

CONNECTION

YILPORT HOLDING INC. QUARTERLY CORPORATE MAGAZINE

2017 - Q2



YILDIRIM Group's Interest in Ports America

TOP TALK INTERVIEW SERIES:
MEHMET YILDIRIM

European Leading Liquid Terminal
YILPORT Solventas launched
its new tank farm

Christian BLAUERT at
TOC Europe event

Puerto Bolivar
Welcomes 2 MHCs

YILPORT Ferrol's
First Container Operation

COVER STORY

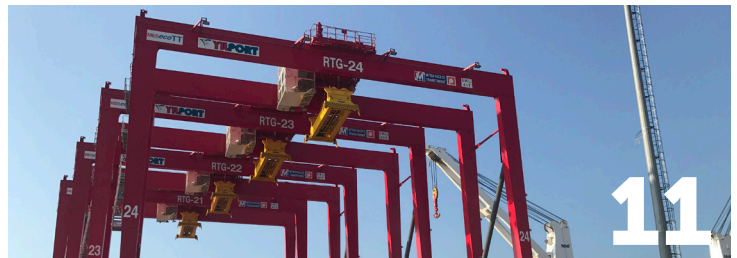
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YILPORT'S GLOBAL PORTFOLIO



Gebze



Solventas



Gemport - Gemlik



Yilfert - Gemlik



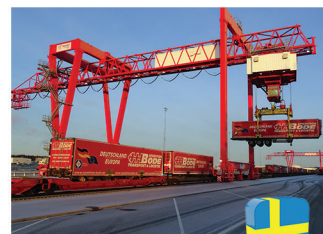
Rotaport



Malta Freeport



Gavle



Stockholm Nord



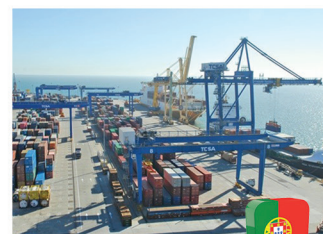
Oslo



Leixoes



Lisbon Liscont



Lisbon Sotagus



Setubal Sadoport



Setubal Tersado



Figueira Da Foz



Aveiro



Huelva



Ferrol



Paita



Puerto Bolivar





YILDIRIM Group's Interest in Ports America

YILPORT Holding Chairman Robert Yuksel YILDIRIM met with United States Secretary of Commerce Wilbur Ross, who coordinates foreign direct investment in the USA. The meeting took place at SelectUSA Business Council.

Robert Yuksel YILDIRIM, Chairman of the Board of YILPORT Holding, informed US Commercial Secretary Wilburn Ross about the investments by YILDIRIM Holding in the US and stated that he is interested in Ports America, the biggest port management company of the USA.

Robert Yuksel YILDIRIM remarked that YILPORT Holding has 20 marine ports and 6 dry terminals in 8 countries and sets the target for becoming the world's top 10 port operator by 2025. YILDIRIM Group is also active in 11 sectors in 21 countries.

US Commercial Secretary Wilbur Ross, also the owner of Diamond S Shipping, the world's number one tanker shipping company, congratulated YILDIRIM Holding following the successful investments in CMA CGM Group.

In addition Ross wished success to YILDIRIM in Ports America negotiations. (Deniz Haber)



YILPORT PROVIDES ONE STOP SHOP

COMBI & INLAND

mtty Depot (sweeping, repair, washing and etc...)
Storage (bonded, temporary bonded, open, closed warehouses)
Special yards (mineral, marble, tiles)

RO-RO

Vessel Operations
Inspection
PDI
Touch-up

Christian BLAUERT at TOC Europe event



Christian BLAUERT, CEO of YILPORT Holding participated as a speaker at this year's TOC Europe event, talking about productivity, connectivity & new business models. The event was held between 27 and 29 June 2017 in Amsterdam.

During his speech, Mr. BLAUERT made a presentation and explained YILPORT's current status, new developments, changes within customer structure, his strategic view on diversification, future automation and integration in the supply chain.

The different aspects were shown and explained using our bigger expansion and development plans in Gävle, Leixões, Lisbon and Oslo.

In addition, Christian BLAUERT highlighted our ambitious vision of growth and mission to follow up the track to be among top ten international terminal operators by 2025.

LOGISTICS & FORWARDING

Freight Forwarding
Trucking
Rail
Feeder
Combined Services

LIQUID

Vessel Operations
Liquid to Container
Transfer from Container to Tank
Blending and Marking

TUGBOAT & PILOTAGE

Maneuvering
Tugboat
Pilotage

GENERAL & BULK

Vessel Operations
G.C./Bulk to Container
Project Cargo
Lashing - Blending - Fumigation

CONTAINER

Vessel Operations
CFS (Stuffing, stripping, inspection)
Reefer services
IMO Services

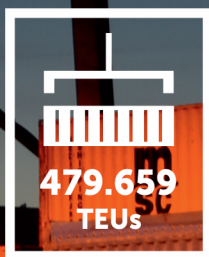


YILPORT TUR KEY

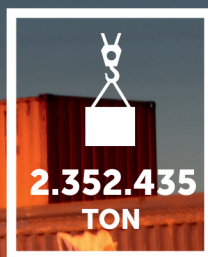
Gebze | Solventas | Rotaport | Gemport

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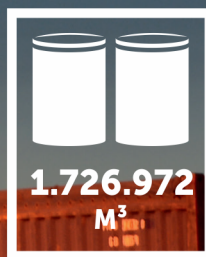
YILPORT Turkey Regional Throughputs End of Q2 2017



Container



General Cargo



Liquid Cargo



Ro - Ro

A Quarter Full of Records

YILPORT Gebze and Gemlik terminals broke performance records in the second quarter of 2017.

YILPORT Gebze handled 43,483 TEU in April, and reached 43,764 TEU in May by servicing 67 container vessels. Again in June, Gebze also broke its monthly record and closed the second quarter by reaching 45,706 TEU.

YILPORT Gebze Operations Director Ali Ekber SIMSEK stated that the rest of 1,000,000 TEU capacity of phase 2 yard will contribute to overall capacity and volume increase, also decreasing operational costs. In addition, two Mitsui RTGs that have been delivered at the end of June also increased the operational capacity of Gebze terminal.

Gemport terminal provided service to 67 container ships in May 2017 and handled 44,878 TEU containers, reaching the highest volume of monthly containers handled locally monthly bids until today.

With an effect of new lines FEMEX and OOCL, Gebze terminal is at the highest

level both in yard and berth capacity.

Also in the second quarter, Gebze and Gemlik terminals saluted new services belonging to Cosco Shipping Lines. This service allows Cosco to position their empties from Gebze to Gemlik.

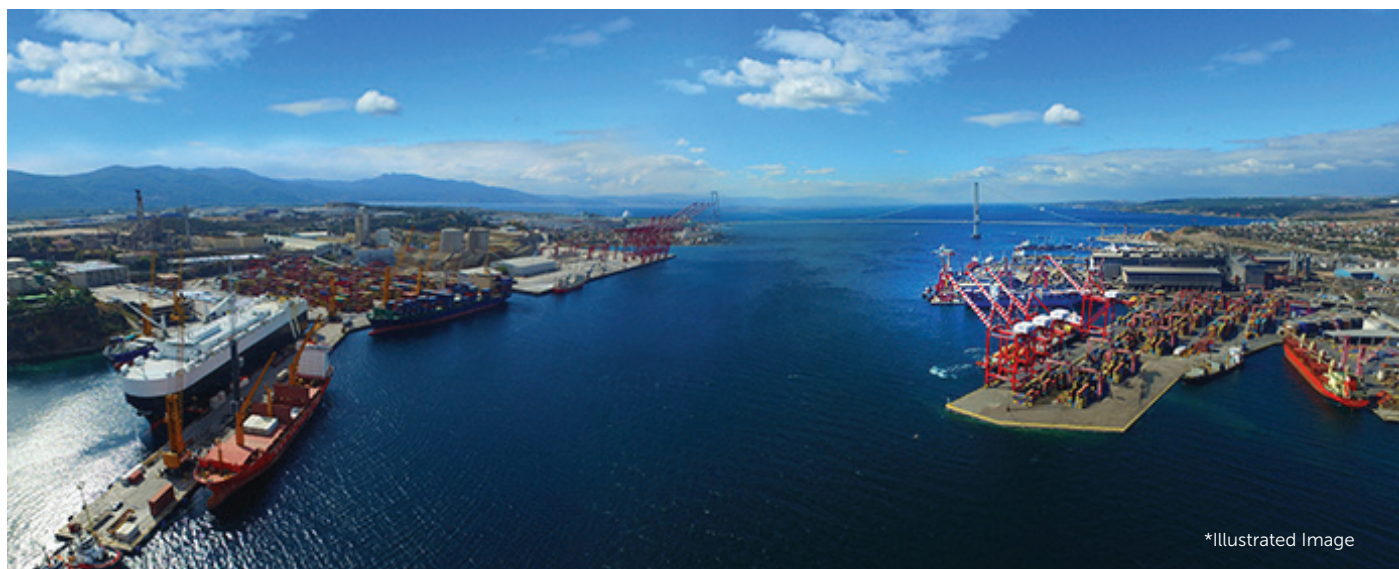
New NET service of Cosco line made its first call to YILPORT Gebze. HANSA CLOPPENBURG vessel made its first call on 10th of April.

202 containers loaded to the vessel just within 8 hours. This new weekly North European service reaches its destination by sailing through Izmir to the last port of call Italy.

The 4th biggest company in container shipping and 1st in the world with the fleet that it owns, the Cosco Shipping Lines, made its first call to YILPORT Gemport Terminal on the 7th of May. COSCO Shipping Company has a total capacity with 1.64 million TEU and 331 container vessels (By February 2017). First vessel Fiona with the capacity of 1125 TEU made its first call with 228 moves.

AGT Service (Route: Piraeus, Rijeka, Koper, Venice, Ancona, Haydarpasa, YILPORT/Gebze, Gemport, Thessaloniki, Izmir, Piraeus) will be a good alternative especially for the customers among Bursa region. The AGT service will use Pire as the main transshipment port. This service will help COSCO Shipping Lines to allocate its containers from Gebze to Gemlik. Also, MEDKON line will be able to transship their other services to its main vessels from Ambarlı port via feeder vessels.

Global strength of COSCO Shipping Lines and YILPORT Holding will unite to give our customers a new dimension in service quality and diversity.



*Illustrated Image



YILPORT Gebze Seniority Awards Ceremony

A YILPORT Holding tradition, Seniority Awards Ceremony was held with a great event at YILPORT Gebze on 9 May. In the ceremony, Seniority Certificates were presented to employees who have made a tremendous effort in our company in Gebze, Yarımca and Solventaş Terminals, Marmara Shipyard and Yilyak for 10, 15, 20 and 25 years of service. Our employees and managers from many departments showed great interest in the organization that took place at Berth 1.

After his speech, Mr. Mehmet YILDIRIM who attended the event on behalf of YILDIRIM Holding Board presented the certificates to employees who completed 20 and 25 years.

The celebrations finished with cake-cutting ceremony by altogether.

At the end of the day, our employees who attended the ceremony expressed that they were extremely satisfied with the organization and being a part of great YILPORT family.

We would like to thank everyone for their valuable contribution and commitment along the way to develop our company and organization in a great deal.



YILPORT Gebze Makes Liquid Cargo Customers Feel at Home

YILPORT Gebze has agreed with the City Trade Company in June 2016 and made a 3-month trial contract in the first place. In this deal, which started with the lease of 6300 cubic metres of tank in the first stage, the company used a different company for the handling and storage services for a large part of its cargo.

Over time, owing to YILPORT Gebze Sales Team's close attention and solutions that they offer, the company increased its volume systematically to almost all the volume to Gebze port and using a tank of 15,000 cubic meters over a 100% increase within a year.

YILPORT is not only adding new customers to its portfolio, but also adds new companies to its family as business partners with this port where company officials can view operational processes closely and all processes are transparently executed. City Trade Sales Manager Gunes Atilla stated that YILPORT feels like her own family and that the co-operation will continue. The company has become our most important customer with the highest tank volume in our port after Yilkem, our group company.

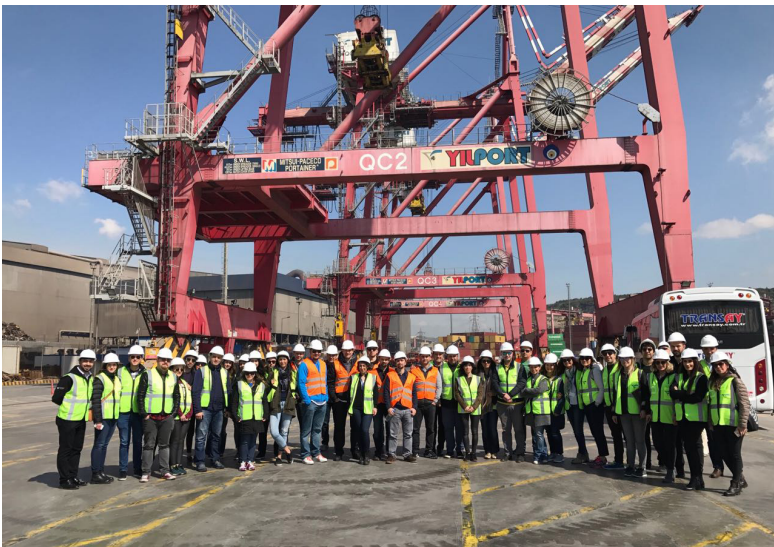
From Asia to Europe, Stainless Friendship...
Asya'dan Avrupa'ya Uzanan, Paslanmaz Dostluk...



Customer Collaboration More Efficient at YILPORT

YILPORT Holding Customer Relations Management Platform CRM is not only providing online support to its customers but also continuously providing global and local new solutions to ensure effective process management and fulfillment of requests in a shorter and more effective way.

YILPORT Gebze Sales Chief Serhat YIGENLI and YILPORT Holding Customer Relations Specialist Pinar ISKODRA gave detailed information about the CRM process and operational workflow to the representatives of the relevant operational units of the Posco Assan company.



Visit from Sales and Operation Team of MSC Turkey

YILPORT Gebze hosted to MSC Turkey Sales and Operation Team at Gebze terminal. Following the port presentation, the field visit was organized with a broad participation. MSC regional director Altay GÖKTEPE, YILPORT Gebze operations director Ali Ekber SIMSEK, operations, customer service, planning, and sales team participated in the event and detailed information was provided about the operational processes during their visit.



Successful Project Cargo Operations at YILPORT Gebze

YILPORT Gebze continues its Project cargo operations. The operation of 60 tons of Project cargo that belongs to TIRTUR company, established in 1997 and providing multi-purpose service on a global scale, has loaded to vessel on the 7th of May to sail Turkmenistan with a successful operation.



YILPORT Gempport Seniority Awards Ceremony

This year's seniority awards ceremony held with a great event at Gempport. Seniority rights and certificates were presented to the employees of Gempport which have been working for 25, 20, 15 and 10 years.

YILDIRIM Holding Executive Vice President & COO Mehmet YILDIRIM, Gempport General Manager Antonio BARBARA and Port Labor Union chairperson Onder AVCI attended to the event.

At his opening speech, Mr. BARBARA made the following remarks; "Gempport got to an important point with our suffers. Gempport keeps on growing. Soon, we will see more containers and more lines calling to Gempport. Together we have made significant progress. Gempport is a big family."

After Mr. BARBARA's speech, the port labor union chairperson also thanked Mr. YILDIRIM for company's contributions and its harmonious work.



Also, Mr. Mehmet YILDIRIM made the following remarks in his speech:

"We are a holding company that loves to grow up, and we value employment. We must grow and provide added value to our country. We give importance to workers. The employer always wants to grow up. If we grow up the district grows, the country grows. Our company is introducing Turkey to the world with the position where it has come. There are 20 ports in YILPORT portfolio. There will be seniority programs at every port." We would like to thank each and everyone for their valuable contribution and commitment along the way to develop our company and organization in a great deal.





Brand New 6 RTG Cranes Arrived at Gebze and Gemport Terminals

YILPORT continues to invest in equipment. The six RTG cranes which were bought from Japanese Mitsui Paceco company which is the main equipment supplier of YILPORT, were delivered safely to Gebze and Gemlik terminals following to the reaching the territorial waters of Turkey.

The RTG cranes which two of them delivered to Gebze terminal and 4 of them also transferred to Gemport respectively were carried via Kobe vessel belonging to German Heavylift company. As an indicator of the Turkish-Japanese and German cooperation, this transfer was carried out with utmost operational efficiency while considering the size of vessel and width of equipment.

Cranes are expected to be operational following the completion of installation and commissioning processes until the end of July.

With this investment made due to the increasing volume of business at the Gebze and Gemlik terminals, our processes will gain a significant momentum to provide efficient service to our customers in a shorter time.



State-of-the-art equipment designed for YILPORT's privileged services

YILPORT Breaks New Ground in Innovations

YILPORT Gemport has a new invention now. New mobile container handling machine passed the tests with the merit. The mastermind of this mobile container handling crane system is Executive Vice President and COO of YILDIRIM Holding Inc. Mehmet YILDIRIM.

Owing to his patented design, operations held are now more time effective. Another significant specification of this new crane is that, owing to the specially designed spreader and automated system and remote control it prevents wheel shift on the yard and contributing to increasing awareness on occupational health and safety related matters.

This invention is not solely providing best solutions to its customers but also contributing to ease of boosting operations by making 25 moves per hour. It is also accepted as an invention by TUBITAK. This new crane can handle 20 feet containers up to 44,000 kilograms.



Shapers of the Industry – Pilotage and Tugboat

GEMPORT Pilotage & Tugboat Services actively participates in the preparation of Second Pilotage Technologies Congress which will be held on 27-28 October 2017. Third preparation meeting of this congress was hosted by YILPORT Gempport on Tuesday, 4 April. 27 people from 19 organizations, which are the leading actors of the pilotage and tugboat services attended the meeting. GEMIMO board member Prof.Dr. Selcuk NAS made a speech, and YILPORT Gempport's host General Manager Antonio BARBARA held the floor for a welcome speech. Mr. BARBARA commemorated Mr. Garip YILDIRIM and presented sincere wishes for the success of studies.

The purpose of the congress is to headline the key elements of the industry as technological developments related to pilotage and tugboat services, determining the needs of the industry in tugboat construction industry, sharing obtained information at the academic level and to create a social environment among the stakeholders.

The working groups, which had been finalized at this meeting, will do group workshops and present their final reports. These commissions will conduct their work in the Turkish language and will present their work during the congress session. YILPORT Gempport Pilotage & Tugboat Services Manager, President of Qualification and Training Standards for Tugboat Master Commission

(TUGMAS) Mr. Hakan ISIKCI, also in Communication Standards at Port Maneuverings commission, will be one of the contributors to improve the regulations and rules of the pilotage services and tugboat operators, which are the most important stakeholders of the sector, with their own initiatives in accordance with their voluntary principle.



**GLOBAL REACH,
LOCAL STRENGTH**
TUGBOAT & PILOTAGE SERVICES
pilotage@gempport.com.tr



YILPORT Gempport Sets Standards in Ro-Ro Operations

The YILPORT Gempport multi-purpose terminal stands out as the most important Ro-Ro terminal in the region with its strategic location in the heart of the vehicle market in Marmara region Gemlik and the services it offers. The Gempport Ro-Ro terminal in Marmara region has steadily increased and closed its Ro-Ro operations since 2014, raising the number of cars exported in 2016 by the Turkish Port Operators Authority at the end of each year.

Multi storey car park located 50 meters to berth: Owing to the specially designed multi-storey car parking area, the terminal, which allows the loading of different types of vehicles such as passenger cars, light commercial vehicles, tractors, work machines and minibuses, constitutes a large part of the increase in the export rates. The terminal, which is very close to the Tofaş and Oyak-Renault factories, has a multi-storey car park with a capacity of 6,000 vehicles and also allows parking of vehicles in many points of the terminal area. In 2016, 347,678 vehicles were handled at the park. The biggest volume handled belongs to FIAT. Models and product types that have just begun to be exported is the main reason for this increase.

In spite of the demands of our business partners who want to send the vehicles to the terminal at the soonest time, the vehicles are stored indoors and outdoors, and different alternatives are offered to customers even in the times that the demand is the most intensive, continuously

working for operational efficiency and quality at the highest level.

Damage Free Operations:

YILPORT Gempport competes in the highest level by internal and external audits, which are carried out continuously and transparently. The multipurpose terminal continues to prove itself every year by obtaining the highest audit grades from the evaluations made by its customers. Gempport is a source of pride with 92%, 97%, 98% rating notes that have been done by OPEL firm on annual inspections routinely conducted since 2013. The terminal also proved to be a standard for the terminal, with a rating of 98% in 2016.

The terminal, which has also begun to make a rapid start in 2017, is one step further of its competitors this year. While closing the first quarter with a record, the port became the leader among the competitors in the volumetric sense, finally culminating in a rating of 99%, which was conducted on 19 April.

State-of-the Art Technology and Infrastructure:

In the terminal where continuous technological and infrastructural structures are realized in order to ensure sustainable productivity, time is lost in terminal inputs and outputs with auto gate system. In addition, thanks to the integrated systems, operational efficiency is gaining further efficiency owing to the centralized terminal operation system integration.

YILPORT Gempport terminal started to use Navis in Ro-Ro operations to increase the operational quality and to obtain more healthy data from the central system.

YILPORT Gempport terminal with its experienced staff and modern facilities offers the privileges to carry out the operations of vehicles in accordance with Ro-Ro terminal standards. With the expert team of Gemlik planning and operation, the whole process is managed and monitored with a 7/24 business-oriented approach.





European Leading Liquid Terminal YILPORT Solventas launched its new tank farm

Terminal capacity reaches up to highest capacity among Turkey - 333.000 m³

Solventas, the largest liquid bulk chemical cargo terminal of Turkey has been continuously developing itself and continues to provide service to customers with its experienced staff.



The terminal, development of which has been increasing day by day, will now add value to services with its new tank farm. Construction took approximately three years and investment is calculated at TL 42 million in total.

Each tank has separate scaffold circuit connections. Work is carried out with full automation as it is in other operations of Solventas. 13 tanks are at various diameters and they have a volume of approximately 48,860 cubic metres.

The terminal is equipped with discharging, loading and storage services for Bunkering Operations, which started construction in 2013 and require a great deal of knowledge and discipline to build it.

Terminal's API (American Petroleum Institute) standards fire extinguishing systems for tanks were designed in NFPA (National Fire Protection Agency) standards.



In addition to the existing heating capacity, new steam boilers with a capacity of 10 tons per hour were installed and integrated into the existing automation system to heat the tanks with thermoinsulation.

All the processes in this new Terminal, which is manufactured and started to operate with the know-how developed by Solventas itself, are fully automated and can be remotely monitored by authorized personnel.

YILPORT Holding CEO Christian BLAUERT made the following remarks:

"We are happy to inaugurate the new terminal area of YILPORT Solventas. Solventas has a deep experience in liquid cargo, and consistently follows state-of-the-art technology. The expertise of senior colleagues at the terminal empowers us.

Solventaş houses 217 chemical tanks with a storage capacity of 333,000 cubic meters. Our terminal serves tankers and vessels on 2 quays, 273 and 235 meters in length. More than 70 types of products, chemicals, petrochemicals, mineral and vegetable oils can be stored and handled at the facilities. Now with the new facility, our business partners will enjoy YILPORT privilege at the utmost level."





Solventas successfully passed the "Green Port" audit on 30-31 May 2017 once again. After 2 days of audits conducted by TSE, Ministry of Transport, and Directorate of Maritime Commerce, Solventas received "Green Port Sectoral Criteria" once again, and certificate was renewed. YILPORT Solventas received the Green Port Certificate at the ceremony organized by the General Directorate of Maritime Trade of the Ministry of Transport, Maritime Affairs and Communications.

The ceremony was held at the Bilkent Hotel and Conference Hall. The Green Port certificate was presented to YILPORT Solventas General Manager Mr. Mustafa Selcuk by Transport, Maritime Affairs and Communications Minister Mr. Ahmet Aslan.

We congratulate entire Solventas colleagues on their environmental awareness and wish them continued success.

YILPORT Solventas Obtained Merits after Audits



YILPORT Solventas passed the audits conducted by TSE on 9-10 May. ISO 9001 Quality Management System and ISO 14001 Environment Management System certificates have been renewed per the 2015 version of the relevant standards. As YILPORT, we continue our quality and environmentally friendly services with our ISO 9001: 2015 and ISO 14001: 2015 documents. In addition, OHSAS 18001 has been also renewed in our audit.

Environmentally
Friendly Port
Solventas





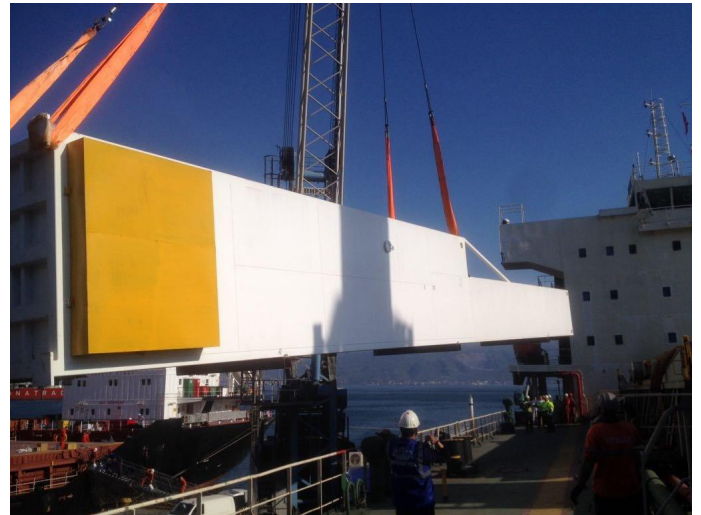
Damage free operations at YILPORT Rotaport

Leading general - bulk - project cargo terminal YILPORT Rotaport continues its damage free operations with the pleasure of its customers.

New Project Cargo at Rotaport

YILPORT Rotaport becomes preferred terminal for project cargo at the region with its high standard safety and damage free operations.

YILPORT Rotaport put a signature on a successful operation in April. "Yıldız Entegre company chose to discharge the products from YILPORT Rotaport for their new facility." The Project cargo discharged from 190 meters Panamax vessel and took the road to the new facility after completion of the operation.



Warehouse Solutions

New warehouse has launched at YILPORT Rotaport for customer needs. New 2000 square meters' warehouse started to store products of our valued business partners.

First business partner of this new facility is Posco Assan company. In addition to this, Gübretas company has also trusted YILPORT for loading-discharging operations of 100,000 tons of fertilizers.

YILPORT MALTA FREEPORT

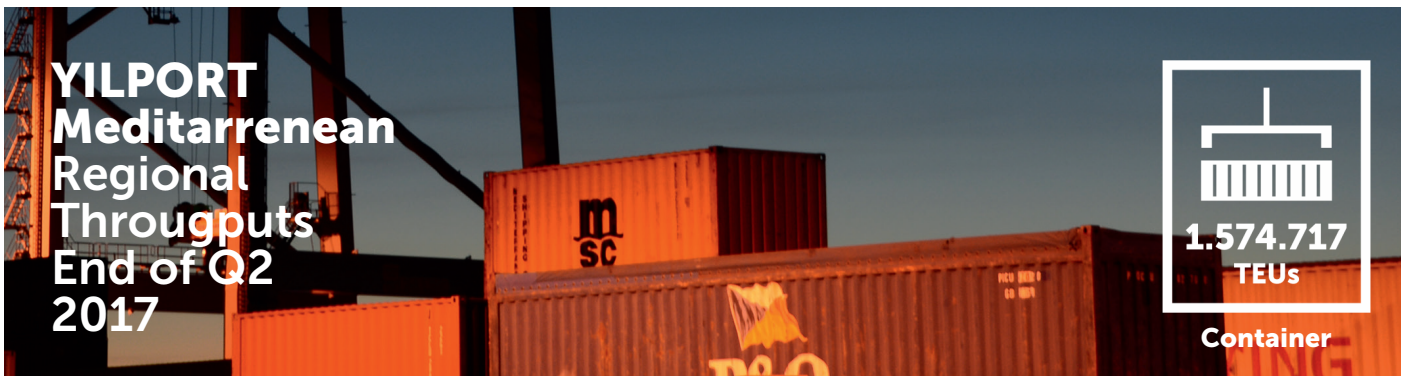
MAJOR TRANSSHIPMENT HUB IN THE MEDITERRANEAN

YILPORT's first global expansion move in port operations took place in 2011 with the acquisition of 50% shares in Malta Freeport Terminals, one of the leading transshipment and logistics centers in the Mediterranean.



GLOBALLY LINKED WITH OVER 115 PORTS

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During the visit, the CEO of Malta Freeport Terminals, Mr Montebello explained the remarkable investment by Malta Freeport Terminals in its facilities since its privatization totaling over EUR 237 million to be in an unmatched position to handle any containership afloat in view of the heavy investment being undertaken by the shipping lines in ever larger containerships.

Mr. Montebello also outlined the great opportunities available for the delegates to use Malta Freeport Terminals' facilities for their logistics needs as they support logistic providers in their efforts to achieve a better quality and more efficient regional distribution depot.

Currently Malta Freeport Terminals has regular network connections with 115 ports worldwide, 60 of which are in the Mediterranean. In fact, through various mainline and feeder services which call at the Port on a weekly basis, clients can reach various ports in Turkey including the ports of Aliaga, Ambarli, Avcilar, Gebze, Gemlik, Haydarpasa, Iskenderun, Istanbul, Izmir, Gulf of Izmit, Kumport, Mardas and Mersin. Additionally, since the warehousing facilities lie only six kilometers from the Island's international airport, Malta Freeport opens excellent opportunities for sea and air links stretching worldwide depending on the commodities being traded.

On Friday 17 February, Malta Freeport Terminals welcomed DEIK Foreign Turkish Business Delegation led by Mr Robert Yuksel YILDIRIM, President & CEO of YILDIRIM Group of Companies. YILDIRIM Group owns 50% shares in Malta Freeport Terminals with the other 50% being held by Terminal Link. The shareholders of Terminal Link are CMA CGM and China Merchants Holdings International (CMHI) as of June 2013, and Terminal Link sold 49% of the shares to CMHI.

The Business Delegation was welcomed by Mr. Alex Montebello, CEO of Malta Freeport Terminals, Dr. Duncan Borg Myatt, Director HR, Health & Safety, Quality and Mr. Jason Montebello, Director Finance and Purchasing. During their visit, the delegation visited the Operations Control Centre to view the various sections of the Freeport's Operations Department including Berthing, Ship and Yard Planning and Equipment Control. The delegation proceeded for a tour of the Container Facilities stopping at Terminal Two North Quay where the delegates were given the opportunity to view the operations at this berth including the latest ZPMC super post-Panamax Quayside Cranes capable of handling container vessels stacking 25 containers across which are amongst the largest in the world. The delegates also viewed the container handling activities at Terminal One and the Distripark Facilities.





The Ocean Alliance chooses Malta Freeport as their central Mediterranean transshipment hub

After months of transformation in the form of mergers and acquisitions, eleven of the world's largest container shipping lines have come together into three new alliances- The Ocean Alliance, 2M and The Alliance. These new alliances have set sail on 1 April.

Malta Freeport (MFTL) is proud to have roped in the Ocean Alliance (CMA-CGM, Evergreen, OOCL and COSCO Shipping) and has recently received its first calls. This is a significant accomplishment for MFTL, which clearly attests that the Freeport's facilities offer carriers the required infrastructure and equipment to operate the largest vessels. Moreover, 2M Alliance (Maersk and MSC) has sustained its calls at MFTL.

The Ocean Alliance is strengthening Malta Freeport's connectivity, which presently offers regular connections with 115 ports worldwide, around 60 of which are in the Mediterranean and Black Sea.

About the Ocean Alliance

The Ocean Alliance, which commenced operations on 1 April is led by CMA CGM Group and it is made up of China Cosco Shipping, Evergreen Line, and Orient Overseas Container Line. The Alliance brings together the world's 3rd, 4th, 6th, and 7th largest container lines in a vessel and slot sharing agreement. The

Ocean Alliance comprises a total of 323 ships with an estimated total carrying capacity of 3.5 million TEUs, and will run for the next ten years. The Ocean Alliance launched forty new services on the east-west trades offering connections with 498 ports.

The parties will provide 20 Transpacific services with an estimated 160 port pairs, including 13 Asia - West Coast North America services and 7 Asia - East Coast North America and U.S. Gulf services.

Additionally, the carriers will provide 6 Asia - Europe services with an estimated 110 port pairs, 5 Asia - Mediterranean services with some 165 port pairs, 3 Transatlantic services covering 70 port pairs, 5 Asia - Middle East services calling 70 port pairs, and 2 Asia - Red Sea services with 35 port pairs.

The Ocean Alliance follows CMA CGM's takeover of Neptune Orient Lines and the consolidation of its APL, USL, and ANL brands, as well as COSCO's giant merger with China Shipping. The Alliance is set to bring customers unparalleled coverage extending across all major east-west trades in the world. It represents roughly 26% of global container capacity or about 5.5 million TEUs and will own 41.43% market capacity on the transpacific trade lane, and 34.86% in Asia-Europe, allowing for considerable strength across both major trade lanes.





YILPORT[®]
HOLDING INC.

OPERATING TERMINALS WITH
CRANES IS ONE THING,
BUT OPERATING TERMINALS WITH
PASSION IS ANOTHER...

“GAME CHANGER”
IN PORT OPERATION



TURKEY: GEBZE | DILOVASI- SOLVENTAS | GEMLIK- YILFERT | GEMLIK- GEMPORT | YARIMCA- ROTAPORT

MALTA: MALTA FREEPORT | **SWEDEN:** GÄVLE | STOCKHOLM NORD

NORWAY: OSLO | **SPAIN:** FERROL | HUELVA | **PERU:** PAITA | **ECUADOR:** PUERTO BOLÍVAR

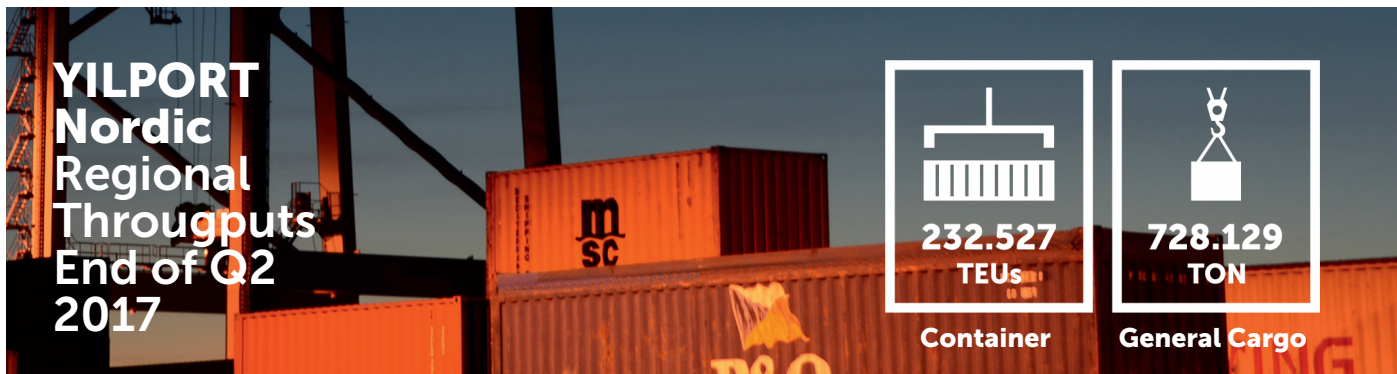
PORTUGAL: LISCONT | FIGUERA DA FOZ | LEIXÕES | SOCARPOR | SADOPT | TERSADO | SOTAGUS



THE NORTHERN LIGHTS HAVE LED US TO **SCANDINAVIA**

YILPORT **GAVLE** | YILPORT **STOCKHOLM NORD** | YILPORT **OSLO**

Yilport commits to bring excellence to all ports of call, and merges its global mark with local know-how. As a result, Gavle , Stockholm Nord and Oslo extend their high quality and privilege service to the Scandinavia market.



Imports to Sweden via YILPORT Oslo

Oslo can be cost competitive via West Coast Swedish ports. For the first time, YILPORT Oslo handled import to Sweden. As part of the business plan for increasing the volume in Oslo and making it a Nordic hub, attracting Swedish import cargo has been a focus area.

"There is a perception that Oslo cannot be competitive to the larger Swedish ports or that the barriers from a customs aspect are too complex. With this new cargo, we have proven this perception wrong. It is a viable, sustainable, and cost effective corridor, if you are willing to put this perception aside and actually try," says Eryn Dinyovszky, YILPORT Nordic's General Manager.

This first case is a joint effort with the customer. We have focused at the port costs and the last mile logistics cost item by item, yielded that the Oslo solution can not only save them money, offer better timed connections from the transshipment hub, have a more environmental friendly foot print, and have the consistency of service that this commodity need for processing.

The new flow is expected to start this summer and will be about 100 TEU annually.



YILPORT Oslo Continues to Improve on Performance

YILPORT Oslo performed an excellent operation on 30 April. A total of 665 containers were discharged and loaded from/to MSC Balkan Vessel. The operation was held with 3 STS (Ship to Shore Gantry) cranes which provided a record of 100.8 average STS moves per hour and peaked to 110 with the highest move count. This record is the highest one up until now among the Scandinavian terminals of YILPORT.

This record has been achieved with the collaboration of expert local operations team in YILPORT Oslo and Global Logistics Center planning team headquartered in YILPORT Gebze. Especially preparations done by shift supervisor Magomed Galajev and the rest of the team before the vessel arrived is what makes these achievements possible.

Gävle municipality approves SEK 200 million to expand YILPORT Gävle container terminal

FUTURE NEW CONTAINER QUAY

A unanimous municipal executive board in Gävle has agreed that the municipality will invest SEK 200 million in an expansion and reinforcement of the quay recently built just east of the Gävle Container Terminal. "We do it to create growth and jobs, YILPORT will invest in cranes" says Mayor of Gävle and COB Inger Källgren Sawela, to the newspaper Arbetarbladet.

The plan is to start construction works this fall and the quay will be ready for use in the summer of 2019. The new 320-meter long quay creates the conditions for twice as many containers at the terminal.

"Gävle will become the largest container port in the Baltic Sea" says Gävle Mayor Inger Källgren Sawela.



Inger Källgren Sawela
the mayor of Gävle.

New Railway to Gävle Greenlighted

Sweden's government has approved the construction of a new 2-kilometer-long railway track to Port of Gävle/YILPORT Gävle. The project, expected to start in November, will include new infrastructure that will be electrified and therefore significantly smarter and "greener".

This is an important advantage for users of the port. The new and updated railway-connection save significant time and give environmental gains as it with this new infrastructure it

will no longer be necessary to switch from electric to diesel locomotives. Further efficiency gains are also expected with this new railway as trains from all directions can go straight to the harbor without today's time-consuming shifting movements in central Gävle.

YILPORT Nordic signs long term logistics agreement with Stora Enso



Håkan Bergström
Nordics sales director

Starting January 2018, YILPORT Nordic will handle entire output from Stora Enso's papermill in Skutskär, close to Gävle. The contract value is in the range of 15-20 million USD, and include warehouse management and logistic services to handle 530,000 ton of pulp per year. YILPORT will hire 20-25 new staff to run around the clock operation.

One of the benefits to the customer is the possible sharing of resources with the YILPORT terminals in nearby Gävle where warehouses, staff and equipment can be used.

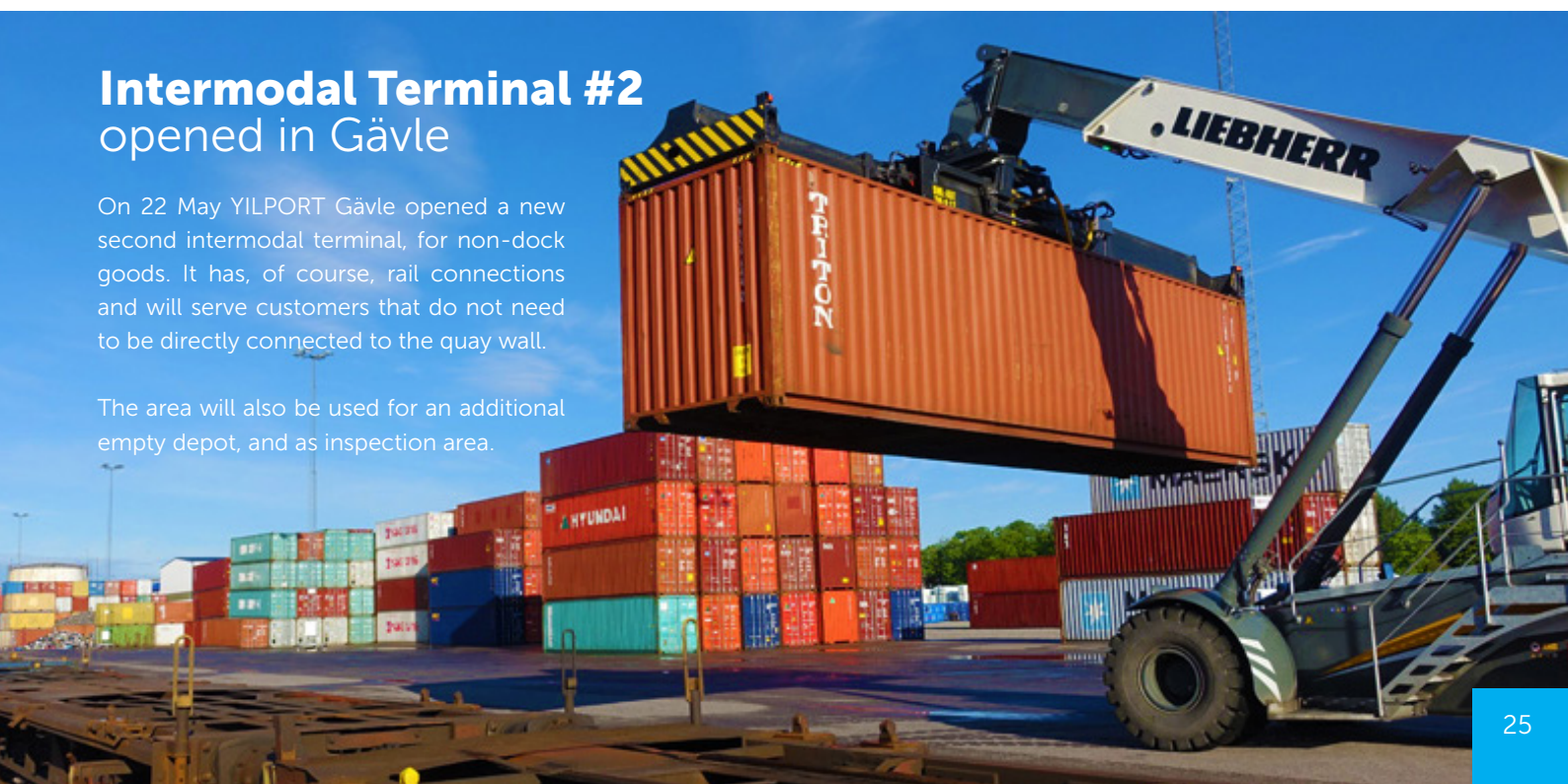
"With the Stora Enso agreement and our newly established business area Logistics we have a unique offer that may lead to further growth in the segment mill side logistics" says YILPORT Nordic's sales director Håkan Bergström.

Stora Enso is a leading global provider of renewable solutions in packaging, biomaterials, wooden constructions and paper. Stora Enso, with some 25,000 employees is one of the largest companies in the Nordic countries.

Intermodal Terminal #2 opened in Gävle

On 22 May YILPORT Gävle opened a new second intermodal terminal, for non-dock goods. It has, of course, rail connections and will serve customers that do not need to be directly connected to the quay wall.

The area will also be used for an additional empty depot, and as inspection area.





Eastern Quay An Additional Resource in Gävle

Operations at YILPORT Gävle Container Terminal are in a very intense stage, with strongly increasing volumes. On 16 June the East quay was used for unloading container ships for the first time. Mobile cranes worked intensively to unload 422 containers from MSC's ship Evolution.

The Eastern Quay is located close to the newly opened Intermodal Terminal 2, and reachstackers shattled to store containers awaiting further transport by truck or train.

"This layout works very well. Until the expansion of the container terminal the East Quay may well be a useful additional resource to handle our customers decision to even more often dock at YILPORT Gävle" says the container terminal manager John Söderström.

MSC Abandons Gothenburg Asia Import To Gävle

Due to the unstable situation at the APM Terminal container port in Gothenburg, Mediterranean Shipping Company - MSC - is moving all it's swedish Asia imports to YILPORT Gävle, and the ports in Norrköping and Stockholm.

"We will not book any ships to Gothenburg, they will instead go to Gävle, Stockholm and Norrköping, if they have the capacity to recieve that many containers" says MSC Sweden CEO Morten Möller Weisdal to the Gothenburgh newspaper Göteborgsposten.

"We can handle all the containers that MSC wants to ship to Sweden via us" says Fredrik Rönqvist, General Manager at YILPORT Gävle.

Mediterranean Shipping Company - MSC - is one of the world's largest container shipping companies with 460 vessels and over 60,000 employees. MSC is located in 150 countries and the 200 routes of the shipping company connects with 315 ports worldwide. YILPORT Gävle Container Terminal is the dominating container port at the swedish eastcoast, and #3 in Sweden.



Green Cargo to operate YILPORT's Gävle-Stockholm rail shuttle

The operation of YILPORT's rail shuttle between YILPORT Gävle and the Stockholm Nord intermodal terminal will be transferred to Green Cargo this fall. YILPORT Stockholm Nord will then be part of Green Cargo's extensive system of freight loading sites, which significantly improve its attractiveness.

Sweden, and 24 freight trains to and from the continent. With 1900 employees, 360 locomotives and 5000 trolleys, Green Cargo offers eco-labeled door-to-door transport in a network that reaches all of Sweden, and thousands of destinations in Europe via partners.

Green Cargo operates almost 400 freight trains per day in

A BETTER WAY TO REACH STOCKHOLM

**NOW
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FROM STOCKHOLM TO GÄVLE !

**GOT imports to Stockholm?
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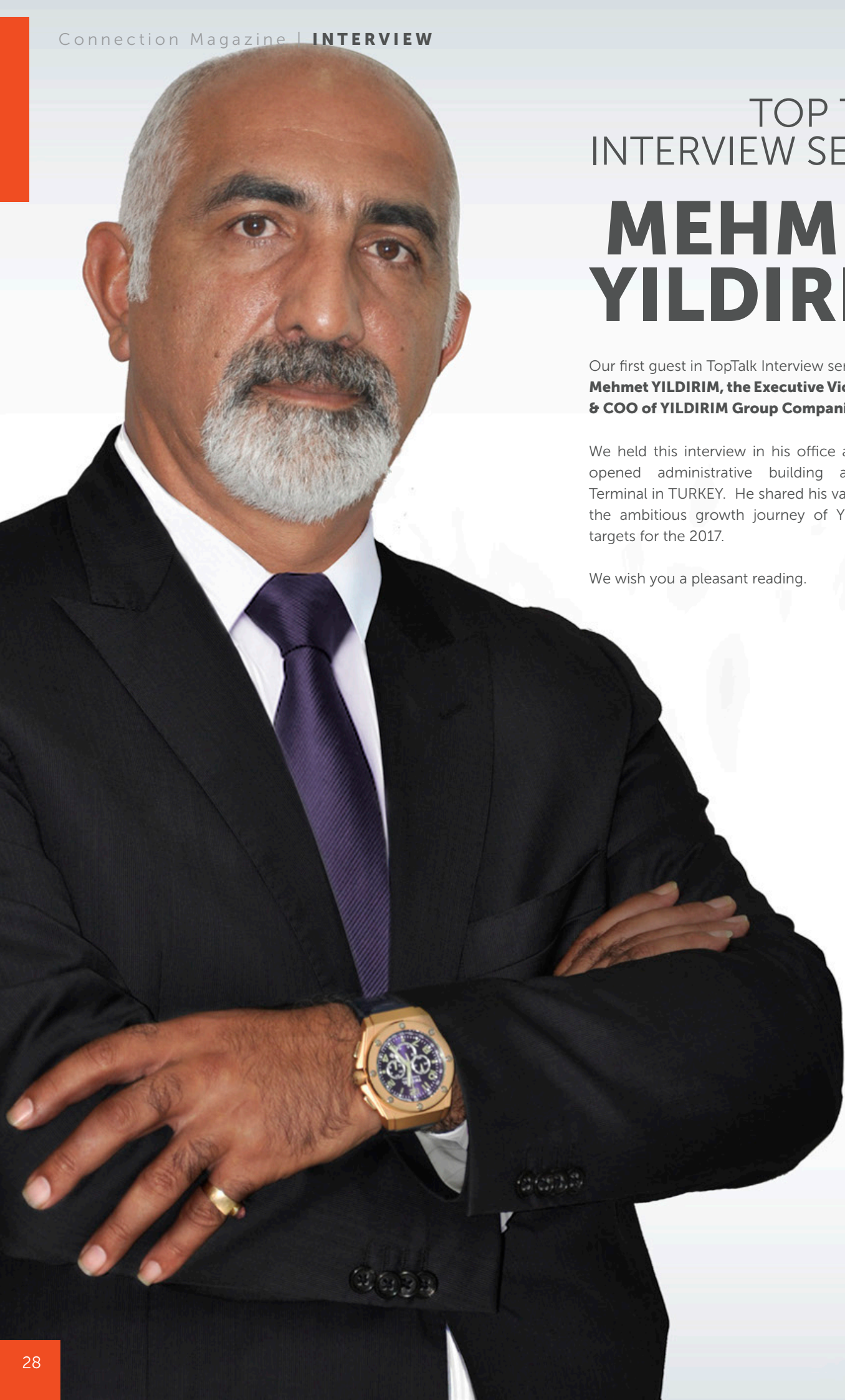
TOP TALK INTERVIEW SERIES

MEHMET YILDIRIM

Our first guest in TopTalk Interview series is
**Mehmet YILDIRIM, the Executive Vice President
& COO of YILDIRIM Group Companies.**

We held this interview in his office at the newly opened administrative building at Gemport Terminal in TURKEY. He shared his valuable ideas, the ambitious growth journey of YILPORT and targets for the 2017.

We wish you a pleasant reading.



First of all thank you for accepting our interview request. Could you tell us a little about yourself?

I was born in 1963 in Sivas. I graduated from high school in Samsun. After my military service, I started working in trade of construction materials and coal. I took on the role of Vice Chairman of the Board of Directors of Yıldırım Group of Companies, as well as COO in charge of operational structuring, efficiency and optimization in group companies.

Can you tell us about the activities of YILPORT, which operates in 8 countries and 21 terminals, with the activities of the sector?

In 2016, YILPORT Gebze reached 1 million TEU annual container capacity with its newly constructed berth with 4 new Mitsui STS quay cranes. The length of the berth is 450 meters and the draft is 17 meters deep. The new phase helped YILPORT Gebze operate the largest +22,000 TEU container vessels. In September 2016, the terminal set a Turkish record in productivity performance by 28.3 moves per hour per crane. YILPORT Gebze also recorded 70.5% improvement on damage ratio compared to 2015.

At YILPORT Gemlik, automotive industry was the main driver of growth in 2016. New models of Fiat and Renault brought additional RORO volume. Especially Fiat Egea's exports boosted the throughput by 30%. In 2016, automated and environmental friendly mineral warehouses were inaugurated. This is the only mineral yard authorized in the region with over 100,000 tons capacity. Phase 2 in the new Gemlik terminal was built as well as the automated gate system. YILPORT Yilfert Terminal is the only terminal in the region able to operate ultra large container vessels of +18,000 TEU capacity. YILPORT Gemlik is now a full service port operator, providing professional and safe tug and pilotage operations after Garip Y (Sanmar 70BPT) joined the fleet in 2016 as the most powerful tugboat. In 2016, a new management building for the Global Support Center started construction.

The Global Support Center will provide technical support and monitoring

services to YILPORT's global terminals from Gemlik. YILPORT Gemlik recorded 18.6% improvement on damage ratio in 2016 with the addition of 35.3% improvement occurred in the cost of damages compared with 2015. YILPORT Yarimca focused on cement and grain bulk cargo and value-added services for general cargo in 2016. In addition, the terminal accomplished petrocake, clay, and Kilis sand handling operations, widening its product portfolio.

This year 60,000 tons handling on one vessel was in the books as the capacity record of the region. YILPORT Yarimca accomplished 33.3% improvement on damage ratio compared with the last year in 2016. YILPORT acquired 100% shares of Solventas Technical Storage Co. Inc. in June 2016. Solventas is the largest liquid storage facility in Turkey, housing 217 chemical tanks with a storage capacity of 333,000 cubic meters.

The liquid terminal serves tankers and vessels on 2 quays, 273 and 235 meters in length. More than 70 types of products, chemicals, petrochemicals, mineral and vegetable oils can be stored and handled at the facilities. Integration process started in second half of 2016. After consolidation, YILPORT will operate the largest and the most advanced liquid terminal. In 2016 YILPORT applied intense focus on cloud computing. YILPORT Gebze, YILPORT Gemlik, YILPORT Yarimca and E5 Dry terminals are integrated to the system via new high performance data communication network.

Transferring to the new data center started in November 2016. In the same month, customer portal INFINITY went live, which enables customers to monitor their containers. This project will be expanded globally. Sigma terminal management system was established in Gebze, Yilfert and Yarimca terminals in December 2016 for general cargo operations.

Can you give information about activities and projects in YILPORT Gemport Terminal?

We have opened our new berth with 4 STS cranes at YILPORT Gebze. At YILPORT Gemlik, we completed the

construction of our Yilfert Terminal, and started servicing the world's largest container ships, carrying more than 18,000 TEU containers. We also disrupted the regional industry and made a huge difference as the only terminal in the region to serve in this capacity. Additionally we also christened our automated mineral warehouses in YILPORT Gemlik in 2016. Our new facility with a total capacity of 100.000 tons also marks the regional record as the largest mineral storage facility.

We aim to start the third phase investments in YILPORT Gebze in 2017. In the third expansion phase, we are planning to construct a new berth of 340 meters and an open-air storage facility of 10,000 square meters. YILPORT Gemlik's focus in 2017 will be on the integration project of YILPORT Gemlik and Gemport.

As a leader in innovation and change in the sector, you are constantly adding value to the company. Could you tell us about your inventions and projects that you have done?

We have doubled the warehouse performance by avoiding waste of time with the new automatic conveyor system established to serve the mine customers better. With a total storage capacity of 45,000 tons, the conveyor system and automatic loading machine can load and weigh 9-10 hours per hour. Daily capacity increase responds more flexibly, quickly and constantly to customers. In addition, our new mobile container crane successfully passed the tests, which resulted in efficiency in operations. Another important feature of this new crane is that it increases the awareness of occupational health and safety issues by preventing wheel movement in the field with specially designed spreader, automation system and remote control. The crane can handle up to 25 moves per hour, handling 20 containers of up to 44,000 kg.



Could you give us some information about the growth story of Eti Logistics?

Eti Logistics was established in 2011 to transport raw materials and end products from Elazığ to Mersin and Iskenderun ports in Turkey. Eti Logistics has since grown to become a complete logistics service provider. The company offers unimodal, intermodal and multimodal rail, trucking and vessel transport for containers as well as indoor and outdoor bonded and non-bonded storage, project cargo, stevedoring, labor management, maintenance, car handling, RORO operations and vehicle pre-delivery inspection. Eti Logistics operates to provide quality, cost-effective logistics services for YILDIRIM subsidiaries as well as third parties.

The company seeks to develop strategies that suit the growth and changes of the market. With its customer oriented solution approach, the company provides highly diversified services in order to become its customers' best logistics solutions partner. YILPORT Holding expanded Eti Logistics services, which provide benefit to customers.

Eti Logistics provided bidirectional coordination and operation of 78,000 TEU containers from YILPORT main terminal to E5 Dry Terminal warehouses in total. Owing to its experience and knowledge, Eti Logistics became door-to-door service provider for import customers such as Arçelik, SABBB, Ethem Ethem.

In 2016, Eti Logistics became a prominent part of the supply chain of these companies. SYCS Cement, which plans to become one of the key players in cement sector, iron ore, gypsum, coal, and raw materials transportations started operations with Eti Logistics in 2016. 170,000 tons of cargo was transported within the context of this project. Eti Logistics increased its revenue by 17% in 2016. 2017 will be a year of expansion for Eti Logistics in both growth and customer portfolios. An experienced service provider in railway, land routes, CFS, LCL and many other services, Eti Logistics offers flexible logistics capabilities. The company will continue to improve its reputation in the domestic market next year. Eti Logistics will be more competitive for new offers to become comprehensive logistics service provider of customers.

Could you tell us about the school projects that Garip & Zeycan YILDIRIM Foundation carried out?

Yıldırım Family established the Garip and Zeycan YILDIRIM Foundation in 2015 with the aim of transferring the strength and the level that it has attained in the field of industry and economy as the accumulation of half a century of corporate culture to the development of education and health and cultural area of our country and Turkish people with the awareness of social responsibility.

Garip Yıldırım, whose name has given to the foundation, got into the business in İstanbul in 1957 and pioneered the business tradition and knowledge that he

had won with his children and my brothers Ali Rıza, Yüksel and myself. YILDIRIM Group of Companies is proceeding with confident steps towards the future with the customs, tradition, knowledge and values they have taken from the family elders. To maintain its activities in the most effective manner in line with its aims, our foundation has given priority to the preparation of the regulations that will ensure the organization of its administrative structure and organization in the first year. Our Foundation has completed this stage in a short time and gave scholarships for a total of 35 students for higher education during the 2015-2016 education year.

Our foundation has granted scholarships to undergraduate and graduate students for 80 students in the 2016 - 2017 academic year in line with our scholarship policy. Our scholarships are given outright. For during the 2017-2018 academic year, it is planned that approximately 100 students will be granted scholarships. The amount of scholarships granted within the last two years has reached to 347,850 TL, since the establishment of our foundation.

Our Foundation scholarships are awarded around the entire country. A good indicator of this is that our students continue their education in 48 universities in 26 different provinces of Turkey. During the period, our foundation also donated a total amount of TL 25,000 under the headings of iftar meal, walkers to the disabled and giving welfare activities.



The future goals of the Foundation will be to bring to life the projects that will contribute to the faster development of Turkey in the fields of education, health and culture. Within this scope, it was planned to increase the assets and revenues of the foundation firstly and a petrol station hotel and market foundation in Elazig was donated by Yildirim Brothers. These settlements were given to the rent and our foundation got a fixed income. Within the scope of providing support to the development of our country, innovation competitions covering license and graduate students will be held every year starting from 2017-2018. The theme of our first race is defined as "Environmentally Friendly and Safe Mining".

Our foundation is founded by middle and long-term builders, income from our companies and other donors; permanent works such as educational institutions, health institutions, social facilities and cultural centers, scholarships in seven different categories, reward programs in education, arts and sports, support programs to cultural and artistic activities, activities and organizations such as conferences, symposiums, seminars are all planned to be implemented.

Our school projects, which are currently being carried out by our companies in different parts of Turkey, will be closely monitored and supported by our foundation. Yildirim Group of Companies, which the founders' committee Board members own, has become the preferred education and training projects within the scope of social responsibility projects. Below are the schools that have served in this scope until today.

Garip & Zeycan Yildirim Boarding Science High School located in the center of Samsun Atakum was completed in 2007 and donated to the Ministry of National Education. The school, which has an area of 10 acres, has 20 classrooms, 7 laboratories, 1 library, 1 conference hall and 1 cafeteria. Garip and Zeycan YILDIRIM dormitory is adjacent to the school with a capacity of 180 students. Within the scope of "100% Support to Education" in Elazığ Eti Krom Inc. and Elazığ Governor's Office signed an agreement in 2015. Design and construction works of the

Industrial and Technical High School with 24 classes started. Construction works completed at the end of 2016 and provisional acceptance was made to Elazığ Provincial Directorate of National Education. There are 24 classrooms, 8 laboratories, 473 persons' capacity conference hall, indoor sports hall, table tennis hall, shelter, library, club rooms, kitchen, canteen, dining room, workshop classroom, indoor and outdoor break areas, management and service departments. Education began in accordance with the completion of the school.

Within the scope of "100% Support to Education" campaign in the province of Dilovası, Kocaeli province, YILPORT Gebze and Kocaeli Governorate signed a protocol in May 2012. The Logistics Industry and Technical School was constructed with 24 classrooms. The construction works started after the assignment in 2015 and completed at the beginning of 2017. The provisional acceptance was made to the Kocaeli Provincial Directorate of National Education. There are 24 classrooms, 8 laboratories, with a capacity of 473 persons' conference hall, indoor sports hall, table tennis hall, shelter, library, club rooms, kitchen, canteen, dining room, workshop, 3 workshop classrooms, indoor and outdoor break areas, management and service sections. Since the construction, location, project, construction quality was realized at the upper level, the school's status was removed to the norm school level before the education was opened, and additional protocol was signed in this direction. Our school will start accepting students in 2017-2018 school year.

Our goal is to undertake business responsibility to ensure that permanent works are generated among the community by Garip & Zeycan Yildirim Foundation. Comprehensive planning and quality of service is offered at the highest level. In this way, these works which bear the name of our foundation will always be an example to the community. We will support social awareness and carry it on to the future generations. We target the rapid development of Turkey all the while making a good reputation for our Foundation.



As a tax champion company, could you mention the awards that you won in the category of companies in local and international areas?

As a result of year-long success in 2016 activities, YILDIRIM Group subsidiaries continued contributing to the Turkish economy, and once again were crowned as the tax champions in their respective provinces of Bursa, Kocaeli, and Elazığ. Our support for the regions of interest extended to a global scale this year. Voskhod Chrome was acclaimed as the tax record holder in Kazakhstan, and Tikhvin Ferroalloy was honored as Russia's industry leader. Both endorsements highlight the accuracy of our vision in metals and mining.

What are your expectations from the year of 2017 as a company?

As YILDIRIM Group, we are expecting the biggest growth in the port and mining sectors in 2017. Mergers and acquisitions have a big share in our growth. We are going to raise our globally consolidated EBITDA by 55% from 450 million USD to 700 million USD in 2017. We also aim to increase our staff by 5-10%, especially in port management, mining and management. Consolidated targets for YILPORT Holding in 2017 are 4.2 million TEU container handling by 8% growth, and 11 million tons dry bulk handling by 19% growth. In Turkey, it is predicted that the total container volume will increase 4% and the RO-RO throughput volume will show 18% organic growth despite intense competition.

YILPORT IBERIA



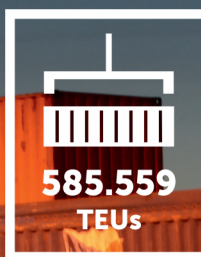
SYNTHESIS OF EXCELLENCE

"Excellence" as a philosophy underpins all endeavors at YILPORT's global business.

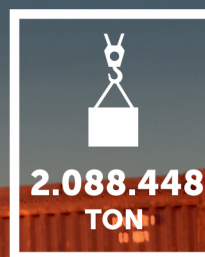
Yilport commits to bring excellence to all ports of call, and merges its global mark with local know-how. Yilport's new terminals are now equipped with state-of-the-art technology, run by top-notch human capital, and develop by continuous investment in all processes.

As a result, Yilport Iberia Terminals extend their high quality and privilege service to the Galicia market.

YILPORT Iberia Regional Throughputs End of Q2 2017



Container



General Cargo



Ro - Ro



Business Partnership Beyond Borders

YILPORT continues to meet with its business partners across the borders. It is a great pleasure for us to host Arkas executives at IBERIA Terminals.

YILPORT continues to meet with its business partners across the borders. It is a great pleasure for us to host Arkas executives at Iberian Terminals.

The COO of the largest Turkish container line Arkas, Mr. Fatih Sah and Procurement Director Mr. Hulusi Kusuv visited YILPORT Iberia in May 2017. During the roadshow they visited Leixões Container Terminal (Porto), Liscont Terminal, Sotagus Container Terminal and Setubal Container Terminal in three days.

YILPORT Holding CMO Erhan Ciloglu remarked: "We are working together with Arkas Line to widen cooperation in Iberian Region. Arkas Line is one of the biggest customers of YILPORT Setubal (Sadoport) and now we are willing to have Arkas-Line services at Porto and Lisbon Terminals. Not only at the terminal side also at the inland logistic solutions we agreed to work together to expand Arkas services at Portugal.

EMES Shipping and Transport S.A. was established in July 1996 to offer the first container shipping line of our country under the Turkish flag. As of 1 January 2010, the name was changed to Arkas Container Transport S.A. and continue to provide services under the brand name "Arkas Line". The Arkas Line container fleet has 115,437 TEUs with open top, high cube, flat pack, pallet wide and reefer types. All of them are used on regular service between ports on the Mediterranean, West Africa and the Black Sea with a 39 vessel fleet that includes 32 Arkas owned vessels. Arkas COO Fatih Sah stated that; Arkas Line is growing even at the hard times of maritime industry and now it is time to expand at Portugal. He also said that they are willing to get YILPORT's

support in Iberia and looking forward to see the improvements at the terminals. Arkas Line and Tarros SPA carry out the first direct container transport service (Great Pendulum Service) from Turkey to Morocco on a weekly and regular basis with 4 vessels. The export route of GPS is Istanbul, Mersin, Alexandria, Napoli, La Spezia, Casablanca and Setubal. The import route is followed by Casablanca, Setubal, La Spezia, Salerno, Piraeus, Thessaloniki, Mersin and Istanbul, which calls YILPORT Gebze Terminal in Turkey as well.

Arkas Procurement Director Hulusi Kusuv stated that; the cooperation between YILPORT and Arkas has a long history and we are willing to have the same synergy at IBERIA. As a container line, we always ask for better service and we believe YILPORT will bring its standards to Portugal soon.



Erhan Ciloglu
YILPORT Holding - CMO

DEIK Delegation visits the Largest Investor in Iberia YILPORT at Liscont



Foreign Economic Relations Board (DEİK) Portugal delegation visited Turkish Republic Portugal Embassy and largest Turkish investor of the region, YILPORT, at the Liscont Terminal. Delegation got information about YILPORT Holding's portfolio, operating terminals and logistics services provided among Iberian Peninsula.

Upon its establishment in 1986, the Foreign Economic Relations Board of Turkey (DEİK) was assigned with the following tasks: to organize and manage the foreign economic relations of the Turkish private sector, with respect to foreign trade, international investments, services, contracting and logistics; to analyze investment opportunities at home and abroad; to help boost the country's exports, and to coordinate similar business development activities.

K Line is Growing Together with YILPORT Sotagus



K Line Portugal visited Sotagus to promote the new employees' integration within the terminal.

During the visit during the K Line MV India vessel operation, Sotagus and K Line operations departments exchanged ideas and detailed information about the operation.

Supported by the Sotagus and Liscont terminals, the visits are of great importance in terms of increasing the quality of service and knowledge of our partners about how the terminal operates

Military Logistics Solutions at YILPORT Setubal Sadoport

United Nations trusted YILPORT for discharging operations of its military equipment. YILPORT Setubal Sadoport multipurpose terminal, performed an out of the box operation owing to its wide range of equipment inventory and operational expertise.

On 29 May, military equipment returned from United Nations Kosovo Peace Force to Portugal, and discharged with a successful operation at Sadoport terminal.



A Breathtaking Operation from Leixoes

On the 26th of June, Leixoes performed a breathtaking operation. Two large sized Ro-Ro vessels handled with a successful operation.

The total of 102 container moves of discharging, 94 container moves of loading and 25 general cargo moves of Ro-Ro loading of Grande America vessel belonging to Grimaldi Lines which is 214 length and 56.642 gross tons respectively, performed at North Terminal.



Additionally, the second vessel Catherine 182 meters' length 21.369 gross tons respectively, belonging to CLDN lines which offers connections from the Continent to the British Isles, Scandinavia and Iberia; was also handled at Multipurpose Terminal of Leixoes.



Along with a total of 97 container, 44 trailer and 22 general cargo moves discharging operations; 119 container, 19 trailer and 15 general cargo loading operations also ended on a high note.



The Era of Development at Huelva

YILPORT Huelva terminal continues to grow with its customers. Current two liners of the port are going to capacity increase and expanding their vessel sizes accordingly. Terminal also working on development for rail traffic.

The current liner of the terminal, Alisios Shipping Line, is changing its vessel due to capacity increase. This will provide additional 100 TEU on each call. The move count is expected to be between 550-600 for per call.

The other customer Messrs OPDR also in the process of changing its fleet. Per to rumors, the company has already sold its three vessels OPDR Tanger, OPDR Lisboa and OPDR Las Palmas. The forthcoming new vessels will have more capacity with a larger size.

Huelva port authority is working to enhance the rail connection to/from Huelva. The rail traffic connecting the port with inland points as Seville or Madrid. Year-to-date a total of 6.225 TEU (3.533 containers) has been handled in/out the terminal by this model of transport.

YILPORT at Intermodal South America Latin America's Biggest Tradeshow



YILPORT Lisbon, Liscont and Sotagus terminals attended Intermodal South America tradeshow between 4 and 6 April. YILPORT had the chance to expand its network across Iberia with the participation of many decision makers in the logistics sector.

The Intermodal South America is the biggest and most important tradeshow of South America focused on the markets of foreign trade, logistics and transports, held in the best venue for exhibitions present in Brazil.

YILMAR Holding Vessel Garip Baba Called at YILPORT Aveiro



YILPORT Aveiro welcomed Garip Baba Vessel on 4 April that belongs to YILMAR Holding, another subsidiary of YILDIRIM Group of Companies. 3,701,500 tons of soda ash was successfully discharged.

Aveiro offers a full range of services such as cargo handling, warehousing, distribution, and logistics. The continuous growth of activity is a direct result of the way the terminal approaches the market. Aveiro has heavily invested in and will continue to invest in handling equipment, offering lifting capacities from 12 tons up to 120 tons.



YILPORT Ferrol Started Container Services on a High Note

YILPORT Holding's state-of-the-art container terminal in Spain, YILPORT Ferrol Container Terminal welcomed first container vessels after investments in infrastructure and world-class handling equipment. MacAndrews' multimodal container vessel called YILPORT Ferrol for a shipment to Poland. The objective is to turn the trial into a weekly service from YILPORT Ferrol that will link Northwest Spain to Scandinavia, the UK, and Poland.

YILPORT Holding's Spanish container terminal Ferrol welcomed the first multimodal container vessel. Following several months of study, the leading European multimodal transport company MacAndrews conducted the first trial call at Ferrol Container Terminal.

The container vessel berthed on 5 April 2017 for a shipment to Poland. The know-how of YILPORT Holding, and the well-trained YILPORT Ferrol staff recorded a rapid operation, which took 3.5 hours. The brand new, state-of-the-art handling equipment of Ferrol guaranteed satisfactory speed for both the shipper and the carrier companies.

This operation marks the beginning of a permanent weekly container service from Ferrol Container Terminal that will link Northwest Spain to Scandinavia, the UK, and Poland.

YILPORT Holding CEO Christian BLAUERT made the following remarks:

"We are more than happy to welcome container vessels at YILPORT Ferrol. Ferrol Container Terminal with its outer harbor is the right choice for our customers looking for a privileged location. Ferrol offers the deepest container terminal in the Atlantic Coast of Southwest Europe with 20 meters of draft. We know that paradigms in European logistics are changing. Now, Iberian Peninsula provides shippers the chance to reduce costs, congestion and carbon emissions by getting closer to the European market. We are offering privilege for cargo owners and liners at Ferrol Container Terminal."

The Deepest Container Terminal in Iberia

YILPORT Holding, the port management and logistics subsidiary of YILDIRIM Group, acquired Ferrol Container Terminal a part of Tertir portfolio in 2015. After the takeover, YILPORT Holding invested heavily in handling equipment and infrastructure. YILPORT Ferrol Container Terminal offers a quay wall of 1450 meters, 20 meters deep draft, and an annual container handling capacity up to 1,500,000 TEUs in its 290.000 square meters of land area. YILPORT Ferrol can accommodate and serve ultra large container vessels. The terminal is connected to the Spanish highway system, granting it the capacity to serve the Iberian hinterland. The logistics network extends to the south to Portugal through A-9, to the southeast to Madrid through A-6, and to the east to Cantabria and Basque Country through AG-64 and A-8 highways.

YILPORT Ferrol offers intermodal transfer, stuffing and stripping in its warehousing facilities and warehousing services with its one-stop-shop attitude. It is the only deep-sea container terminal in the North of Galicia, with towns and industrial areas within a radius of 120 kilometers. Due to proximity to container major maritime routes, YILPORT Ferrol offers little deviation for container transshipment feeding Spain, Portugal, France, Ireland, and Southern Britain.



YILPORT LATAM

**THE MAIN PORT OF
NORTHERN PERU**

YILPORT PAITA



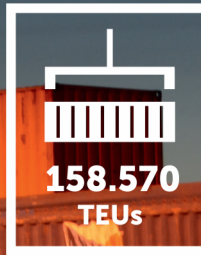
**THE BEST CHOICE IN ECUADOR'S
MARINE TRADE**

YILPORT PUERTO BOLIVAR

EXPORT GATE FOR **ECUADORIAN'S BANANA TRADE**

www.yilport.com

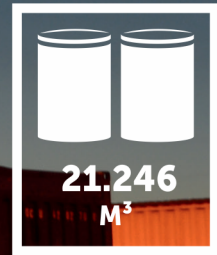
YILPORT Latam Regional Throughputs End of Q2 2017



Container



General Cargo



Liquid

Strong Performance from YILPORT Paita in the First Half of the Year

Peru's Paita terminal displayed a strong performance in the first half of the year. The terminal promises positive outlook for the next half year. Per last year's productivity rates and handling amount, operations performed this year increase day by day. To increase the operational efficiency to the highest level depending on the increasing volume ratio, the port development projects have started.

The net productivity rate of container cargo was 30.8 moves per hour per crane which was 30% higher than the productivity reached on February 2017 and 20% higher than the productivity reached in March 2016.

Up until March, Paita Port handled 65,843 TEUs (36,385 boxes) which overcame to budget in +18% and real of 2016 in +43%. This positive result was because of the main products of peak season such as were mangoes, bananas, grapes and coffee.

Another good news is that Paita Port will start the Finger Pier Rehabilitation Project. The commission process of Technical Operation System (TOS) has already started in March and the Project Dolphins and Dredging still under evaluation for starting. The Finger Pier Rehabilitation Project started in the first week of June. The project will be concluded in December 2017.

The Go-live of the Technical Operation System (TOS) was on May. The TOS will permit to achieve higher productivity levels per international Ports standards.

The Project Dolphins and Dredging still under evaluation for starting on the 3rd quarter of 2017. It will permit to bring services to bigger vessels (approximately 330 meters long). Nowadays, the vessels which use Paita Port services have at maximum around 270 meters long.





YILPORT Puerto Bolívar Executives Visit Governor of El Oro

Mr. Efe Hatay visited Mrs. Rocio Barriga, the current Governor of El Oro Province, Ecuador; in accordance with the aim to connect YILPORT Puerto Bolívar to the YILPORT Holding headquarters in Turkey.

During the meeting, the parties spoke about the company, its objectives, activities, benefits of the investment to society, and the perception from the population to the project.

The Governor offered her support to act as a facilitator in providing accurate information to the stakeholders to reinforce the institution's image.

Mr. Hatay expressed appreciation and let the Governor know that, as a strategic partner of the Ecuadorian State, the company will fulfill the commitment to make the port of Bolívar into one of the most important ports on the Pacific coast, which will contribute to the development of Puerto Bolívar and the region.



Garcia and Vivian Guevara, from Transitem, visited the YILPORT Puerto Bolívar during this March. The visit has been a great pleasure to all members of the team present and a great opportunity to better know Puerto Bolívar.

Synergy between Transitem and YILPORT Puerto Bolívar

YILPORT Holding colleagues are coming together across the borders to provide best solutions for our customers. One of YILPORT's subsidiaries a global leader in fresh fruit logistics, TRANSITEM, visited YILPORT Puerto Bolívar and met with our valuable colleagues and executives.

Fernando Lima, Enrique Garcia, William



Puerto Bolívar Hosts an International Event

Rotary International Club hosted their Annual Celebration in Puerto Bolívar. Around 400 members attended the event. They enjoyed a night of culture and arts, embellished with folk music and dances.

YILPORT Puerto Bolívar is happy to be part of the community and display operations and new projects inside the terminal.

YILPORT Puerto Bolivar received its welcome gift from YILPORT Gebze : Two MHC's



YILPORT Puerto Bolívar, capital city of banana trade, continues to add value to its operations each day. The terminal which handles containerized and bulk cargo, is not just attracting customers with its hinterland which has easy road accesses to main roads but also increasing its equipment inventory day by day to provide best YILPORT experience for its customers.

As a part of operations adjustments, 2 state-of-the-art Gottwald mobile harbor cranes (50 tons capacity, 100 tons with hook, 17 wide) were sent from YILPORT Gebze Terminal in Turkey to YILPORT Puerto Bolívar Terminal in Ecuador by 20th of April.

The cranes sailed with HLV Industrial Strength vessel via YILMAR shipping agency reached its destination on the 21 May to YILPORT Puerto Bolívar. The course of HLV Industrial Strength vessel to YILPORT Puerto Bolívar was determined to sail thorough Dardanel Canal, Strait of Gibraltar, Venezuela and Panama Canal right after.

Mr. Christian BLAUERT, CEO of YILPORT Holding got information about the journey of the cranes and operational details from Mr. Yoshiaki SUEMATSU, CTO of the company. During his visit, Mr. BLAUERT emphasized that this is a big step YILPORT Holding to show company's global reach as a local strength. This equipment transfer enables us to get advantage from wide range of inventory across Latam, Iberia, Scandinavia and Turkey Regions with a cost-effective solution whenever needed.

YILPORT Puerto Bolívar organized a breakfast event on Sunday regards to welcoming ceremony and invited people from customs, port captain, antinarcotics police, and port authority; stakeholders, customers (shipping lines and shipping agencies) and largest exporters; media, and our colleagues.

Mr. Efe HATAY, General Manager of Home Terminal "YILPORT Gebze" visited Ecuador to implement operational know-how of YILPORT Holding. He gave a short speech to the guests and he thanked for their participation. Also, Mr. Vicente Guzmán, President of Puerto Bolívar Port Authority (APPB) made a speech and congratulated YILPORT on fulfilling investments, and told that he is happy the concession process is moving forward.



YILPORT Holding CTO, Mr. Yoshiaki SUEMATSU made the following remarks;

"As you know, MHCs sailed with 2 units of tug-boats from Turkey, Gebze Home terminal on the 21st of April and berthed to Puerto Bolívar after discharging 2 units of tug-boats at Venezuela on the 19th of May. There are few reasons that we chose this equipment type for transfer. Previously we checked the needs of the terminal. After installation of 4 QC cranes to Gebze Terminal, Mobile Harbor Cranes became more available. Also, the operation needs in Puerto Bolívar more fits this type of cranes.

Secondly, there are still infrastructural developments going on at the terminal. Until the completion of these infrastructural developments; MHC type is the best alternative to meet with the needs of the region.

Gemport Terminal in Turkey is wealthy in MHC cranes, so as an action, we transferred 2 Gottwalt cranes to Ecuador and planning to transfer one same crane type from Gemport terminal to Gebze.

As well as this transfer is cost efficient, it also takes less time than ordering a new one. In normal conditions, ordering a new mobile type of crane takes approximately 13 months. We only transferred within 15 days and started our first operation right after the installation based on fully erected transportation. We worked with Intermarine lines via arrangement by one of our group companies YILMAR Shipping agency for analysis of lashing procedure against voyage condition. What was challenging for this project is that, entire process has progressed with YILPORT team. We took entire responsibility from the beginning

to the end and hopefully finalized entire operation with zero malfunction.

Additionally, seven people from Turkey have done discharging operation and commissioning with ABS certification for handing over the cranes and gave training to locally employed people for maintenance and operations. Now we have operators work in shifts and maintenance team in Ecuador as well, whenever needed. The benefit of this internal on the job training is that, it is ten times cost-efficient and more efficient way to implement YILPORT's know-how to the terminal."

And the day of days has come on the 17th of June. Testing period was accomplished and MHCs handled their very first containers. Puerto Bolívar welcomed MSC Nora vessel and handled the containers with two operating mobile harbor cranes. Owing to YILPORT operational know-how entire operations completed smoothly.

The new cranes started to provide terminal services to the container vessels at Puerto Bolívar's new berth, which is 450 meters' long with a draft of -14.5 meters.

YILDIRIM Group's subsidiary YILPORT Holding secured the rights to Puerto Bolívar in Machala City, Ecuador in August 2016. The 50-year concession deal also marks the largest ever Turkish investment in Ecuador.



What's Next?

By 2025, YILPORT aims to rank among the TOP 10 port operators in the world. With 11 new terminals in the last year,

we're making every move count.

TURKEY

2005 - GEBZE
2012 - ROTAPORT
2012 - GEMPORT

MALTA

2011 - MALTA FREEPORT

SWEDEN

2014 - GAVLE
2014 - STOCKHOLM NORD

NORWAY

2014 - OSLO

PORTUGAL

2016 - LISBOA LISCONT
2016 - LISBOA SOTAGUS
2016 - AVEIRO
2016 - LEIXOES
2016 - FIGUEIRA DA FOZ
2016 - SETUBAL SADOPOINT
2016 - SETUBAL TERSADO

SPAIN

2016 - HUELVA
2016 - FERROL

PERU

2016 - PAITA

ECUADOR

2016 - PUERTO BOLIVAR



YILPORT LOGISTIC SERVICES

1

Freight Forwarding

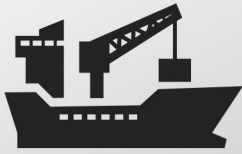
Sea - Air - Land

2

Stevedoring

3

Shipping Agency



4

Land Transport

5

Rail Transport

6

Warehousing / CFS

Empty Depots - Cool Warehouses
X Docks

7

Value Added Services

Custom Clearance - Cargo Insurance
Pre Inspection



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Synergy of YILDIRIM Group, Gemlik Gübre & Transitex Turkey

Eti Logistics, Transitex and Gemlik Gübre performed a successful operation. Owing to the multipurpose solutions offered, YILPORT, which is actively operating in every chain of logistic supply chain, is carrying out its activities in cooperation with all its companies with the services that it offers.

Gemlik Gübre's diluted ammonia operation was carried out at the highest safety level because the burden was flammable. Following the operation in the isotank containers, the containers delivered to the receiver customer with a smooth operation service to the port of the receiver customer.



Mentors to the Industry

Eti Logistics Operations Manager Onur KÜÇÜKAKDERE made a speech on behalf of DTD (Railway Transportation Association) as a Board Member (General Secretary) at the 4th International Conference of Railway Industry and Technologies held by IMC Organization on 25 May.

Onur KÜÇÜKAKDERE mentioned the post-liberalization situation of the railway sector, the expectations of the railway private sector and the objectives of the railway sector 2023. Several senior executives from the sector and government officials participated in the event.

Transitex Turkey Accomplished its First Operation

Transitex Turkey accomplished its first operation. After completion of the block marble operation which was held at Alsancak Port, commodities sailed on their way to Venice, Italy via Cosco Shipping Lines. Entire operational process including lashing and securing of the commodities was supervised by Transitex Turkey.



Transitex Supports Education in Africa



In 2016, Transitex supported the Escolinha Kutsaca (Little School Kutsaca) project by donating for the construction of a new school. The project, developed in the impoverished village of Mahungu, Gaza Province, Mozambique, aims to promote the social and personal skills of pre-school children, as well as complementing extracurricular activities for the development of children from 6 to 9 years of age.

Now, in 2017, Transitex sponsored two children from the village of Mahungu: Adelina and Álvaro, who are both only 4 years old, but already attend the school that Transitex helped to build. Transitex has received emotionally charged messages from the two children:



ADELINA

"Hello Dear Godparents,
I am Adelina, I am 4 years old and I go to school since the beginning. My birthday is 18 September. I live with my father, my mother and some of my 10 brothers and sisters. It was not easy for me to adapt to the school at the beginning, I did not understand Portuguese and I am very shy. I still speak more in Xangana, my local dialect, but I already speak Portuguese and now I love to go to school! I love to paint and draw!

Thank you for helping me build my story!"

ÁLVARO

"Hello Dear Godparents,
I am Alvaro, I am 4 years old and I have been going to school since the beginning. My birthday is 13 October. I live with my Father Rogério, who is a Guard, my Mother and my 4 siblings.
I am a little shy, but I love learning and going to school. I made new friends and I love my teachers Júlia and Lolinha.
I love drawing and playing football! I still do not know what I want to be when I grow up, but I usually say that I want to be like my Father.

Thank you for helping me build my story!"



* The letters above were translated from the children's own languages without editing.

The Fruit Route



Every year a team of Transix reefer commercials travels through Spain visiting various fruit producers of the region.

This year the Fruit Route started on May 8, with Amanda Heleno, Fabio Vitorino, Lurdes Teixeira and Samuel Nascimento. As Fabio Vitorino explained:

"The trip begins in Spain and the first meetings are in the region of Extremadura, then follow Valencia, Barcelona, Lleida and we finish in Valencia."

During this journey, the team visits more than 40 fruit exporters and five shippers.

The purpose is for the team to make new contacts, to maintain Transix's relation of proximity with its customers, and of course, get to know what to expect from this year harvest and perishables exportations.

Special Sized Cargo Operations in Africa



In Africa, Emanuel Alexandre is operating the logistics for the transport of two Motorscrapers from Lilongwe, Malawi, to Kigali, in Rwanda, by road. These machines are not only very heavy, but also of abnormal size and dimensions. Its transport demands many different documents to cross witch border.

Emanuel is not only dealing with the logistics, but is also part of the convoy that is accompanying the machines. As Transix specializes in a door-to-door transportation, in this special case, Emanuel in person, makes sure the cargo arrives safely to its destination.

SAFETY BY CHOICE NOT BY CHANCE



Zero Risk Working Environment

Valued employees of YILPORT Gebze are working each day to have a better and risk-free working environment. Owing to the new upgraded system, operations in berth 3 and berth 4 in YILPORT is more reliable now.

A fire pump which is very important in terms of fire regulation, work safety and customer satisfaction was put into operation with a new water and electricity infrastructure. In case of emergency, by getting water from the sea, the risk factor was minimized against firefighting.

Closed Area Operations of the Inland Terminal are More Reliable Now

Operations in the inland terminal are getting reliable each day. The closed area at the inland terminal in YILPORT Gebze now able to continue working without interruptions against unexpected extreme conditions such as power cuts.

With the cooperation of the different disciplines, the power generator in inert Condition was fixed and set to the warehouse area. This illustration makes YILPORT More reliable to Customer demands and competitive commercial conditions.

Second Part of AKUT Training Completed



YILPORT Gebze completed the second stage of AKUT training on 17 May. In total, 37 people attended the trainings in two groups. They obtained a full attendance document. The training took 3 half days and a full day, praxis and training were carried out while the operation was continuing.

In addition, it was explained and applied about the rescue in case of emergency in training in the shortest time, taking environment safety, communicating with the personnel to provide necessary logistic support and first aid applications.

In emergencies, they focused on issues of location, access, fixing and evacuation, and employees were trained in emergency crisis management so that they could improve their competence in emergency management and make an adequate organization.

In addition, during the exercises, the requirements for injured intervention (with first aid certificates), event scene security, providing logistical support and team leader position have been applied.

As a case study, the methods of rescuing the person who is under 2-ton weight concrete were conducted.





The Winner of Best Near Miss Notification

Proactive behaviors are crucial to widespread work safety cultivation and providing to progress on a solid path. "Near miss" notifications also have a significant importance to prevent occupational accidents, occupational diseases and related matters which is a proactive approach to predicting hazards and risks before losses occur.

As you know within this context, YILPORT Gebze awards the best "near miss" notification quarterly with a quarter gold coin which is selected among the notification forms of the employees to motivate and raise awareness by HSE department.

The owner of the first prize is Technical Planning Staff Ercan DEMİR in Technical Services department. He won the prize by warning the 3rd party firm that YILPORT Gebze gets service which works unsafely working at height and notifying HSE department. Award was presented by HSE council president Mr. Ali Ekber SIMSEK.

IMDG Training



Because of the diversity of the operations that took place in YILPORT terminals, the inclusion of all kinds of training programs on the running of port operations has a paramount importance. Entire trainings carried out within this scope and provided by the senior experts who have been in the port sector for many years.

IMDG Code Training, which should be provided within the scope of Transportation of Dangerous Goods via sea, has started. In

Fire Detectors at Gempport and Gebze Terminals

Setups of fire detection system at Gebze and Gempport terminals continue to minimize possible fire risks. Owing to this system, locations at port area, berths, cranes and similar working areas will be able to detect and intervene expeditiously. In addition, monitoring from the control center (CCTV) will be able to intervene instantly.

To ensure the safety of the yard to the highest level, the occupational health and safety departments and technical services departments have defined possible risk areas and indicated points to locate fire systems. In addition, the work carried out not only includes the points in the yard, but also the cranes as well.

2016 with renewal for 5 years Gempport has been given the right to train its employees.

These trainings have started to be given without external services. In April with the leadership of the trainers, Technical Education Directors Atilla Altay and Ozan Karademirli, 30 people were trained. These trainings were not just provided to Gempport employees but also given to subcontractor firm of Gempport.

Between 6-7-8 June TURKLİM conducted exams for certification of professional competence. In the exams which is conducted for QC, MHC, RTG operators and tallymen 22 persons for Gempport and 11 persons from Gebze participated.

People who succeeded in theoretical exams taken to practical exams respectively. At the end of the third day 2 QC, 6 RTG and 10 tallymen from Gempport, 3 MHC operators and 6 tallymen from Gebze terminal received their certificates.



Professional Competency Exam by TURKLİM



CRM & CEM Solutions

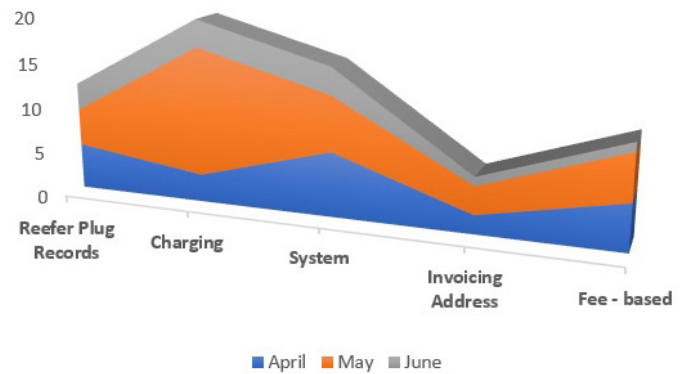
YILPORT Holding Customer Relations has attended to the CRM & CEM Business Solutions Conference, which focuses on getting to know the customer and their needs by making an effort to be able to react positively and profitably to these demands. As a part of the main target of Customer Relations, which is to create stronger relationships with customers while maximizing the marketing and customer service capabilities, CRM system provides quick and complete solutions to the customer feedbacks. In this context, for successful deployment of CRM system, necessary develops are followed and tried to be applied to the current one with the ultimate aim of adopting a more effective system.

CRM Customer Feedback Management Module is now Active at Oslo

In Oslo side, CRM has begun to be used mainly for the invoice related issues. Billing-oriented objection and questions which are transmitted to our commerce team via email are transferred to the system. After having created the related ticket on the system and solved, root cause for the topic is investigated and categorized. In line with the data that were concluded from this categorization, related departments are informed in order to minimize the possibility of facing the same problem again.

These root causes and the customer statistics are evaluated for the ultimate solution of the problems and they are being reported with the monthly "Customer Feedback Report" and shared.

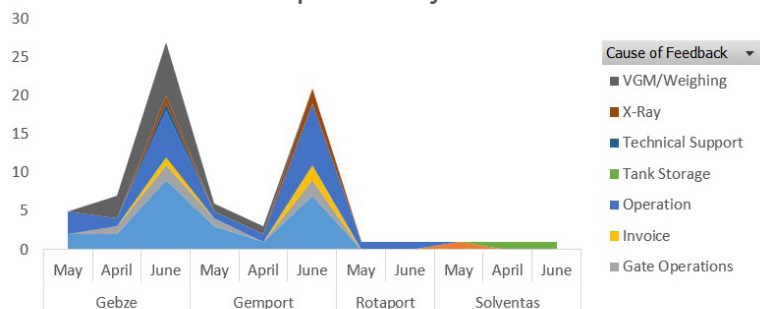
Q2 Invoice-Oriented Feedback Report / Oslo



YILPORT Gebze in Constant Touch with its Costumers

CRM System, which is in use throughout the all YILPORT terminals in Turkey i.e. YILPORT Gebze, Gempport, Solventaş and Rota keeps on getting feedbacks from the customers who take service from these terminals. The feedbacks obtained from e-mail, phone, web form, satisfaction surveys or meetings are classified and assigned to the related departments and quick responses are provided accordingly. For the second quarter of the year YILPORT Gebze became the number one terminal for which customers left feedbacks and among them VGM and CFS are identified as the services which took majority of these feedbacks. The results, which are obtained from CRM system, on which all the complaints, requests and suggestions are gathered, keep on being reported on a monthly basis in management meetings. As YILPORT, in order to avoid any possible problem to be encountered in the future we try to take necessary measures with the aim of giving the best customer service possible.

Q2 Feedback Report / Turkey



YILPORT's Believes in Talent and Teamwork

At our organization, change is inevitable due to our accelerated growth strategy and our passion to excel.

YILPORT Holding, which keeps growing constantly with its international acquisitions all around the world, considers "human" as a value in human resources management perception and in this direction, it aims to create value for its all employees. In this respect, by giving importance to human resources in all geographies where it operates, contributes to the results of sustainable, productive and profitable growth.

YILPORT Human Resources is determined to build a talented, competent and diverse workforce supported by a learning culture. YILPORT, as a company, which gives importance to the gender equality on the base of sensitivity and modernity, increased the number of women employees in 2016. Not in terms of white-collar professionals but also blue-collar employee profile, YILPORT keeps increasing the number of women employees and in this way, equal opportunity modals have been provided in many positions for women and men in order to bring women into the workforce.

In the recruitment process, what is aimed is to reach the company strategy and goals with the right person who is equipped with the necessary knowledge, experience and abilities about the related position in accordance with corporate culture and values. YILPORT Human Resources follows the strategy "The Right Person for the Right Position" by using the modern evaluation methods to support the objective decisions in recruitment process.

YILPORT Holding Human Resources, in a parallel with the target oriented talent management system, pays attention to find and recruit promising young talents. With the aim of realizing this target, collaborates with various universities by supporting career and sector days. In addition, in terms of our employer branding strategy, university students are hosted in our terminals by giving them, the potential workforce, the opportunity to have a close look at our company and sector. In addition, special programs under the umbrella of well planned "Project-oriented internship program" are presented to university students in order to prepare them for the business life.

YILPORT aims to build a customer oriented

human resources paradigm, which provides real time analysis, digital and rapid decision-making capabilities. In order for this mission to be realized, SAP SuccessFactor, a state-of-art ERP system, has become our major focus to transform HR to an intelligent platform where we aim to provide our employees with real time HR solutions (self-service systems, easy access to performance goals, training modules of all kinds, dashboards of KPIs, instant feedback etc.) and finally to realize our "one HR" strategy at all our companies we operate.

YILPORT Holding Human Resources attaches importance to studies enhancing motivation and communication in order to improve employees' engagement and sense of belonging to the company, and at the same time to create a productive work environment. In this context, YILPORT HR organizes social activity programs, support volunteer projects and offers in-house and external training opportunities.

In the new world of business where all "four generations" work together under the same roof, understanding and managing the workforce effectively is more crucial than ever. Therefore, YILPORT is determined to create a dynamic career and learning environment to foster innovation, collaboration, and employee growth. For this purpose, YILPORT focuses on promotions system practices in which objective evaluations are executed, rotational programs among different companies, cross-functional projects across borders, and short/long term international assignments overall. At the end, we get closer to our goal, which is to build the skills and capabilities that our businesses require to realize their targeted goals.

For YILPORT Holding, the human capital plays a vital role in our way of becoming "WE" company. As Human Resources, we value our employees and see them as one of the most important assets of our company. That's why, we have a human capital strategy that will enforce a "corporate culture of recognition of our employees' real potentials" with highly engaged employees at all business levels who are open to change and who are proud employees of a "game changer company".



Experience Talks

The "Experience Talks" event organized by Kocaeli Maritime College with the participation of various industry managers and YILPORT HOLDING Turkey Sales Director Mr. Serhan CILENGIR. Following YILPORT presentation, Serhan CILENGIR also shared up-to-date information about international and Turkey ports. Upon the intense attention of students, Mr. CILENGIR answered questions of students by conveying his own career experiences and gave advice for guiding their career development.



KOIF 2017 Fair



YILPORT Holding continues working to find the most suitable and qualified candidates for the positions within the company. For this purpose, between 6-8 April 2017, YILPORT participated in Human Resources Employment Fair and Career Days organized by Kocaeli University, Kocaeli Metropolitan Municipality, Kocaeli Chamber of Commerce and Industry.

Human Resources and Sales & Marketing Department teams hosted visitors at this fair where more than 100 companies and organizations contributed and 108 companies opened their stands. YILPORT attracted attention with its stand in this big

organization where was started with the slogan "There is Job in this Fair" and the leading names of different sectors took place. The candidates, who want to work in the port sector and in our company, showed great interest to YILPORT.

Visitors who visited our stand were informed about our terminals and working life in YILPORT while Job and internship applications were taken. Thank you plaque was presented to HR team for YILPORT's support to fair and contributions to employment by Deputy Undersecretary Tarkan Alpay on behalf of Organization committee.

YILPORT Executives Met with the Talented Students



YILPORT Holding that meets with many university students in organizations organized until today, continues to meet with young talents. On 6 April, students of Sakarya University International Trade Department and on 12 April, students of Piri Reis University Marine and Port Management Department were welcomed at our Gebze Terminal. The students had the opportunity to receive to the point and crucial information about our company and the port industry with an effective presentation which was made by our Sales and Marketing Department. After the presentation, students were informed about our port and operation processes by site visit together with our Operation Team. Students were also accompanied by our HR Team during the visit and acknowledged about the job and/or internship opportunities that YILPORT offers for students and newly graduates. Students had an opportunity to see the transformation of the theoretical knowledge that they acquired at school into practical knowledge and they had a new perspective about the port sector. The students left our terminal by expressing that they were extremely satisfied with their visit and they have learnt a lot about the company as well as career opportunities within our company.



YILPORT continues to ignite the light the careers of young talents by hosting them at its terminals. One of our Marmara terminals, YILPORT Gempport, hosted the students of Yalova University International Trade and Finance Department and Bulent Ecevit University, Black Sea Eregli Science and Culture Student Community.

Following the terminal visit, students had a chance to take information about operations and business flow. During the presentation given by sales team students also got information about internship opportunities.

YILPORT's Information Technology Solutions



Information Technology Department of YILPORT Holding brought all IT departments of the global organization between 11-12 of May at Kurtkoy Crown Plaza Hotel.

YILPORT Holding headquarters IT team, Nordic Team from Oslo, Gävle Container Terminal, Gävle Bulk & CFS Terminals (former BSG), Iberia Team from Liscont, TCL, Transix terminals, Turkey Team from Solventas, Gebze/Rotaport and Gemlik terminals all participated in the conference.

Also, YILPORT Holding Human Resources Director Elcin UYGUN and YILPORT Holding Business Partner Seyda CAMLI were present at the event.

The opening speech was made by Mr. Mark WOOTTON, the CIO of YILPORT Holding. During his speech, Mr. WOOTTON

emphasized the importance of working as a team and new SAP system that will be implemented for YILPORT processes such as finance, commercial, procurement, invoicing and human resources.

At the first session of presentations, YILPORT Holding's multiple IT functions such as Infrastructure, Solution Engineering and Global Support Center gave brief information about their team members, finished projects and plans that will lift integration on a global scale. YILPORT Holding Human Resources Director Elcin UYGUN also made a presentation regarding to implementation of SAP system into Human Resources

processes. On the second session of the conference, each region's IT members made a presentation about overall processes, projects that are currently in use and future projects.

On the second day of the conference while Sales and Marketing Team and Global Logistics Center made presentations, Ömer ARTUK also made a presentation on behalf of YILDIRIM IT and gave information about SAP Atlas Project. Entire team members of IT Department held a workshop on the second day of the conference and gave their feedback.



YILPORT Gävle Bulk & CFS Terminals Upgrading to Navis General Cargo Module

In the current operations of Gävle, YILPORT Gävle Bulk & CFS Terminals provide service to timber, steel roll and mining customers. Gävle Bulk & CFS Terminals' customers provide these services through the vessel, railway, gate, CFS and warehouse. In the current situation, the customers, which use warehouse and yard services, follow entire operational processes via their systems and excel files.

With Navis implementation is planned to be actualized in 3 steps. Per to plan, Navis implementation will cover vessel, gate, yard, weighting and rail

operations and will be implemented to small-scale customers. With the first step that will be implemented, reporting services also is planned to be implemented as well. For the second and third step, large scaled customers will also be integrated into the system with the installation of advanced EDI services. Following to the usage of Navis, entire operational processes and data will be managed, controlled and reported in a single platform. With Navis, all operations will be supported by mobile equipment and easy-to-use interfaces and the possibility of operating more than one operation

process, which is also manually monitored. Navis YILPORT Gävle Bulk & CFS Terminals implementation is also considered as a preliminary preparation for the transition of Gävle operations to Navis.



Gemport Ro-Ro Operations Running on Navis

YILPORT Gemport terminal started to use Navis in Ro-Ro operations in order to increase the operational quality and to obtain more healthy data from the central system.

The reasons for the transition to Navis include preserving existing processes and making improvements. For the operational transition in the 3-month plan, the functions of the PIOS system that the terminal currently uses are examined. Owing to dedicated work of the YILPORT Global Logistics TOS Deployment and the Solution Engineering, the preparatory stage for a successful transition has been completed. As a result of intense work, training and testing processes were applied to ensure the successful transition of Ro-Ro operations to Navis.

The YILPORT Global Logistic TOS Deployment team has provided training for key users of Ro-Ro local operations for 2 weeks and has tested all operational processes by handling more than 19,000 vehicles in parallel with training. As of June, YILPORT Gemlik Ro-Ro operations began to be used live in all operational processes of NAVIS.

Customer Services are Ready for the New System

YILPORT continues to catch up the date by continuously improving itself not solely with state-of-the-art equipment but also training programs that are given to its valuable employees. With the aim of providing better service to the customers due to the need arising from the increase in the business volume; the new switchboard system will be operational in soon future. The training of this new system to be operational was completed.

With this new switchboard system, when it is aimed to increase the business efficiency and customer services by adding value maximizing the customer satisfaction, at the same time with the improved quality of communication, it will also contribute to the corporate identity of the company. Reporting and analysis of data gathered in a single source will play a major role in improving business processes by contributing to personnel performance in the near



YOUR **GLOCAL** TURKISH PARTNER



YILDIRIM GROUP is a pioneering Turkish conglomerate with a diversified scope of businesses, currently operating in the following industries :

- METALS & MINING
- FERTILIZERS & CHEMICALS
- COAL & COKE
- ENERGY
- PORT MANAGEMENT
- LOGISTICS
- SHIPPING
- SHIPBUILDING
- REAL ESTATE DEVELOPMENT
- INDUSTRIAL CONSTRUCTION
- PRIVATE EQUITY

TURKEY | UNITED STATES | CANADA | COLOMBIA | ECUADOR | PERU | UNITED KINGDOM | IRELAND | FRANCE | PORTUGAL
SPAIN | NETHERLANDS | ANGOLA | NAMIBIA | SOUTH AFRICA | BELGIUM | NORWAY | SWEDEN | SWITZERLAND | MALTA
RUSSIA | KAZAKHSTAN | TANZANIA | ZAMBIA | MOZAMBIQUE | ZIMBABWE | SINGAPORE | CHINA



- Terminals
- ▲ Forwarding Branches
- ▲ Forwarding Agents

GLOBAL REACH

YILPORT Holding was established in August 2011 to combine the port and container terminal operations of YILDIRIM Group under one roof.

The Holding has a portfolio of 6 terminals in Turkey, 8 in Portugal, 2 in Spain, 1 in Peru, 1 in Malta, 1 in Norway, 3 in Sweden and 1 in Ecuador.

Also TransiteX, a global forwarding and support services company specialized in refrigerated cargo is part of YILPORT portfolio.

TERMINALS IN OPERATION

Turkey

Gebze , Solventas ,
Rotaport , Gempot

Malta

Malta Freeport

Norway

Oslo

Sweden

Gavle
Stockholm Nord

Portugal

Lisboa Liscont, Lisboa Sotagus ,
Setubal Sadoport , Setubal Tersado ,
Figueira da Foz , Aveiro

Spain

Huelva, Ferrol

Peru

Paita

Ecuador

Puerto Bolivar

Contact Us:

YILPORT HOLDING Inc.



YILDIRIM Group

