

# CONNECTION

YILPORT TURKEY Q1-2016 NEWSLETTER

2016-1



GEBZE:  
YILPORT GEBZE  
REACHED 1 MILLION TEU  
ANNUAL CAPACITY

GEMLIK:  
MES TO DELIVER SIX NEW RTGS TO  
YILPORT GEMLIK TERMINAL

Yarımca:  
2015 ENDED  
WITH A RECORD AT Yarımca  
TERMINAL

SAFETY:  
SAFETY POSTERS

GLOBAL:  
YILPORT HOLDING HAS  
CONCLUDED THE BIGGEST  
TURKISH INVESTMENT  
EVER IN PORTUGAL

GLOBAL

**ROBERT YÜKSEL YILDIRIM:  
OUR TARGET IS TO RANK  
AMONG TOP 10 PORT  
OPERATORS!**

# New berth welcomes +18.000 TEU vessels!

**YILPORT GEBZE**  
reached  
**1 million TEU**  
annual capacity



**Y**ILPORT Gebze reached 1 million TEU annual capacity of after christening the new berth, now able to handle vessels with a capacity +18.000 TEU. We have recently finalized investment Phase 2 by obtaining the management

permit for our new berth. The berth was constructed with equipment to serve vessels of +18.000 TEU capacity, and the first container ship berthed on January 21. This expansion program helped YILPORT Gebze to increase its annual capacity by

72%, and to reach 1 million TEU. We are now proud to serve customers at our new terminal with two main berths operating 8 quay cranes.

## YILPORT proud to welcome Hapag Lloyd Containers



YILPORT Holding is proud to announce that reconciliation is signed between Hapag Lloyd and YILPORT Gebze. Hapag Lloyd and its valuable import and export customers will experience YILPORT's privileged container operations services starting in March. As YILPORT Holding, we extend our gratitude towards Hapag Lloyd family and hope the cooperation to further bloom.

## YILPORT Gebze Engages with its Customers



YILPORT Gebze allocated its 20.000 m<sup>2</sup> field into the E-5 terminal to Medlog which is the logistics firm of MSC. The dedicated yard is being used for approximately 2.500 TEU containers and parking area of Medlog trucks.

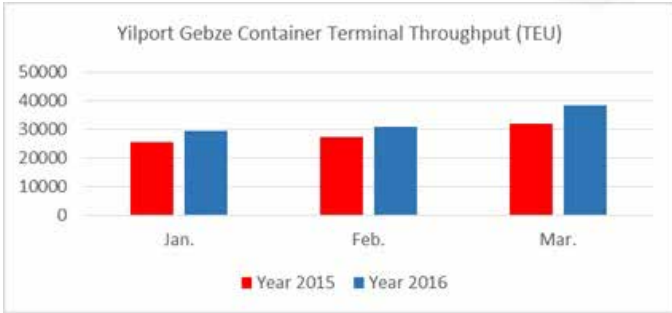
This progress ensured to establish a closer bond with the customer by providing support in any case of need in both yard leasing and general operations.

**LCL CARGO SERVICE AT YOUR ONE-STOP-SHOP**

[marketing@yilport.com.tr](mailto:marketing@yilport.com.tr)



## Throughput: YILPORT Gebze Container Terminal



Throughput (TEU)	Jan.	Feb.	Mar.	Q1
Year 2015	25.383	27.353	31.852	84.588
Year 2016	29.604	30.893	38.521	99.018
Chng%	17%	13%	21%	17%

## YILPORT Gebze shattered the records

YILPORT Gebze Terminal keeps beating the records with its new berth, Phase 2 which has just been put into service. The terminal broke the records in both general Cargo and container categories for operational volumes and productivity.

The terminal's container volume is 38.500 TEU by March and this number marks an all-time high.

## Dokuz Eylul University at YILPORT Gebze



On March 25th, 2016, Dokuz Eylül University Maritime Faculty, Maritime Club students visited YILPORT Holding Gebze terminal with spreading their motto called "Today From Aegean To Marmara, In Future From Turkey To World" at their Turkey tour.

In this technical trip that extends 1635 km ranging from Izmir to Marmara, 48 students were welcomed at our terminal in order to see the transformation of the theoretical knowledge that they acquired at school into practical knowledge.



## MMK Metallurgy has chosen "the privilege"

YILPORT Gebze, has gained a new customer by signing a 2-year contract with Russian metal giant MMK Metallurgy who is one of the major metal producers in the World.

The annual volume is 500,000 tons for now and it is expected to increase to 1.000.000 tons gradually as soon as its new investments come into operation.

The company selected YILPORT by initiating a giant tender as a result of our productivity and no-claim during the operations of 5 vessels that MMK Metallurgy has sent to Gebze Terminal for testing our operational resources.

Besides our productivity during these operations, this success is a home stretch of long-term efforts work of Business Development team.



# MES to Deliver Six New RTGs to YILPORT Gemlik Terminal



YILDIRIM Group Chairman **Robert Yüksel YILDIRIM** and MITSUI General Manager, Crane & System Sales Department **Katsunori Ishii**.

Mitsui Engineering & Shipbuilding Co., Ltd. will deliver Six (6) units of RTGs (Rubber Tyred Gantry Cranes or Mitsui-Paceco Transtainer®) to YILPORT Gemlik Terminal in Turkey.

The commercial agreement was signed on 28th of March in Istanbul between YILDIRIM Group's Vice President, Robert Yüksel YILDIRIM and Sales Manager of Mitsui Engineering & Shipbuilding Co., Ltd. The six (6) units of RTGs will be E-RTGs with conductor

bus-bar system, with both of which it is expected to enable drastic energy saving as well as eco-friendly container handling activities in the newly developed container terminal in eastern part of the Bursa city. The RTGs have additional improvements such as APS

interface, LED lighting and will be delivered as fully erected. The estimated arrival date is between 1st- 30th May, 2017. The RTGs will be deployed on to new container stacks to be constructed within the scope of Gemlik Phase 2 Project.

## The Honorary Night of YILDIRIM Group



The President of the Republic, Recep Tayyip Erdogan, Minister of Internal Affairs, Minister of Health, Minister of Youth and Sports, Governor and Metropolitan Mayor of Bursa, many parliament members, business man and magnates have attended to the "Leaders of the Economy- 2015 Award Ceremony" which was held at Merinos Atatürk Congress and Culture Center.

The ceremony was held in Bursa 42nd time to underline the role of leading companies in Turkey's development goals, 72 awards were presented in total in 7 categories. Gempport ranked as winner in logistics in sector leaders category. Mr. Mehmet YILDIRIM received the awards from the The President of the Republic, Mr. Recep Tayyip Erdogan. Mehmet YILDIRIM, Vice Chairman and COO of YILDIRIM Group of Companies received the awards in income tax championship, and industrial leadership from Recep Tayyip Erdogan, the President of the Republic of Turkey.

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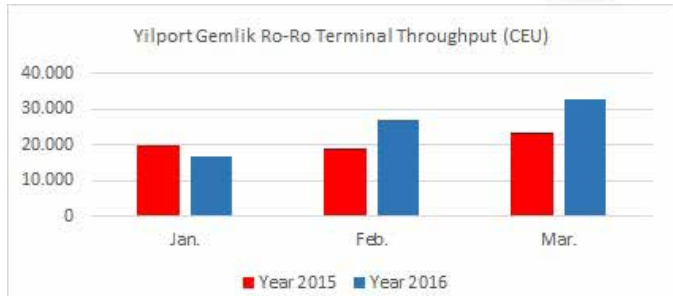
## On-site maintenance and repairs of equipment



YILPORT Gempport is providing services on an extended area over 1 million square meters: old terminal, new terminal, CFS, mine yard and depot area, wherever any equipment needs repairs or maintenance, YILPORT Gempport Terminal Maintenance Department is promptly able to support on site with its New Mobile Workshop Truck!

Our best wishes to new tool which joined the Gempport family and to our Maintenance Department which always supports our ever expanding business on time.

## Throughput: YILPORT Gemlik Ro-Ro Terminal



Throughput (CEU)	Jan.	Feb.	Mar.	Q1
Year 2015	20.101	19.120	23.561	62.782
Year 2016	16.953	27.072	32.811	76.836
Chng%	-16%	42%	39%	22%

## Throughput: YILPORT Gemlik Container Terminal



## Congratulations Gemlik !



According to AMA (Automotive Manufacturers Association) data, total production increased by 3%, and automobile production increased by 4% in total between January-February 2016.

Unit-based total automotive export increased by 5% compared with the same period of previous year.

We observe that TOFAŞ has exported 65,898 cars,

whereas OYAK-Renault has exported 81,977 cars from our region according to AMA data between January-February 2016. Especially TOFAŞ's Egea (Tipo) project and the ongoing Doblo model positively affect continuing export traffic volume in our port.

We see that Renault has preserved export and import volume in our port with a small increase in traffic. The volume increase affects our daily operational lives.

For example, we observed a record 1,727 cars in March 2016. If the predictions are correct, we will probably witness new car handling records in the following months as volume increases.

An important step of the automotive supply chain, we are using our available sites in these labor-intensive activities in the port. We must emphasize that these records have come about with the gradual increase in

the quality of our planning and operational capabilities, reporting, monitoring and individual follow-up of every single step from quality to operational efficiency. The overall positive effect of the combined efforts and rigorous work of all divisions also include sub-contractors and suppliers.

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**MINE &  
BULK  
CARGO**  
marketing@gemport.com.tr



## Robert Yüksel YILDIRIM: Our target is to rank among TOP 10 Port Operators!



Robert Yüksel YILDIRIM  
Chairman  
YILPORT Holding INC.

The YILDIRIM Group's port operating arm YILPORT Holdings has risen rapidly in recent years through a number of major acquisitions, including domestic deals at Gempont and Rotaport, as well as stakes in ports in both Sweden and Norway and more recently the takeover of Portuguese port management company TERTIR. The latest deal saw YILPORT become one of the Top-10 port operators.

### What is the story of YILPORT Holding so far?

YILPORT Holding was established in August 2011. We consolidated all port and container terminal activities of YILDIRIM Group of Companies under the same roof. YILPORT Holding's portfolio today consists of 17 ports, and 3 land terminals. YILPORT portfolio consists of 6 terminals in Turkey, 7 in Portugal, 1 in Peru, 1 in Malta, 1 in Norway, and 2 in Sweden. Today, YILPORT Holding is the only Turkish terminal operator to be ranked among the league of international terminal operators. After the 2015 year-end acquisition of TERTIR portfolio from Mota-Engil, which consists of 10 ports in total, Lloyd's list listed YILPORT Holding 16th among top international terminal operators. Last year we were 32nd. Our target is to rise among the top 10 international terminal operators by 2025, while maintaining steady growth.

### What is your annual handling capacity?

Annual consolidated capacity of YILPORT terminals reached 10 million TEU containers, 22 million tons dry-bulk and general cargo, 2.15 million m<sup>3</sup> liquid cargo and 850.000 CEU Ro-Ro.

### How much was your throughput in 2015?

In YILPORT terminals, trading size was 3.7 million TEU containers, 5.1 million tons in dry-bulk cargo and general cargo, and 480.000 tons in liquid cargo in 2015.

### YILPORT pursues acquisitions, and continuously invests in terminals. What were the highlights in 2015?

2015 ended with organic and inorganic growth for us. It was a year of leap forward in our port management activities. We have become the second fastest growing international container terminal operator. We acquired Mota-Engil's TERTIR portfolio, which was in our radar for the last 2.5 years. The deal worth 300 million Euros was finalized and the handover concluded in February 2016. Our total number of terminals reached 20 worldwide after the integration of TERTIR's 7 ports in Portugal, 2 in Spain and 1 in Peru.

Also this year, we triumphed in Ecuador's Puerto Bolívar tender in the first place. We studied that project for 2.5 years. We have signed the acquisition and handover framework agreement during President Recep Tayyip Erdogan's state

visit in February 2016, also attended by President of Ecuador Rafael Correa. We have a 5 phase development plan. We will invest 750 million USD to reach 2.6 million TEU container capacity and 5 million tons dry-bulk handling capacity.

### What were your infrastructural and equipment investments in 2015 to expand current capacity of YILPORT terminals?

We continuously invest in our portfolio to increase capacity, reduce costs, and modernize equipment. In the first days of 2016, we have delivered Phase-2 expansion at YILPORT Gebze. We have put 4 STS (ship-to-shore) cranes into service over 450 meters of quay length. Our new berth offers 17 meters of draft. Thanks to the new expansion program, YILPORT Gebze reached 1 million TEU annual capacity. Today YILPORT Gebze is a source of pride by its state-of-the-art container handling technology and multi-purpose capabilities.

In 2015 we invested a further 5 million in our digital technology. Entire YILPORT terminals portfolio is now remotely controlled. Global Logistics Center in Gebze provides tracking of operations and technical support around the clock. We started to plan and control YILPORT Oslo operations remotely in Gebze, owing much to this cutting-edge technology. YILPORT Oslo became first international terminal, logistics of which is remotely managed. This year, we also started controlling RTG cranes remotely. In YILPORT Oslo, 2 new STS (ship-to-shore) cranes, 8 RTG cranes, TOS and OCR solutions were deployed in 2015.

We reached capacity to serve vessels of 20.000 TEU and over capacity. We put into service 4 STS and 12 MES RTG cranes for this. We have ordered 6 new RTG cranes which will be deployed in 2017. We committed 168 million USD investment in merging YILPORT Gemlik and YILPORT Gempport. We are working hard to complete the merger in 2017. We target 2.000.000 million TEU capacity for this new complex. YILPORT Gemlik and YILPORT Gempport are being merged to create the most advanced multi-purpose container terminal in Turkey. For 2018 we target expansion work at YILPORT Yarımca in order to develop the largest dry-bulk and general cargo port of the Marmara region.

**What is the largest tonnage vessel that YILPORT can service? Could you give information about port capacities? Are your ports eligible for mega vessels?**

YILPORT Gebze stretches over 338.000 square meters of land. Our 6 berths are 1455 meters long in total. Draft varies between 6 and 30 meters according to berth type. YILPORT Gebze has 1 million

TEU annual capacity in containers, 5 million tons in dry-bulk cargo. Liquid cargo capacity is 1.2 million m<sup>3</sup>, with 85 storage tanks. It has 8 STS cranes at 2 main berths and 21 RTG cranes. The port's open storage yard is 7.000 m<sup>2</sup>. Also we offer 4.000 m<sup>2</sup> closed bonded area and 2.000 m<sup>2</sup> closed non-bonded warehouse. YILPORT Gebze is able to provide services for the largest Post-Panamax type container vessels, over 20.000 TEU.

Our YILPORT Gemlik and YILPORT Gempport ports have 9 consolidated berths. Total berth length is 2.000 meters. The ports serve with 4 shore and 20 RTG cranes. Draft depth changes between 8 meters to 20, according to berth. YILPORT Yarımca has 6 berths and 1 dolphin. It provides 745 meters berth length in total and between 6 to 14 meters draft. It has 6 million tons dry-bulk and 150.000 tons liquid cargo capacity. While 8 container terminals in TERTIR's portfolio have 2.7 million TEU handling capacity in total, two terminals which are used for bulk cargo and liquid cargo operate with 4.5 million tons cargo capacity. YILPORT Oslo handles more than 30% of Norway's container volume with 450.000 TEU annual container capacity. Malta Freeport, which is one of the leaders in container transshipment terminals has 4 million TEU handling capacity. Gävle Container Terminal also provides services as the third biggest container terminal of Sweden with 300.000 TEU annual handling capacity.

**What are your targets for 2016 and beyond regarding port investments? Are there any mergers or acquisitions in sight?**

We plan to add more ports to our portfolio in 2016. We are at the table for the tender

for Ports America, the largest terminal operator in USA. We studied the company for two years, and as of now, we are in second round of the tender. In case of Ports America acquisition, YILPORT Holding Inc. will maintain robust growth, and will rank 8th among world's top 10 terminal operators by 2025.

We own 80% shares of Gävle Container Terminal in Sweden. We won the tender of Gävle Municipality to acquire the remaining 20% shares. Also the tender offer covers entire dry-bulk cargo and general cargo terminals, open operation yards and CFS warehouses. Right now we are at the signature stage. After the deal closure, YILPORT will be the sole operator in Port of Gävle.

Acquisitions will be on our radar for the time being. To reach 2025 goals, YILPORT Holding has to perform continuous organic and inorganic growth. To accomplish that goal, we are conducting talks with tens of ports. These are in Europe, North America, Latin America and Africa regions. On the other hand, we plan to offer 20% to 30% shares of YILPORT Holding to foreign investors as minority shareholders and change partnership structure in order to finance our growth strategy in a healthy manner. Funding from the initial offering will be rerouted to acquisition of new ports.

Despite growing competition in the terminal market in Turkey, we expect an increase of 5-10% in container volumes in 2016. We also aim to reach our consolidated volume to 4-4.25 million TEU by a 10-15% increase, and reach 6-6.5 million tons general cargo by 10% increase.

## Malta Ranked Among the Top 15 Ports in the Europe!

Since its establishment in 1988, Malta Freeport has registered remarkable growth and is now a major maritime transshipment logistic center in the Mediterranean region enjoying positive international recognition with global carriers as a reliable and credible port. Malta Freeport Terminals amalgamates the activities of container handling and industrial storage. Malta Freeport focuses on the 'hub' concept, whereby cargo is discharged from large mother vessels and relayed to a network of regional ports by regular and frequent feeder vessels. Around 96 per cent of Malta Freeport's container traffic is transshipment business. The logistic

concept offers various benefits for Malta Freeport's clients, including fewer mainline port calls, reduced voyage times through minimal diversions and shorter transit times thus enabling them to concentrate on profitable voyage legs. In 2015, Malta Freeport Terminals handled 3.06 million TEUs. As one of the Mediterranean's key transshipment ports Malta Freeport represents a strategic platform for the shipping lines that have chosen it as their Mediterranean hub port being located at the crossroads of some of the world's greatest shipping routes and in the heart of the Europe/Maghreb/Middle East triangle.



# YILPORT Holding Has Concluded The Biggest Turkish Investment Ever In Portugal

## YILPORT Holding Bought TERTIR for 335 Million Euros and Became the Owner of 10 New International Ports



YILPORT Holding announced the acquisition of 100% shares of Portuguese terminal operator TERTIR. The signing ceremony took place in Lisbon on February 18, 2016. TERTIR's portfolio, comprised of 10 international port terminals has been added to the fleet of YILPORT Holding, a YILDIRIM Holding subsidiary. The acquisition also marked the biggest Turkish investment ever in Portugal.

The only Turkish company to be listed among international port operators, YILPORT Holding continues its global expansion. The deal to acquire 100% shares of Portuguese terminal operator TERTIR was signed on February 18, 2016. YILPORT Holding, a subsidiary of YILDIRIM Holding became the owner of 10 international terminals after the acquisition.

The deal worth 300 million Euros also marks the largest ever Turkish investment in Portugal. YILPORT Holding reached an agreement with TERTIR's Portuguese shareholders Mota-Engil Group and Novo Banco on its way to acquire TERTIR.

TERTIR's portfolio is comprised of 10 port terminals in total: seven of which are in Portugal, two in Spain and one in Peru. TERTIR's eight container terminals have an annual handling capacity of 2.7 million TEUs and the two break bulk and grain terminals have an annual capacity of approximately 4.5 million tons. The deal covering port management privileges also includes Transitex, a forwarding and logistics company.

YILPORT Holding currently owns and operates 10 container terminals in Turkey, Sweden, Norway, and Malta. Following the completion of this acquisition, YILPORT Holding will reach a total annual container handling capacity of 10 million TEUs and an annual dry bulk handling capacity of 22 million tons, whilst maintaining its current capacities for liquid cargo and Ro-Ro

operations.

This acquisition will increase YILPORT's global port terminal network to 20 operations across 7 countries throughout Europe and Latin America. YILPORT is expected to be included in the 2016 Top 20 International Container Terminal Operators, annually ranked by Drewry.

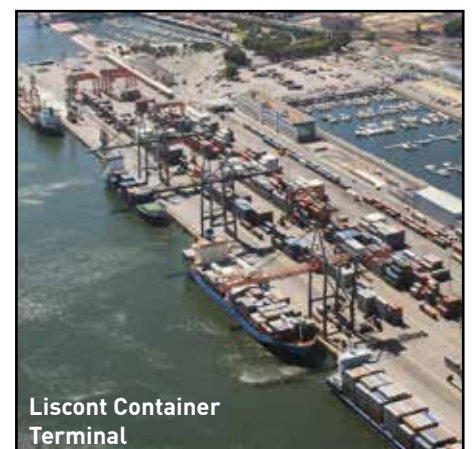
YILDIRIM Holding President & CEO Robert Yüksel YILDIRIM, said the following: "Since entering the port operations and management business in 2005, YILPORT has become a global port terminal operator and continues to make steady progress in this sector. As a result of its investments in Turkey and abroad in recent years, YILPORT Holding has become the foremost port operating company in Turkey and the only Turkish company to be listed among international terminal operators. Mota-Engil's TERTIR portfolio was in our radar for the past two and a half years, and we finally signed the deal.

We are happy to welcome 10 new ports into the YILPORT portfolio. Upon completion of the purchase, we will work towards integration of the terminals to the YILPORT global network. After the integration, total number of YILPORT terminals will reach 20 in 7 countries globally. We set a new goal in 2015 to rise among the top 10 international terminal operators. Towards this goal, we won the tender for Puerto Bolívar in Ecuador. We are committed to conclude

the acquisition in the first half of this year, and start operations. We plan to expand our ports and terminals portfolio further in 2016."

TERTIR's portfolio consists of the following ports and terminals:

- Liscont, Lisbon (Portugal)
- Sotagus, Lisbon (Portugal)
- TCL, Port of Leixões, Oporto (Portugal)
- Socarpor, Aveiro (Portugal)
- Sadoport, Setúbal (Portugal)
- Tersado, Setúbal (Portugal)
- Liscont, Figueira da Foz (Portugal)
- Ferrol Container Terminal, Galicia (Spain)
- Huelva Container Terminal, Andalucía (Spain)
- Terminales Portuarias Euroandinos, Port of Paita (Peru)





## Garip Y. has joined Zeycan Y. in Gempport



Shining out with its investments on the state of the art technology and maximizing service quality, YILPORT adds its latest masterpiece GARIP Y. to its fleet.



YILPORT already owns 3 tugboats, 2 pilot boats and 1 mooring boat after starting tugboat operations in 1996.

Continuing with our investments, our newest tugboat GARIP Y. arrived at its new home on 15.01.2015, warmly welcomed by YILPORT - Gempport's team at berth side. GARIP Y. tug left the Sanmar Altinova Shipyard where it was constructed by 14.35 and arrived in Gemlik with a 4 hours smooth cruise. It gathered with our three

tugs, ZEYCAN Y, GEMLIK and MUDANYA at the determined coordinates and berthed Gempport No.8 by squirting water. Our new tug was welcomed by General Manager Mr. Antonio Barbara and our management team. Besides providing service to YILPORT terminal, the tug fleet of Gempport serves five other terminals in Mudanya and Gemlik region as well. In 2015, 8103 tugboat service was provided to 7040 maneuvers.



## Tug Mudanya is ready for the next years



The pilotage and tug services in Gempport are continuously developed to provide best service to the region. The balance of our team's diverse expertise is an essential element of their performance. Providing one-stop pilotage service, our pilots in YILPORT Gemlik completed all surveys of the tug "Mudanya". Tugboat MUDANYA has been dry-docked at BESIKTAS Shipyard/Altinova -Yalova for hull survey and maintenance

between dates of 2-8 February.

Ships should be dry-docked periodically according to regulations and Port Authority rules and should be audited and surveyed by the authorized class and Harbour Master's Surveyors. All surveys has been completed for MUDANYA. Zeycan Y. and GEMLIK will be treated in a similar way this year.

A promotional banner for YILPORT GEMPOR. It features a red and white tugboat sailing on the ocean, with a large globe of the Earth in the background. The text reads: "GLOBAL REACH, LOCAL STRENGTH TUGBOAT & PILOTAGE SERVICES pilotage@gempport.com.tr". The YILPORT GEMPOR logo is in the top right corner.

**GLOBAL REACH,  
LOCAL STRENGTH**  
TUGBOAT & PILOTAGE SERVICES  
[pilotage@gempport.com.tr](mailto:pilotage@gempport.com.tr)

## 2015 ended with a record at YILPORT Yarımca



Operational excellence at YILPORT continues to pay off in multi-purpose advantages for the Marmara region. YILPORT Yarımca offers cost and time effective alternatives to valuable customers powered by YILPORT's investments in state-of-the-art technology. YILPORT's bulk-leading port YILPORT Yarımca handled record tonnage in the last month of 2015. YILPORT Yarımca handled 270.000 tons with 45% overall increase in December alone. High volumes from top five customers, and new petro-coke customers helped achieve this record.

Moreover; one of the major bulk customers of YILPORT Yarımca that bring approximately one large vessel per month, has brought 2 large vessels in December and led higher unloading volumes.

Global Logistics Center is the heart of central planning for YILPORT Holding. Located in Gebze, professional operations team and customer-oriented Business Development team celebrated their collaborative achievement. This is the outcome of sustainable work discipline of YILPORT.

## Latest customer for Integrated Multi-port services



It is a priority for YILPORT to satisfy its customers by offering multi-purpose terminal operations and integrated solutions in 360 degrees. Therefore, YILPORT aims to cover its customers' needs in each terminal location. Mechem SA, a privately-owned Swiss company active in marketing of non-metals and chemicals and have been trading aluminum in Turkey.

YILPORT have been providing service to the company in its Gemlik terminal for container unloading, storage and transportation with Eti Logistics. Yarımca Terminal will unload containers, store and transport aluminum products for Mechem SA. This development is the consequence of YILPORT's integrated solution and multi terminal approach. There is more to come soon.



# Safety



Our people are our most important asset at YILPORT Holding, and key elements of our values. YILPORT is committed to provide employees a safe and healthful work environment and safety awareness regarding work habits, attitudes, and behavior.

To spread the concept across all YILPORT terminals, YILPORT started to deploy Safety Posters within the Terminals and on the billboards.

YILPORT Gebze and Gemlik are garnished with their own employees over the walls with their own words expressing the importance of safety for themselves.

Our goal is to maximize safety

of our employees and minimize losses for the company, both in financial and human costs. Safety and health are a shared responsibility, and the joint cooperation of employees and management in observance of our safety policy is vital to prevent accidents which cause personal injuries, property damage, and interruption of work.

The Safety posters remind the employee of himself, his family and the reason why they are working and of course- the motto of YILPORT, "Safety by choice, not by chance".

The following is a list of just a few of the items we will deliver and focus on in 2016:

• 'Safety by Choice, Not by

- Chance' campaign
- Posters and other reminders delivered and put in visible, high traffic areas
- New standards for cargo handling gear checks
- Pre shift safety talks across all operations and terminals
- Back up sensor systems to all mobile lifting equipment greater than 15ton
- Articles, videos and best practice provided on intranet
- Safety audits at regular and random times
- Improved emergency and environmental issue response capabilities
- First aid and CPR training to a much larger number of employees
- Control of outside trucks and drivers and enforcing safety procedures

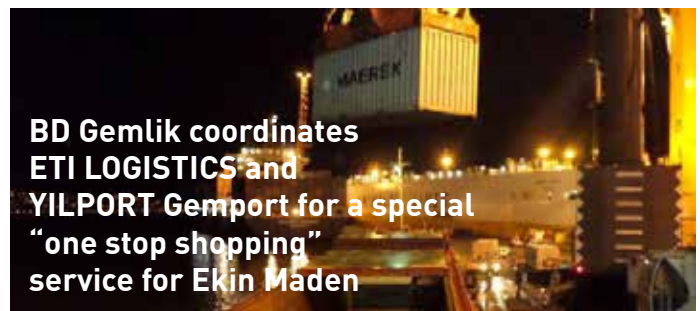
## Our commitment to damage free operations in safe hands

Clients post fewer claims every day, owing much to our commitment for damage free services, high safety standards and process compliance. Our claims process ensures we make things right, right when damages or accidents occur.

Our Damages and Claims Department has been outsourcing Eureka Insurance for PD, Fire and Employee Liability issues and their representatives visited YILPORT Gemlik terminal on 25 March. The outstanding meeting was vital to consolidate relationships with insurers who securitize our risks and evaluate cooperation opportunities on our overseas terminals.

The site visit brought opportunities to the company members to observe safety standards directly as well.

As a proof of our improving safety precautions, all ports of YILPORT Turkey portfolio performed highly. YILPORT Gemlik minimized their LTIFR ratio down to 15.89, which reveals that they have reduced lost time frequency by 49%. Among all Marmara ports of YILPORT, Gebze recorded the largest Health, Safety, Security, Environment improvement by 51.7%. Finally yet importantly, YILPORT Gebze improved in damage free ratio by 82%.



**BD Gemlik coordinates ETI LOGISTICS and YILPORT Gemport for a special "one stop shopping" service for Ekin Maden**

**ETI LOGISTICS adds value to the mineral market at YILPORT Gemport.**

YILPORT secured and organized 34.000 tons of Xingang Shipment via our Gemlik terminal. With the trucking and feeder service coordination of ETI LOGISTICS and mother vessel service of MAERSK we coordinated 1.200 TEU's chrome shipment of EKIN MADEN easily. The ETI LOGISTICS trucks are ready to transfer the empty

Maersk containers from other terminals to our Mine Storage Area where all the chromes are stuffed in the empty units.

Whereas the freights are taken care of, the ETI LOGISTICS trucks are all set again to move the full containers to our Gemlik terminal. As a result of fine piece of cooperation with Ekin Maden and MAERSK we distinguish ourselves by providing customers a one-stop-shopping experience.



- Terminals
- ▲ Forwarding Branches
- ▲ Forwarding Agents

# GLOBAL REACH

**YILPORT** Holding was established in August 2011 to combine the port and container terminal operations of **YILDIRIM** Group under one roof.

The Holding has a portfolio of 4 terminals in Turkey, 7 in Portugal, 2 in Spain, 1 in Peru, 1 in Malta, 1 in Norway, and 2 in Sweden.

Also Transitex, a global forwarding and support services company specialized in refrigerated cargo is part of YILPORT portfolio.

## TERMINALS IN OPERATION

### Turkey

Gebze , Yarimca, Gemlik, Gempport

### Malta

Malta Freeport

### Norway

Oslo

### Sweden

Gavle, Stockholm Nord

### Portugal

Liscont, Figuera Da Foz, Leixoes, Socarpor, Sotagus, Sadoport, Tersado

### Spain

Huelva, Ferrol

### Peru

Paita

### Contact Us:

YILPORT HOLDING Inc.



YILDIRIM Group

