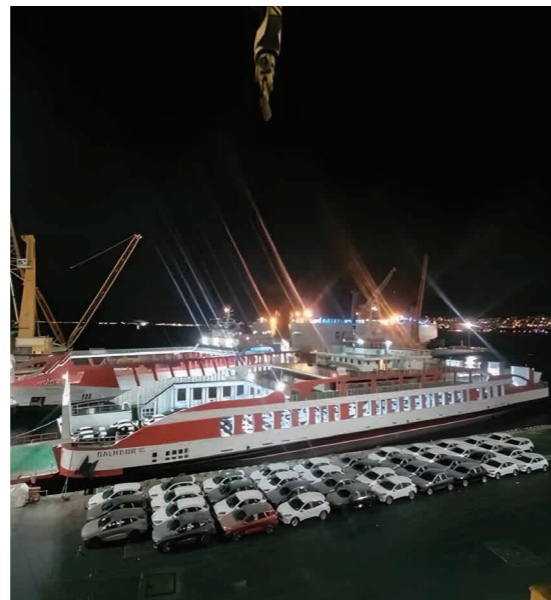
## YILPORT Gemlik Performs Three Simultaneous Ro-Ro Vessel Operations

YILPORT Gemlik coordinated a momentous operation that unfolded. This operation involved a synchronous and meticulous engagement with three remarkable Ro-Ro ships: Grande Detroit, Balıkesir 10, and Tekirdağ 59.

The organized efforts and seamless collaboration among these three RoRo ships were a sight to behold. Grande Detroit, known for its notable capacity and efficiency, played a pivotal role in effectively managing the inflow and outflow of cargo with utmost precision. Additionally, Balıkesir 10 and Tekirdağ 59, recognized for their operational expertise, seamlessly complemented the operation, ensuring a streamlined and efficient flow of activities. YILPORT Gemlik displayed exceptional coordination, resulting in the optimal utilization of resources and time.

This operation shows a shining example of the operational prowess and efficiency that defines YILPORT Gemlik. It showcases our unwavering dedication to conducting multiple operations concurrently while upholding the highest standards of safety, precision, and professionalism. YILPORT Gemlik remains

committed to advancing excellence in the maritime industry and aims to set new benchmarks for operational proficiency and unwavering reliability.



## YILPORT Gemlik Elevates Operations with Innovative Equipment

YILPORT Gemlik added specialized grabbing equipment, equipment fleet for pig iron operations in the 2023, after testings, first operations was conducted during a pig iron evacuation operation from the vessel Mediqueen.

With the successful testing phase concluded, the incorporation of this grabbing equipment into our inventory is poised to revolutionize MHC operations. This addition significantly increases our ability to handle pig iron cargo efficiently, elevating our operational efficiency and reinforcing our position as an industry leader. YILPORT Gemlik remains dedicated to continuous improvement and innovation, propelling our operations toward unparalleled efficiency and excellence.

## YILPORT Gemlik's Expertise in Wind Energy Component Handling and Storage

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## YILPORT Gebze Welcomed NJORD Vessel

YILPORT Gebze welcomed the NJORD vessel, marking the first call for the RMSI service a recently launched initiative by the JSV agency. This milestone represents a significant step forward in the maritime industry, symbolizing the successful collaboration and strategic vision between YILPORT



Gebze and JSV. The arrival of the NJORD vessel at YILPORT Gebze under the RMSI service highlights a commitment to efficiency, reliability, and innovation. This achievement stands as a testament to the progressive partnership between industry leaders, promoting growth and advancement within the maritime sector.



## YILPORT Gebze Achieves Operational Excellence with Enhanced Capacity

YILPORT Gebze team successfully concluded the necessary processes for our brand-new depot, paving the way for its seamless operational launch in September. The commissioning of this state-of-the-art depot marks a significant achievement for the facility.

This strategic expansion has notably elevated our operational capabilities, allowing us to increase the capacity. This increased capacity addresses the growing operational needs and positions us to serve our clients and partners better, supporting smoother and more efficient container handling and storage.

The detailed planning and execution involved in bringing this depot to life exemplify our commitment to staying at the forefront of the industry, utilizing modern infrastructure and advanced technologies. YILPORT Gebze is committed to continual growth and enhancement, aiming to provide top-tier services and contribute positively to the logistics and maritime sectors.



YILPORT Solventaş Team

## YILPORT Solventaş: Pioneering Energy Efficiency with ISO 50001 Certification

YILPORT Solventaş has achieved a significant milestone by obtaining certification for the ISO 50001 Energy Management System. Through dedicated efforts and accurate coordination led by the YILPORT Solventaş Energy Team, in collaboration with the YILPORT Solventaş Quality Management Systems Department, extensive long-term studies were conducted to fulfill the requirements of this certification.

The audit process, spanning two steps and involving four diligent TSE auditors, was completed within four days. Following this successful audit, the Turkish Standards Institute (TSE) awarded the well-deserved certification.

Energy Management System encompasses the development and implementation of a comprehensive energy policy, the establishment of achievable energy consumption targets, and the formulation of action plans to attain these targets while consistently measuring progress. In this pursuit, various energy sources, including natural gas, electricity, and diesel, are utilized at Solventaş, and critical energy usage areas have been

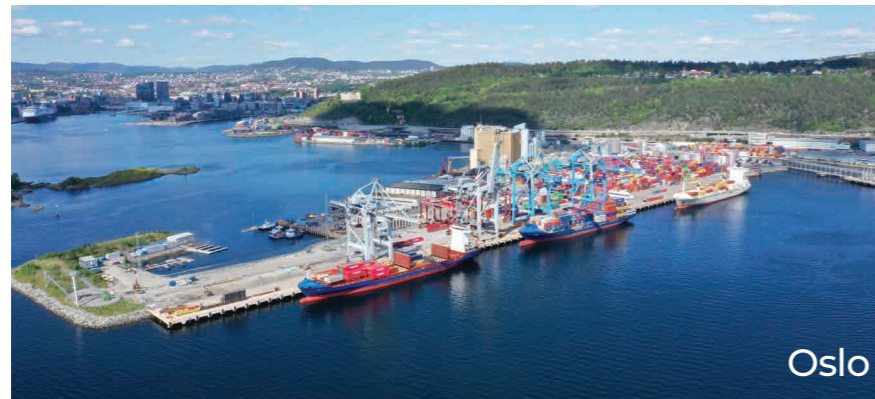
identified through precise measurements. Improvement opportunities have been identified based on these measurements, and in alignment with the set targets, we are committed to continuously enhancing our energy performance.

Our management system is actively integrating new, energy-efficient technologies, minimizing energy wastage, and optimizing existing processes to reduce energy costs. By implementing the ISO 50001 Energy Management System, we will effectively manage our energy performance and uphold our commitment to achieving sustainable energy practices.



# NORDIC REGIONAL INFORMATION

Located in Scandinavia region, YILPORT's multipurpose terminals offer the best solutions, at different coasts of Norway and Sweden in the hearts of industrial zones. The terminals are closely connected to main highways offering easy access. YILPORT Oslo, YILPORT Gävle and Stockholm Nord terminals are utilized with bonded and non-bonded areas, warehouses and supported by end-to-end logistic services.



Oslo



Gävle



Stockholm Nord

Q3 - 2023  
Regional  
Throughputs



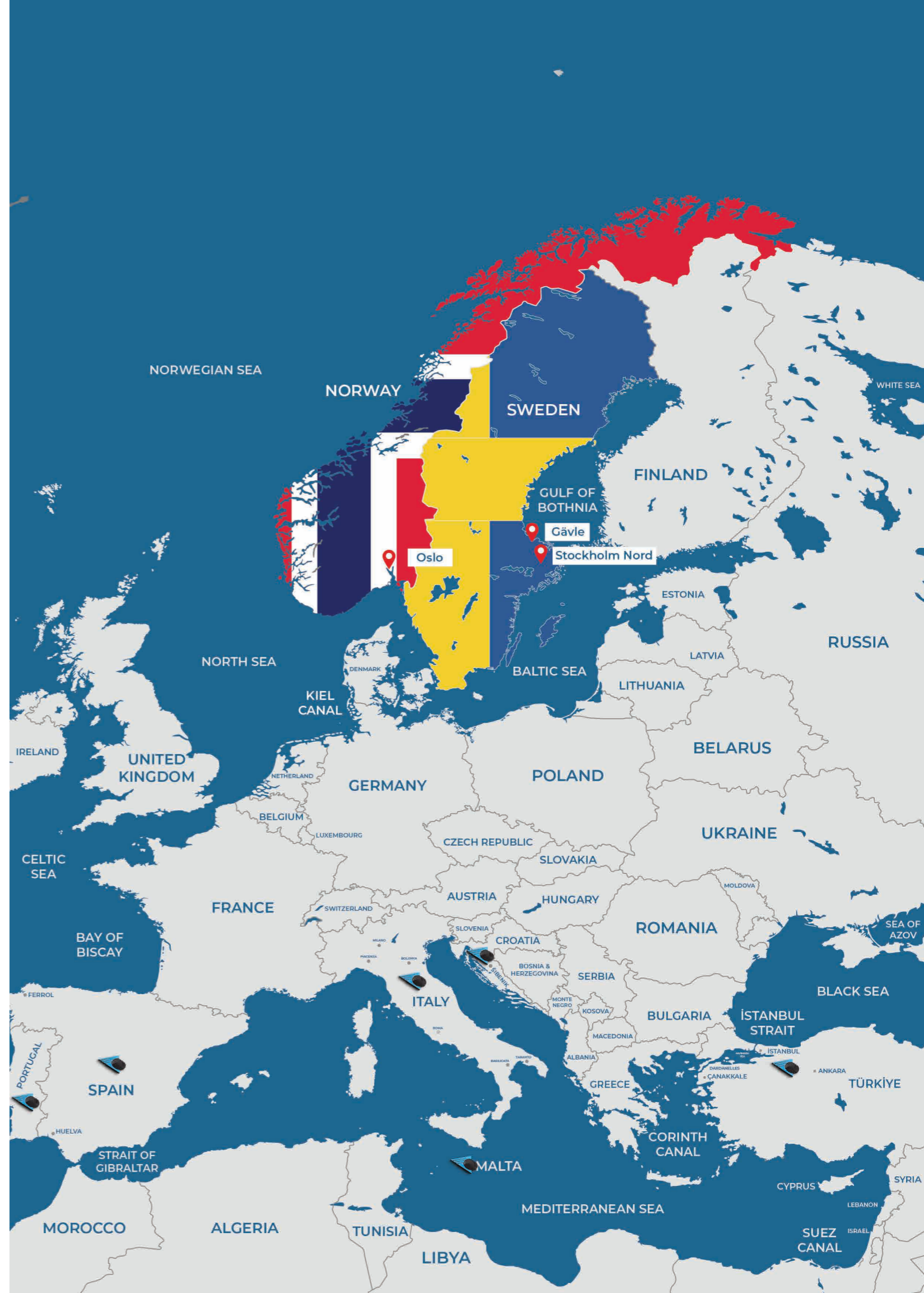
Container  
**128,050**  
TEUs



General Cargo  
**384,495**  
TONs



Ro-Ro  
**6,730**  
CEUs



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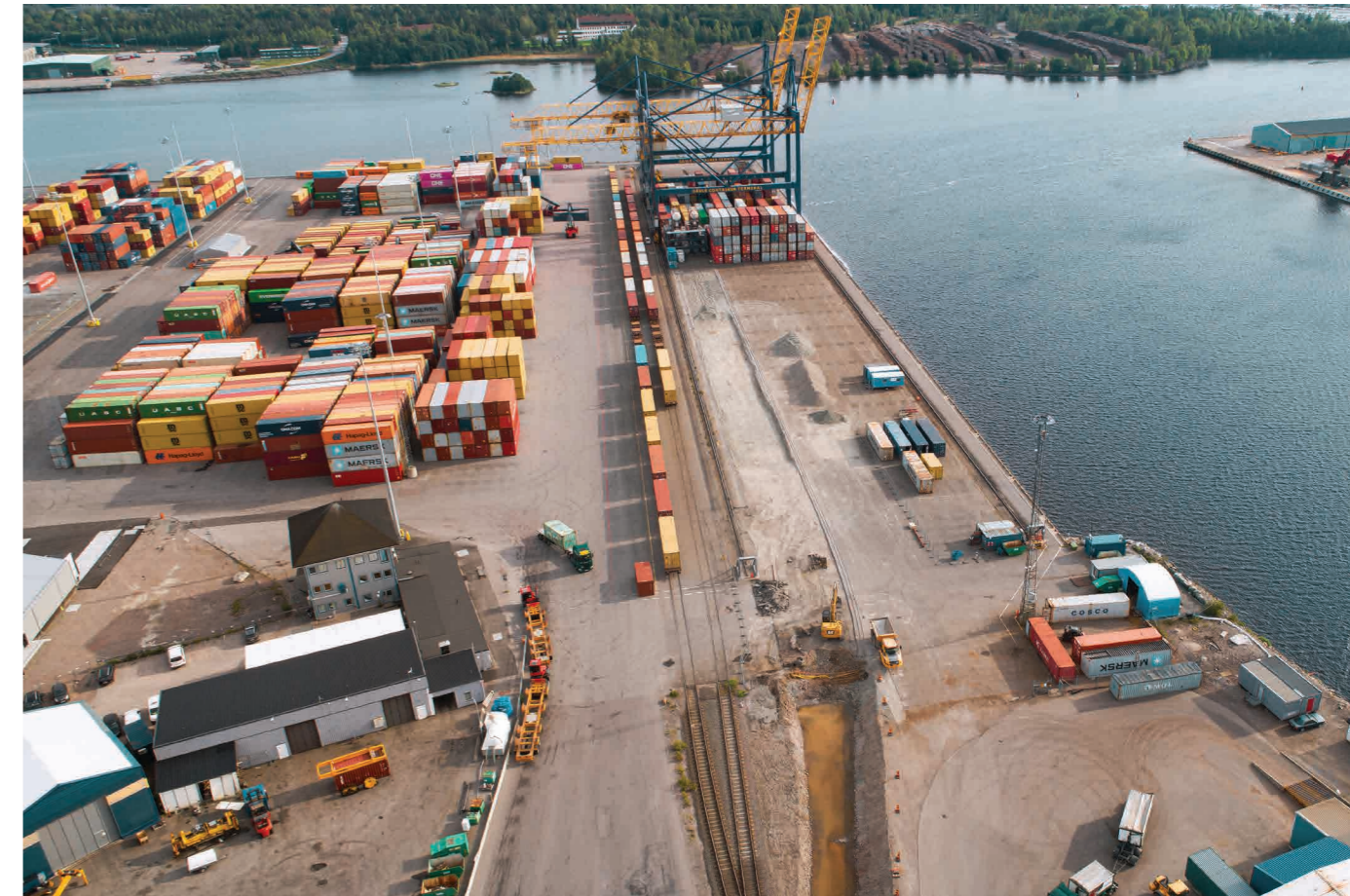


## YILPORT Gävle: FOOD INSPECTION FACILITY

### Operations Started

The technically advanced facility is equipped with three container docks and two freeze rooms accompanied by two laboratories. With YILPORT's investment, the Swedish National Food Agency will establish its presence in the port of Gävle with the responsibility to conduct the testing of imported foods and perishable goods. The facility is placed at the brink of the container terminal, allowing for short transportation between reefer racks and the inspection area.

The facility at YILPORT Gävle is only the fourth in-port and the northernmost food inspection facility in Sweden, providing an import hub for commodities going to both the Northern and Mid-Sweden regions as well as northern Stockholm with the train shuttle to YILPORT Stockholm Nord terminal.



YILPORT Gävle

## > YILPORT Gävle: Doubling the Train Capacity at the Container Terminal

YILPORT Gävle together with Port of Gävle is doubling the railway capacity on the container terminal due to reaching the limit and to meet future demands. The project started in early September and is set to be completed in Q4 2023. The container terminal will then be equipped with four railway tracks leading into the terminal area. The railway currently consists of two 300-meter-long tracks. With the additional two tracks, the railway will reach a total of 1200 meters divided on four tracks.

By doubling the number of tracks at the container terminal, YILPORT Gävle is taking a step forward in enhancing the operational capacity. This investment is aimed at improving efficiency, reducing congestion, and providing even better service. Stay tuned for more updates on this ongoing project.



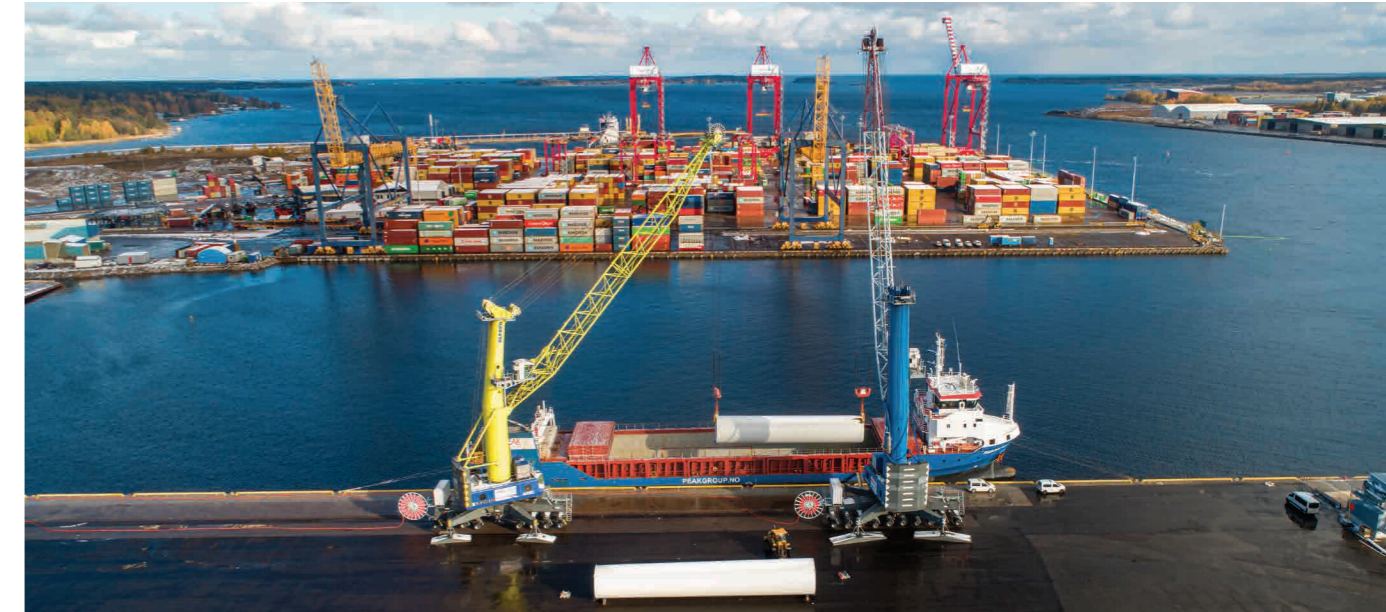
## New Knuckle Boom Crane at YILPORT Gävle

YILPORT Gävle continues to expand its equipment fleet with a brand-new, fully electric Liebherr LH 150.

YILPORT Gävle now adds another state-of-the-art, environmentally friendly crane to its fleet. This crane plays an important role in the modernization and sustainability efforts of our general cargo terminal, says Jörgen Flank, Terminal Director at YILPORT Gävle.

The Liebherr LH 150 is specifically designed for handling bulk goods and general cargo in port operations. With an electric drive and an operating weight of approximately 165 tonnes, it sets new efficiency standards. With its 400 kW electric motor, it achieves a remarkable system capacity of 614 kW when combined with the ERC system. Its electric drive ensures low maintenance, and quiet operation while being environmentally friendly.

The crane's advanced mobile gantry portal undercarriage allows quick and effortless relocation and exceptional maneuverability due to various steering modes. With the 300m cable winding system, it extends its operational reach from a single electrical connection point. One standout feature is the height-adjustable double-articulated hydraulic operator's cab which can be shifted forward to provide easier entry. This allows for a flexible eye point which ensures that the machine operator maintains an optimal view of the working area, thus boosting productivity.



## Record set at YILPORT Gävle General Cargo

At YILPORT Gävle General Cargo, the facility hosts three CFS operations, each specializing in handling steel, timber, and paper products. This year has been quite busy for CFS operations in Gävle, especially during the third quarter, when YILPORT Gävle General Cargo saw a significant increase in containerizing sawn timber.

In September, a new monthly record was reached at CFS Timber as they stuffed 917 containers. During one of those weeks, they also achieved an all-time high week by containerizing and de-containerizing a total of 525 containers.

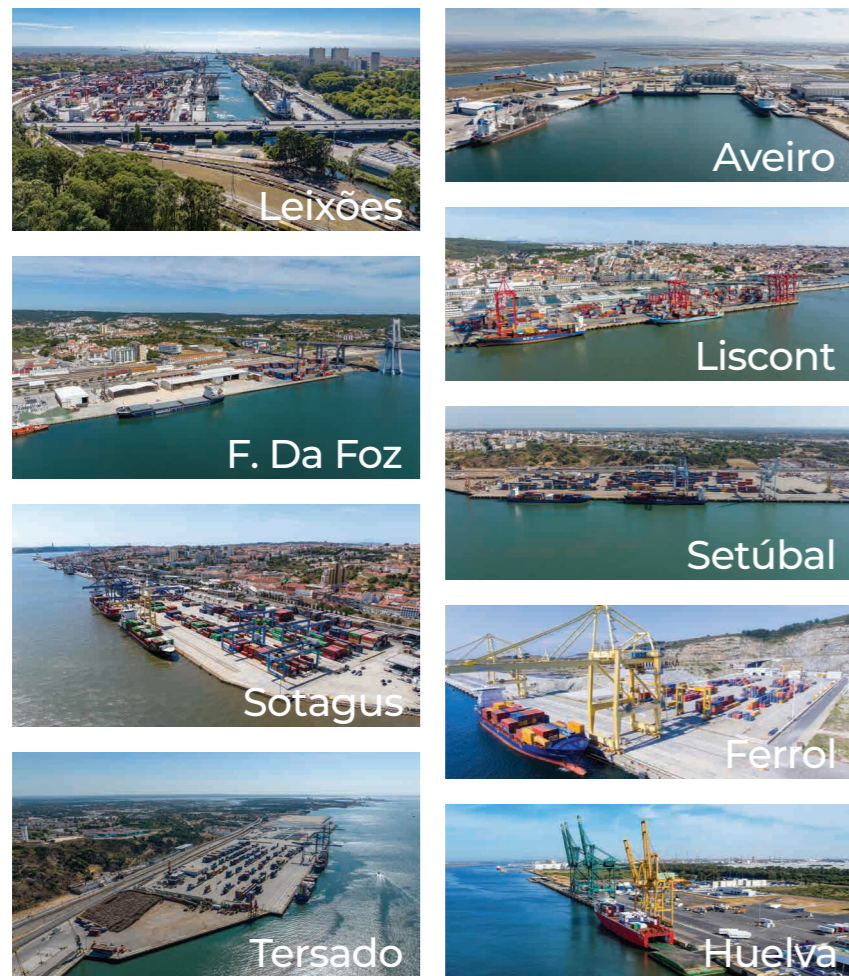
Combined with all three CFS operations for September, the total throughput reached roughly 1,700 containers. This brings the terminal close to breaking the previous record set in March 2023, which held a throughput of approximately 2,100 containers.

The records set during this year showcase the remarkable capacity and efficiency that YILPORT Gävle's CFS operations can offer their customers.



# IBERIA REGIONAL INFORMATION

Located in the Iberian Peninsula, YILPORT's multipurpose terminals offer the best solutions, at different coasts of Portugal and Spain in the hearts of industrial zones. The terminals are closely connected to main highways offering easy access. YILPORT Leixões, Liscont, Sotagus, Setúbal, Tersado, Figueira da Foz, Aveiro, Huelva and Ferrol terminals are utilized with bonded and non-bonded areas, warehouses and supported by end-to-end logistic services.



Q3 - 2023  
Regional  
Throughputs



Container  
**323,956**  
TEUs



General Cargo  
**419,737**  
TONs



Ro-Ro  
**14,108**  
CEUs



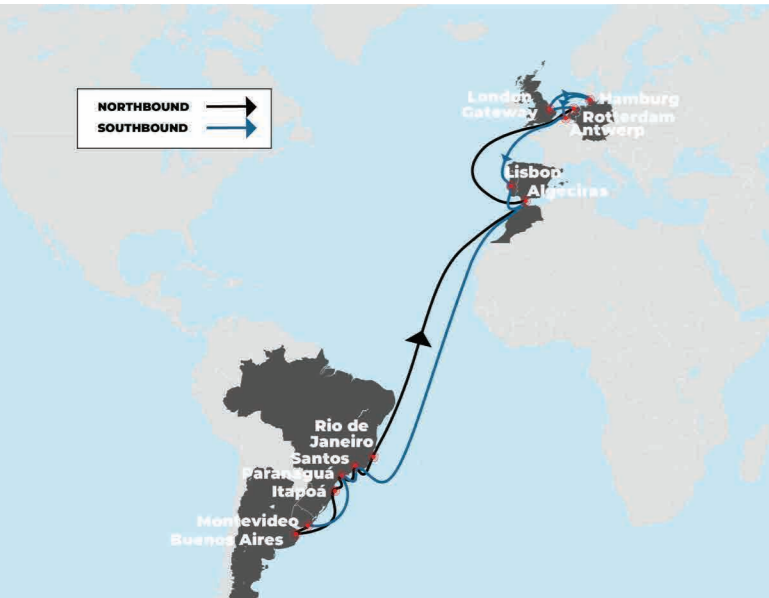
**YILPORT Holding** Iberia Region Sales and Marketing Responsibles



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## YILPORT Liscont Connects with South America via ONE, COSCO, and OOCL

ONE, COSCO, and OOCL collaborate to offer a range of container shipping options between East Coast ports in Latin America and hub European ports. The first vessel to call at line YILPORT Liscont on this new route is XIN CHONG QING, which started operating as of today, 2nd of October 2023.

LUX - LATIN EAST COAST SERVICE (ONE), ESE2 - EAST COAST SOUTH AMERICA TO

EUROPE (COSCO), and EEX - EUROPE EAST COAST SOUTH AMERICA NETWORK (OOCL) services multiple connections covering the Mediterranean, Indian Subcontinent, Middle East, South Africa, Southeast Asia, and North Europe ports.

This collaboration benefits shippers through expanded choices, faster transit time, reliable schedule, and comprehensive coverage.



## YILPORT Iberia Sponsors the Porto Maritime Week

Nuno David Silva, Regional General Manager of YILPORT Iberia, participated in a panel discussion on "Port Operators' Proposals" at Porto Maritime Week 2023, which was held in Porto, Portugal from September 25-29, 2023.

During the panel discussion, Silva presented YILPORT's portfolio of services and its focus on automation towards sustainability.



## YILPORT Liscont Welcomed CAP SAN TAINARO

YILPORT Liscont welcomed CAP SAN TAINARO operated by MAERSK, the largest container vessel ever to call the terminal with a historic operation.

The vessel entered the port's records as the largest ship ever to call with a capacity of 11,503 TEU, 333.2 meters long and 48.25 meters wide.





## > YILPORT Leixões Enhances Efficiency and Safety with New 30,000 Square Meters Truck Runway Pavements

We are excited to announce the completion of our new truck runway with 30,000 square meters of pavement in the North and South Container Terminals of YILPORT Leixões.

The new pavements are to maximize durability and ensure optimal conditions for truck traffic. It also improves safety by providing smoother circulation and renewed traffic signs and safety elements. In addition to improving safety, the new pavements will also extend the lifespan of our machines and trucks, reducing maintenance costs.



## > YILPORT Leixões Enhances Project Cargo Excellence

YILPORT Leixões, the largest seaport in northern Portugal and a prominent marine terminal in the country, demonstrates remarkable competitiveness and versatility in efficiently handling commodities.

The multipurpose terminal accomplished the loading operation of an 80-tonne portable shear from the PHGP 700T series onto the Ro-Ro vessel Ysaline. This vessel's route to Rotterdam, with a destination in Poland, showcases its significance as a strategic gateway terminal. It's worth highlighting that the portable shear is a heavy-duty piece of machinery proudly manufactured in a leading Portuguese production facility.

Its impact on Portuguese seaborne foreign trade is substantial, accounting for an impressive 25% and managing a staggering annual tonnage of over 18 million tons of goods.

YILPORT Leixões to facilitate short-sea shipping and ensure competitive connections to major European port hubs. The port's appeal is evident as a preferred choice for significant industrial companies seeking to export their end products, further strengthening its status in the maritime industry.

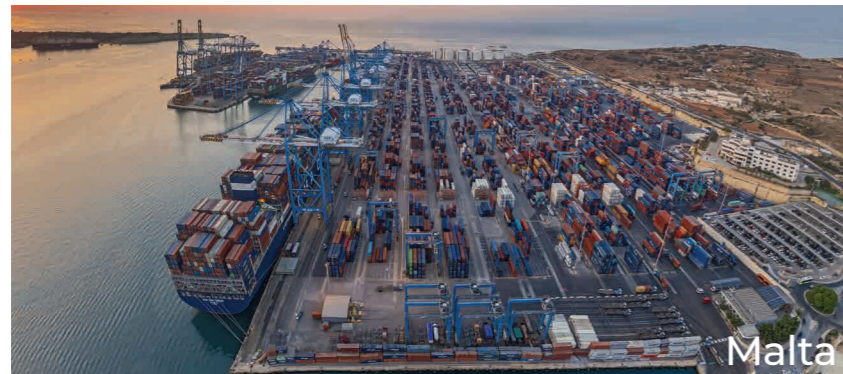


## MEDITERRANEAN REGIONAL INFORMATION

Located in Mediterranean region, YILPORT's Mediterranean terminals offer hubs and home terminals for container, general - bulk and Ro-Ro operations, and provide easy access to roads and logistics services. YILPORT Taranto SCCT, Malta Freeport, Šibenik are utilised with bonded and non-bonded areas, warehouses and supported by end-to-end logistic services.



Taranto



Malta

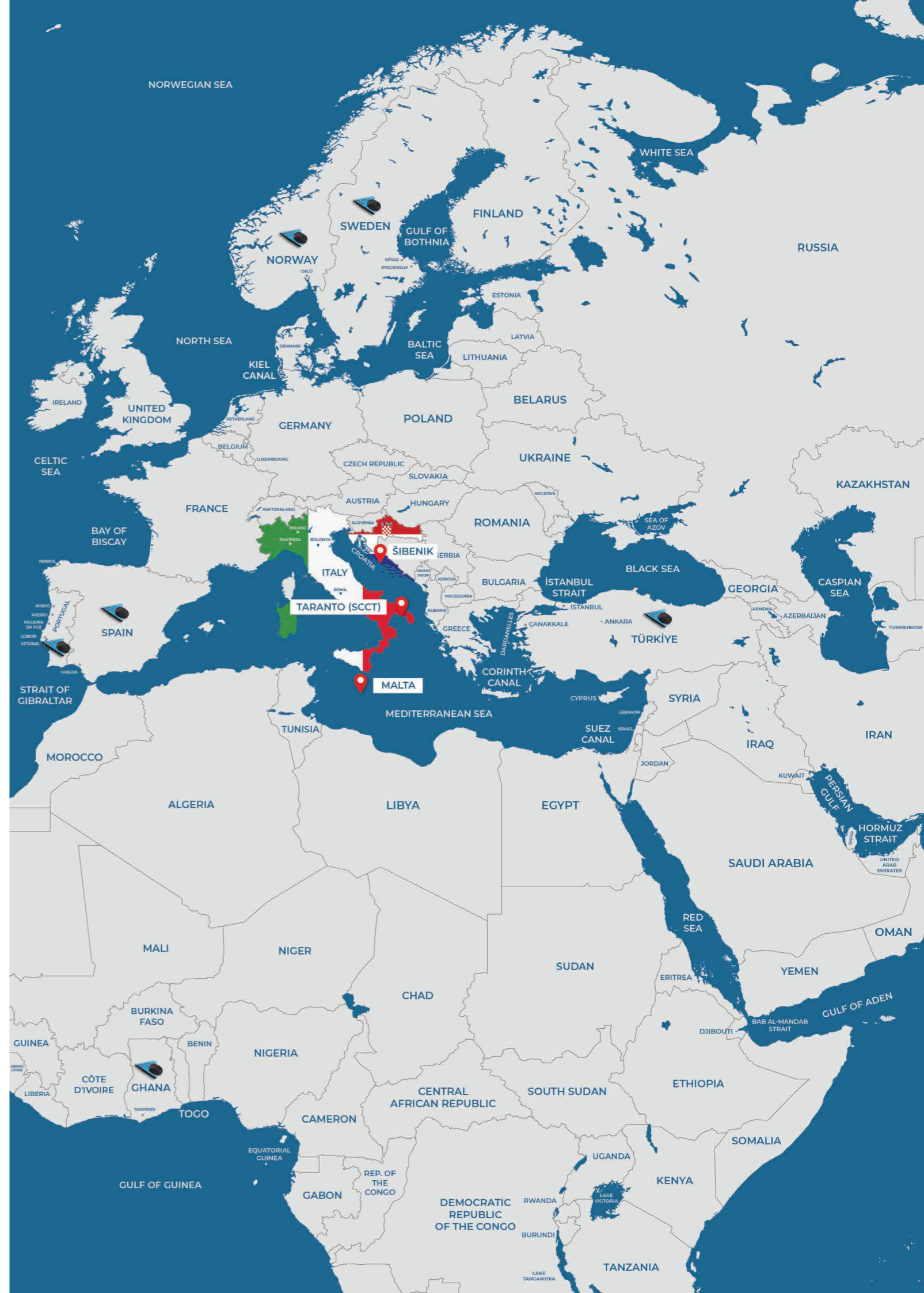


Šibenik

Q3 - 2023  
Regional  
Throughputs



Container  
**379,389**  
TEUs



### YILPORT Holding Mediterranean Region Sales and Marketing Responsibles

YILPORT Taranto San Cataldo  
Container Terminal

Taranto Local Sales:  
sm@yilport.com

Head Office Contact: Sales & Marketing  
sm@yilport.com

Malta Freeport Terminal:  
marketing@maltafreeport.com.mt  
www.maltafreeport.mt







Malta Freeport Terminal



### Elevating Standards at Malta Freeport Through ISO Certifications

DNV-GL conducted a thorough audit as an integral component of the re-certification process, imperative for upholding our Management System Certification in accordance with ISO 9001:2015, ISO 45001:2018, and ISO 14001:2015 standards. We prioritize maintaining the highest quality, occupational health and safety, and environmental management systems.

The outcome of this audit was exceptionally positive, affirming the durability and effectiveness of our management systems. Malta Freeport demonstrates a commitment to not only meeting but exceeding the stringent requirements outlined in these ISO standards.

In the spirit of continuous enhancement, we are dedicated to thoroughly reviewing the observations and insights obtained from the audit. This driven approach enables us to identify opportunities for ongoing improvement at every operational level within our organization. By embracing a culture of continuous improvement, we strive to elevate our standards and set our position as a leader in the industry.



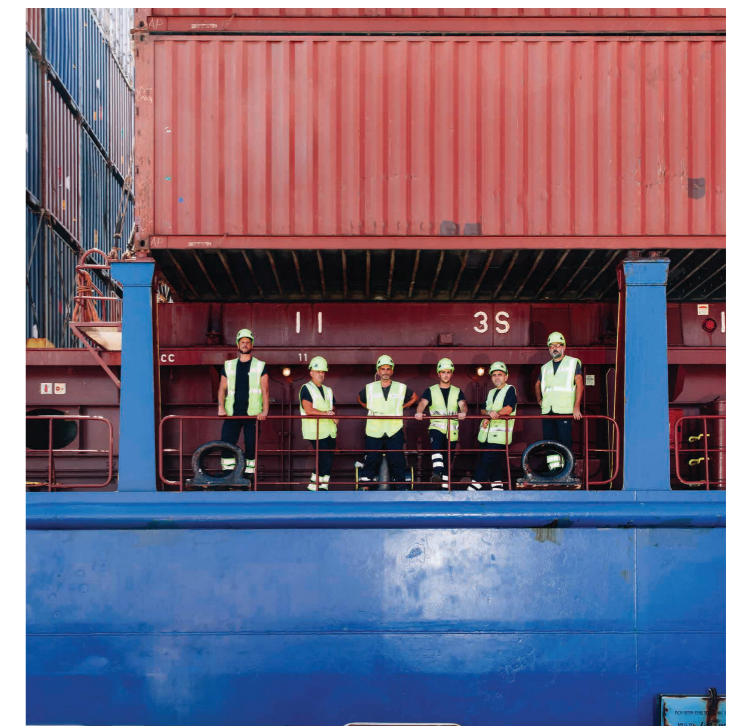
### Environmental Monitoring Committee Gathered for Sustainable Future

The Environmental Monitoring Committee (EMC) marked its 100th meeting since its inception in 2012. Created to oversee Freeport’s environmental advancements, the EMC is a crucial platform for facilitating communication between the facility and environmental stakeholders. Comprising representatives from local government bodies, NGOs, and Malta Freeport, the EMC plays a vital role in addressing environmental concerns. Members were also given a tour of the new fuel station this time.

### YILPORT Taranto Gathers with the Community at Taranto Port Days

YILPORT Taranto (SCCT) made a notable impact at ‘Taranto Port Days’ from October 6th to 8th, they actively engaged as a sponsor, showcasing the dynamic port life and culture to the public.

Their engagement centered on an interactive stand, offering insights into port operations. Notably, they organized enlightening school visits, welcoming almost 100 students, and participated in a photo shoot, showcasing the diverse roles within port life. This active involvement highlighted their commitment to community engagement and promoting maritime industry awareness.





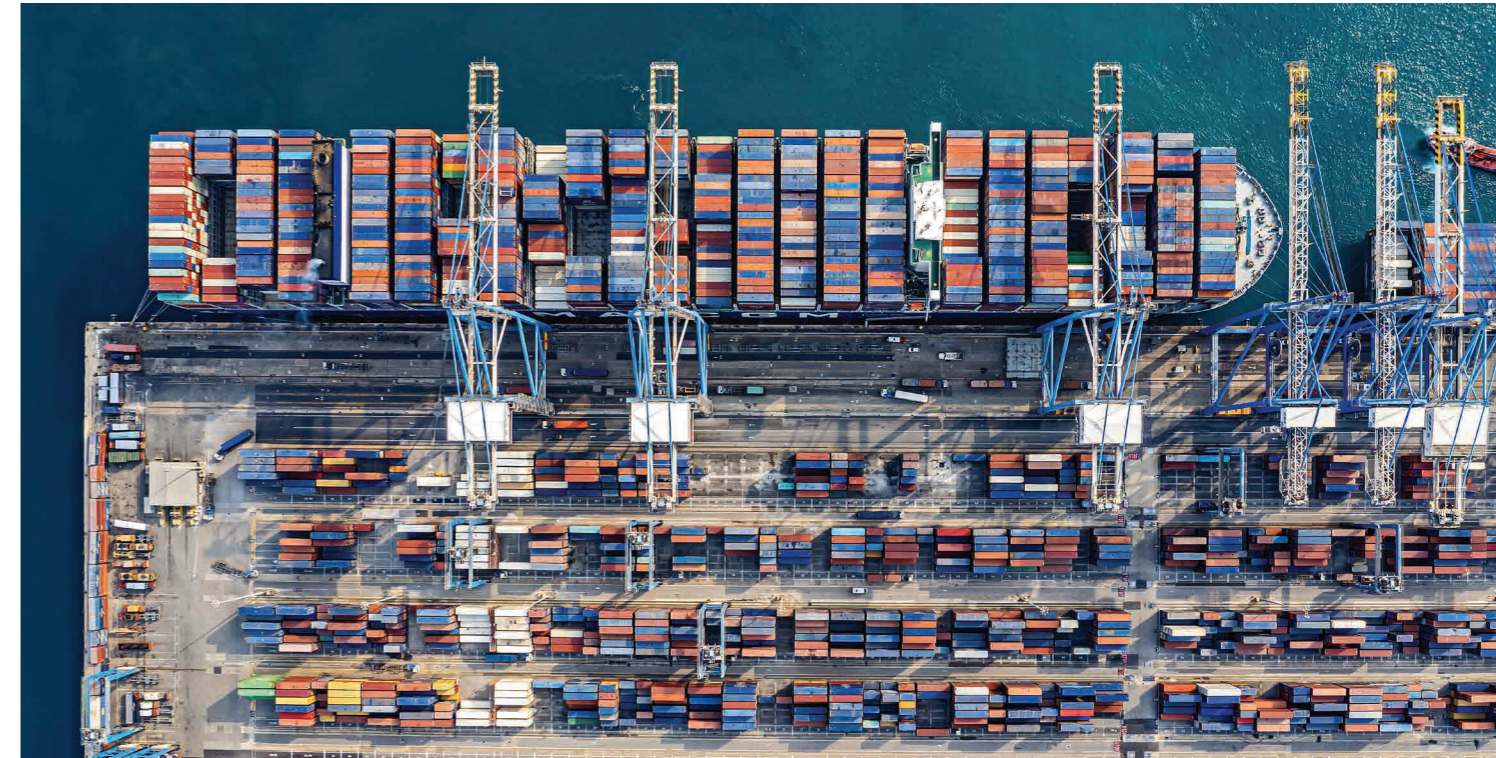


## Committed to a Greener Future: Malta Freeport's Decarbonisation Endeavors

Acknowledging its role in safeguarding the environment, Malta Freeport is embracing sustainability with a commitment to curbing air, noise, and light pollution through its comprehensive Environmental Management initiatives. The company is dedicated to making significant strides in environmental responsibility, with a particular focus on the vital roadmap towards decarbonization to achieve defined environmental objectives.

Malta Freeport's ambitious Decarbonization Plan is a testament to its commitment. It aims to substantially decrease emissions by a minimum of -3% CO<sub>2</sub> per container visit annually. Moreover, the plan aims for a remarkable -40% reduction in emissions by 2050 through the strategic integration of new, greener equipment while phasing out older, less eco-friendly machinery.

By charting this bold path towards decarbonization, Malta Freeport demonstrates its stance in contributing to a sustainable and eco-conscious future. The commitment to reducing its carbon footprint underscores Malta Freeport's dedication to environmental management and sets a strong example for the industry.



## Malta Freeport's Strategic Onshore Power Supply (OPS) Project

The Onshore Power Supply (OPS) project at Malta Freeport Terminal (MFT) is a strategic endeavor that arrives at a critical moment, aligning perfectly with legislative requirements and ambitious environmental targets. Spearheaded by Shining Star, a subsidiary of the esteemed YILDIRIM Group, this project is set to drive a substantial reduction in emissions, noise, and vibration. Notably, it is estimated to equate to a significant CO<sub>2</sub> savings of 4,000 tonnes, and this project boosts Malta Freeport's environmental stance.

Anticipated to be operational by 2024, the OPS project signifies that Malta Freeport promotes sustainability. This forward-looking initiative not only showcases MFT's commitment to environmental responsibility but also enhances the overall quality of life for neighboring residents by addressing concerns related to noise and emissions from container ships.



# LATAM REGIONAL INFORMATION

Located in Latin America region, YILPORT's multipurpose terminals offer the best solutions, at different coasts of Ecuador, Peru and Guatemala in the hearts of industrial zones. The terminals are closely connected to main highways offering easy access. YILPORT Puerto Bolívar, TPE Paíta, and YILPORT Quetzal terminals are utilized with bonded and non-bonded areas, warehouses and supported by end-to-end logistic services.



Bolívar



Quetzal



Paíta

Q3 - 2023  
Regional  
Throughputs



Container  
**174,184**  
TEUs



General Cargo  
**440,255**  
TONs



Liquid  
**33,960**  
M<sup>3</sup>



**YILPORT Holding** Latam Region Sales and Marketing Responsibles

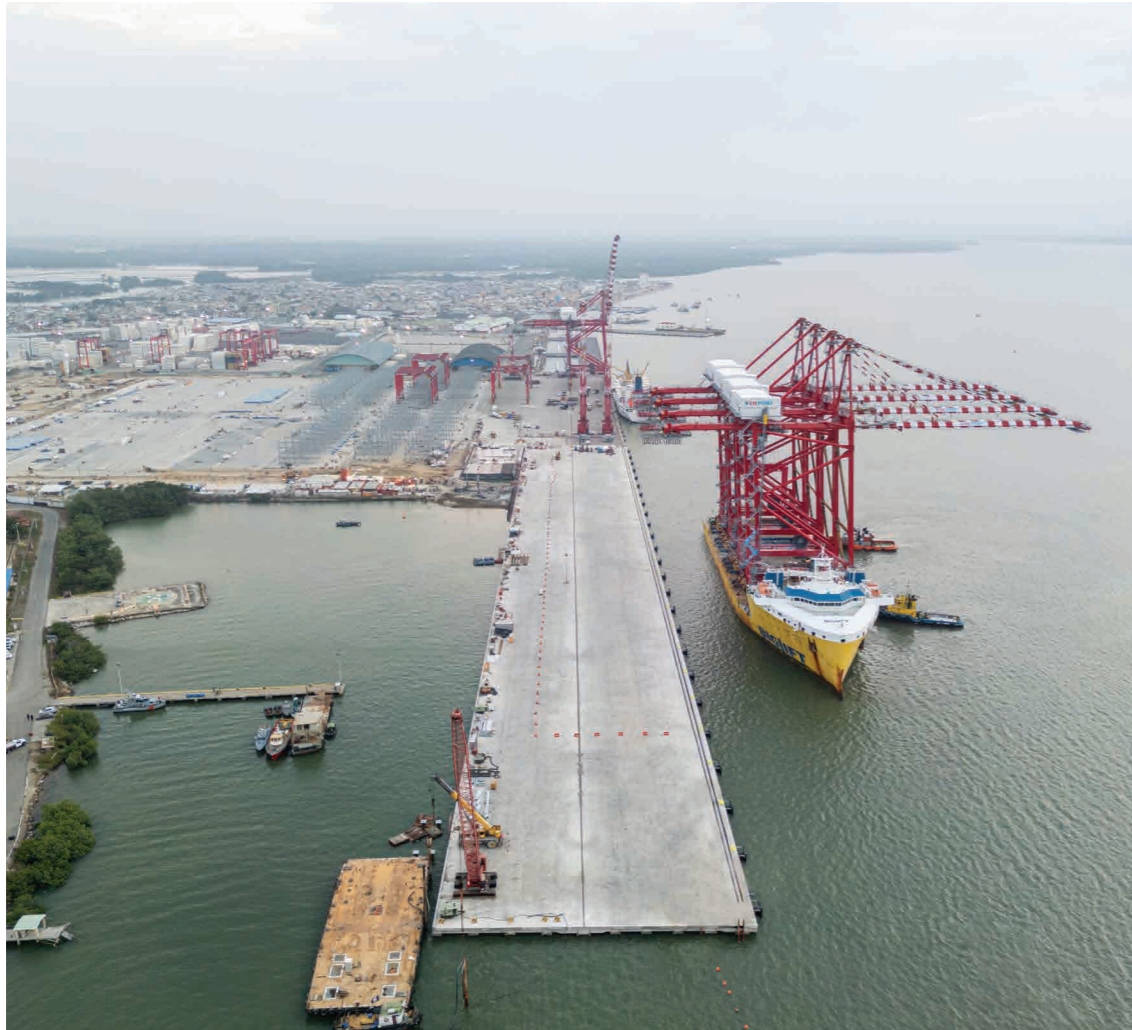
Head Office Contact: Sales & Marketing  
sm@yilport.com

Region Contact: Carolina BURGOS  
carolina.burgos@yilport.com





## > YILPORT Puerto Bolívar Showcases Recent Developments



**Y**ILPORT Puerto Bolívar hosted a gathering attended by their manager, directors, sales, and operations staff, along with representatives. The session aimed to familiarize everyone with the loose banana box loading processes at the terminal. This reflects YILPORT's commitment to advanced cold storage solutions.

Additionally, insights were shared about an upcoming project – a cold storage warehouse. This expansion will accommodate a wide range of perishable products, with enhanced refrigeration capacity for optimal temperature control. Specialized storage cells for bananas and shrimps will maintain specific temperature ranges, and an efficient racking system will optimize space utilization. The Cold Storage Warehouse is expected to be operational in 2024, underlining YILPORT's dedication to innovative and efficient storage solutions.

## YILPORT Puerto Bolívar Elevates Transportation Services with New Terminal Office Inauguration



YILPORT Puerto Bolívar recently celebrated the inauguration of a dedicated office within its terminal facilities to enhance services for the transportation sector. The local authorities, transportation associations, and representatives attended the event.

The establishment of the office reflects YILPORT's commitment to optimizing vehicle waiting times at the terminal and streamlining the shipment flow. By providing a central hub for support and information, the terminal offers agile solutions to the transportation sector, thus strengthening activities within the terminal.

## YILPORT Puerto Bolívar Hosts EU Ambassadors and Exporters



YILPORT Puerto Bolívar recently welcomed representatives of the banana export sector and the Ambassador of the European Union in Ecuador.

The visit was part of a roadshow made through the province of El Oro, which included the visit of banana farms, stuffing warehouses, and the port terminal, all part of the logistics chain for marketing and exporting bananas.

During the visit, attendees verified the security measures taken at the terminal and the projects and investments made by YILPORT Puerto Bolívar, highlighting the importance of the banana export sector to the Ecuadorian economy and the role that YILPORT Puerto Bolívar plays in this



# YILPORT LOGISTIC SERVICES

**1** Freight Forwarding  
Sea - Air - Land

**2** Stevedoring

**3** Shipping Agency

**4** Land Transport

**5** Rail Transport

**6** Warehousing / CFS  
Empty Depots - Cool Warehouses  
X Docks

**7** Value Added Services  
Custom Clearance - Cargo Insurance  
Pre Inspection



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YILPORT Logistics: Connecting Continents, Empowering Businesses, and Redefining Global Trade

# Logistics Excellence

YILPORT Logistics network reaches over 5 continents. The company continues to add value to its business-oriented services 24/7 owing much to the global solutions provided by its globally experienced team. YILPORT's one-stop-shop terminal services are synergistically expanded by supply chain solutions powered by ETİ Logistics in Türkiye, Nordic Region, and Transitex around the world in 40 countries.

YILPORT Logistics has since experienced exponential growth to become a complete logistics service provider in the Turkish market, offering unimodal, intermodal, and multimodal rail, trucking, and vessel transport for containers as well as indoor and outdoor bonded/non-bonded storage, project cargo, stevedoring, labor management, maintenance, car handling, Ro-Ro operation, and vehicle PDI services.

Powered by a globally experienced team, YILPORT continues offering comprehensive solutions that cater to diverse needs. From unimodal to intermodal and multimodal services, from container transport to intricate supply chain solutions, YILPORT Logistics ensures businesses thrive in the ever-evolving global trade.







## A Joyful Day for YILPORT Employees and Families



YILPORT Gemlik and YILPORT Gebze annual picnic attended by our employees and their families featured various concerts and competitions for the employees and their families. There were also play areas and separate activities for the children of our employees, allowing them to have a delightful day. All our employees and their families expressed their satisfaction and happiness to everyone at YILPORT Holding who contributed to it.



## Enhancing Communication Through Effective Presentation Skills Training



Effective communication skills are one of the most crucial factors that provide a competitive advantage in today's business world. One of the keyways to showcase these skills is through presentations made in front of an audience. Through training in effective presentation techniques, our participants have learned to create well-prepared, impactful, and focused presentations, and have discovered successful ways of achieving influential communication. Various practical exercises conducted throughout the training facilitated participants in gaining insights that contribute to their personal and professional lives.



## Train the Trainer: Elevating Effective Presentation and Instruction

Instructors are significant representatives of effective knowledge and skill transfer. For this purpose, it is essential for instructors to develop themselves and professionally conduct educational presentations. The 'Trainer's Training' program comprises practical applications covering presentation techniques and instructional skills.

On the first day, the focus is on goal setting and content preparation. During this phase, participants' abilities to understand needs and expectations outweigh. Elements to be considered when preparing content and tips to assist participants in better comprehending the subject are taught through practical applications throughout the training.

The second day of the training was dedicated to presentations. Participants were provided with techniques for presentation planning, effective tool utilization, and methods to support interactive learning. Additionally, points such as managing public speaking concerns, and utilizing body language and voice tone effectively, are integral aspects of the training.







## YILPORT Employees Attended the “Personal Branding: The World Demands to Meet You, Could You Please Introduce Yourself?” Webinar

In the captivating webinar titled “Personal Branding: The World Demands to Meet You, Could You Please Introduce Yourself?” specially organized for all central office and Türkiye Region employees, Mustafa Can, a renowned expert, took center stage with his knowledgeable and insightful presentation. The webinar was designed to focus on the crucial aspects of personal branding and effective communication.

Mustafa Can shared invaluable strategies with YILPORT employees, empowering them to craft and nurture their distinct personal brands. His presentation was rich with essential insights, emphasizing the importance of cultivating effective communication skills. The event provided an exceptional platform for participants to elevate their careers, make a lasting impression in the competitive business landscape, and adopt a fresh perspective on viewing the world.

Overall, the knowledge and tools gained from this event will guide YILPORT employees toward building meaningful personal brands and fostering strong communication in their professional efforts.



## YILPORT Leixões Sponsors 8th Porto de Leixões Race

The Annual Porto de Leixões race guided athletes along a stunning route that circles the port's interior on September 10. The adventure started at the northern entrance, next to the suspension bridge near Leça da Palmeira, and continued to the southern entry, then returned at the opposite end of the bridge in Matosinhos.

The route passed through various terminals, including general and bulk cargo terminals as well as the Southern Container Terminal.

YILPORT Leixões was one of the sponsors of the race, in cooperation with the Porto Authority (APDL), highlighting the importance of the Port of Leixões in the sports community.





## Empowering Excellence: The Leadzone Management & Leadership Program Journey



Leadzone Management & Leadership Program, an initiative focusing on vital aspects of management and leadership, has been actively ongoing at both the Central Office and in the Türkiye region. The program places significant emphasis on human and relationship management, delegation, fostering a feedback culture, and nurturing visionary leadership.

In a noteworthy development, the 5th edition of the Leadzone program targeting managers was recently successfully conducted at YILPORT Gemlik in 2023. This event marked a significant milestone in the journey of the program, bringing valuable insights and expertise to the forefront.

Looking ahead, there are ambitious plans to extend the program's reach beyond the current regions. Post the completion of the training organization processes in overseas regions, the program is set to be rolled out across all regions in the Q4-2023 & 2024 periods. This expansion aims to ensure that the valuable principles and teachings of the Leadzone program are disseminated widely, promoting effective management and visionary leadership across the entire organization.

## Ensuring Safety and Preparedness in YILPORT Gävle with Water Rescue Training



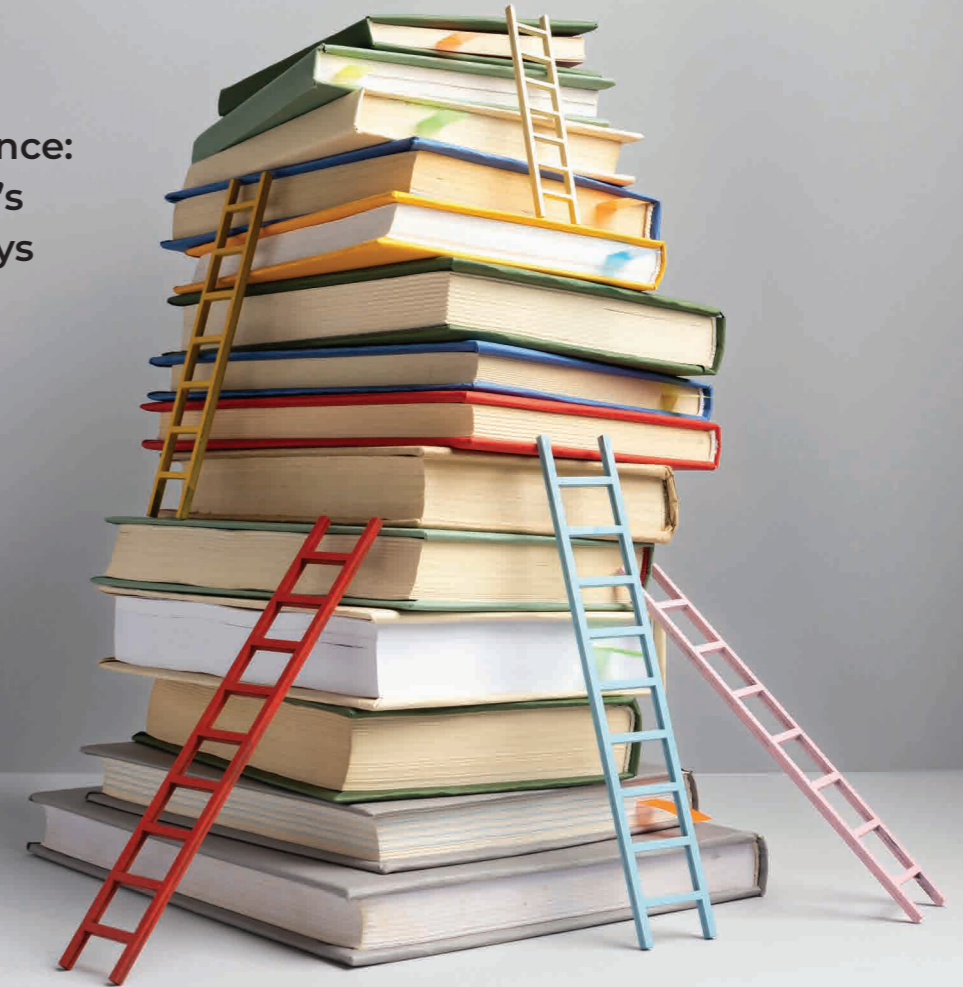
In the summer months, YILPORT Gävle prioritized the safety of its personnel by conducting comprehensive water rescue training. The objective was to equip all employees working in proximity to the quay with essential knowledge and skills to effectively perform water rescues in case of emergencies.

The training included hands-on experiences where personnel practiced pulling a person onto a lifeboat, rowing to the dock, assisting in safely docking the boat, and employing a ladder and lifebuoy to ensure a successful rescue. These exercises were designed as an extension of CPR training, emphasizing a holistic approach to safety and preparedness.

YILPORT Gävle remains committed to fostering a safe and secure working environment, continuously enhancing the capabilities of its team to respond effectively in critical situations and uphold the highest standards of safety in maritime operations.



## Fostering Excellence: YILPORT Holding's Learning Pathways Program for Competency Development



YILPORT Holding has undertaken a strategic initiative to bolster the growth and proficiency of its employees through a comprehensive competency introduction program. This program is designed by the Learning and Development (L&D) team to align with YILPORT Holding's fundamental competencies, namely communication, learning agility, teamwork, and organizational awareness.

The prime objective of this initiative is to facilitate the holistic development of YILPORT employees, providing them with a platform to enhance their competencies. The program covers a variety of learning formats, including monthly webinars, e-learning presentations, and resource recommendations customized to appeal to a variety of learning styles and preferences.

Monthly content is curated and communicated to the employees, aligning with the specific competency focus for that period. The program offers a profound dive into YILPORT Holding's core competencies, aiming to equip employees with valuable and practical knowledge. It is not solely about training but a commitment to fostering continuous learning and skill development, thus nurturing the distinctive YILPORT culture.

Through the Learning Pathways Program, YILPORT Holding aspires to empower its workforce, contributing to the organization's success and excellence by fostering a culture of continuous growth and skill enhancement.



## Empowering YILPORT Through Comprehensive Project Management Training

Project management training at YILPORT Holding offers many benefits, encompassing advanced project planning, superior risk management, optimized resource allocation, and enhanced collaboration among diverse departments. The primary objective is to streamline communication, set goals, and increase project success rates, ultimately boosting productivity levels and empowering YILPORT's competitive edge in today's dynamic business landscape.

During the third quarter, a comprehensive two-day training program was designed and executed. The training engaged employees from various departments, emphasizing theoretical aspects to lay a strong foundation in project management principles and strategies. This initiative was a visionary step towards ensuring that YILPORT's workforce is well-equipped with the knowledge and skills necessary to effectively succeed in the complexities of project management.



## YILPORT Paita Educational Transformation: Empowering the Community Through Infrastructure and Innovation

YILPORT Paita is making a meaningful impact on the community by contributing 3% of its income to a local Social Fund. Through this initiative, the Social Fund successfully funded the construction and launch of the second stage of Fe y Alegría School N°1481, a significant educational infrastructure investment amounting to approximately USD 4 million. This expansion provides valuable learning spaces for over 900 primary-level students, featuring state-of-the-art facilities such as digital classrooms, a science laboratory, a dining area, an information technology room, a music classroom, and a sports platform. Additionally, advanced resources like smart Chromebooks are made accessible to 5th and 6th graders,

aligning with modern technological trends. The resulting educational facility is considered among the finest in the Piura region, elevating the educational landscape in Paita, addressing overcrowding, and enhancing educational quality, ultimately empowering the local youth. In the initial phase, the Social Fund invested more than USD 1 million, in an area of more than 2 thousand square meters, which currently allows it to accommodate approximately 380 students from 3 to 5 years old. YILPORT Paita, in collaboration with the Social Fund and the Peruvian National Port Authority, continues to drive positive change, aiming to further advance education within the community and foster a brighter future.







# YOUR **GLOCAL** SOLUTION PARTNER

YILDIRIM is active in 9 industries; **metals and mining, port management, fertilizers and chemicals, energy, shipping and logistics, international trade, energy commodities, construction and real estate, financial investments.**



The key to success is in our DNA

# YILPORT HOLDING

World's 12<sup>th</sup> Biggest Container Terminal Operator\*

**Game Changer** In Port Operations and Container Terminal Management

<b>12</b>	<b>24</b>	<b>7</b>	<b>+7,000</b>
COUNTRIES	PORTS & TERMINALS	DRY TERMINALS	EMPLOYEES

<b>Gebze</b>	<b>Gemlik</b>	<b>Körfez</b>	<b>Solventaş</b>
<b>Malta</b>	<b>Taranto</b>	<b>Ferrol</b>	<b>Huelva</b>
<b>Gävle - CT</b>	<b>Gävle - GCT</b>	<b>Stockholm Nord</b>	<b>Oslo</b>
<b>Liscont</b>	<b>Figueira Da Foz</b>	<b>Sotagus</b>	<b>Leixões</b>
<b>Aveiro</b>	<b>Setúbal</b>	<b>Tersado</b>	<b>Šibenik</b>
<b>Puerto Bolívar</b>	<b>Paíta</b>	<b>Quetzal</b>	<b>ATSL - Takoradi</b>

\*Drewry Global Container Terminal Operators Ranking (2023)



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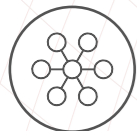




# GLOBAL LOGISTICS CENTER

GLC

The **YILPORT Global Logistics Center** is not only a technological powerhouse but also a hub for fostering efficiency and the exchange of best practices among terminals.



**Efficiency**  
Through Centralization



**Knowledge Exchange & Collaboration**



**Data Control & Reporting**



**Global Deployment of Best Practices**



**Planning Critical Aspects of Operations**



**Customer Service** for Customer-Centric Approach



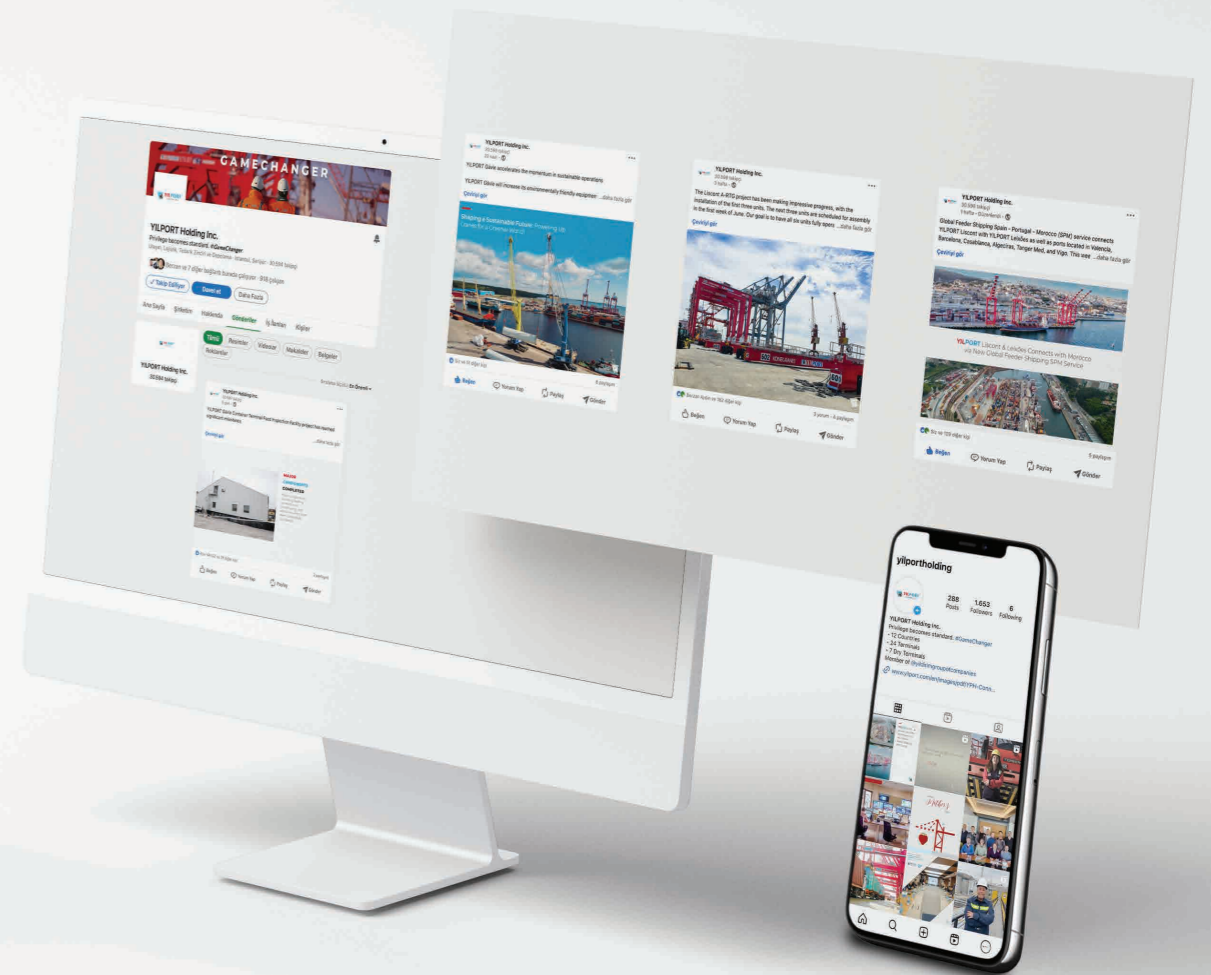
**Continuous Improvement** by Advanced Technologies



**Harnessing Employee Expertise**



**Operational Efficiency** Through Optimization



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# GAMECHANGER

## IN PORT OPERATIONS AND MANAGEMENT

## Global Reach

YILPORT Holding was established in August 2011 to combine the port and container terminal operations of YILDIRIM Group under one roof.

The Holding has a portfolio of 4 Terminals in Türkiye, 7 in Portugal, 2 in Spain, 2 in Sweden, 1 in Norway, 1 in Malta, 1 Italy, 1 in Croatia, 1 in Peru, 1 in Ecuador, 1 in Guatemala, and 1 in Ghana.

Also ETI Logistic and Transitex, global logistics and forwarding companies are part of YILPORT portfolio.

YILDIRIM Group



YILPORT Holding

