

CONNECTION

YILPORT HOLDING INC. QUARTERLY CORPORATE MAGAZINE

2018 - Q2

YILPORT Holding Continued Its Rapid Growth in The First Half of 2018



TOP TALK SERIES:
YILPORT HOLDING CMO

ERHAN ÇİLOĞLU

**Arkas Line Adriatic
Service Made Its
Maiden Call at
YILPORT Gemport
Terminal**

**Yilport Ferrol
Debuts His First
Regular Service
with MacAndrews**

**End-to-End
Logistics Solutions
Across Iberian
Peninsula**

YILPORT'S GLOBAL PORTFOLIO



Gebze



Solventas



Gemport - Gemlik



Yılıfert - Gemlik



Rotaport



Malta Freeport



Gavle



Stockholm Nord



Oslo



Leixoes



Lisbon Liscont



Lisbon Sotagus



Setubal Sadoport



Setubal Tersado



Figueira Da Foz



Aveiro



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Paita



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MASTHEAD

YILPORT HOLDING INC
CORPORATE MAGAZINE

Executive editor
Aytug PIRIMOGLU

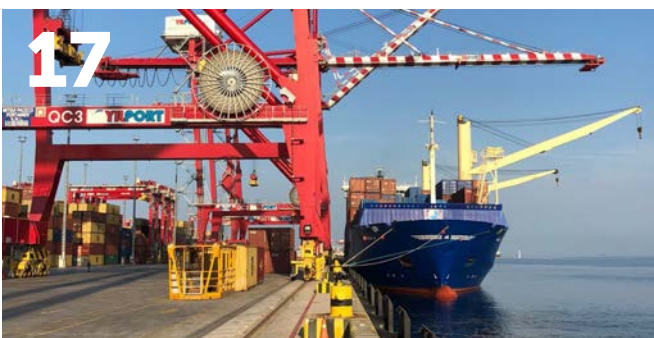
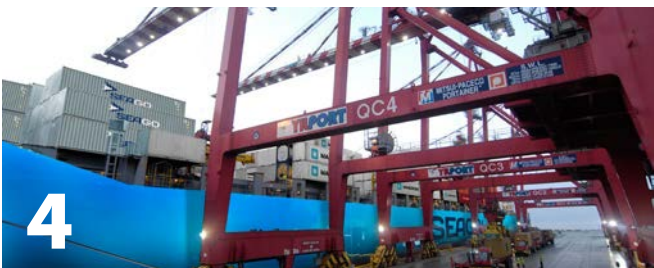
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YILPORT Holding Continued Its Rapid Growth in The First Half Of 2018

YILPORT Holding, a subsidiary of YILDIRIM Group, continued its rapid growth in the first half of 2018 by strengthening its footprint in port management and achieving the goals set in all regions YILPORT Holding is actively operating. YILPORT volume increase by 4.6% in the first half of 2018. This growth was mainly driven by Region Turkey, Latin America and the Mediterranean, Malta Freeport. In total 3.2 million TEU was handled.



In Turkey, the volume increase was mainly driven by the strong export performance of the Turkish economy. YILPORT Gebze, YILPORT Holding's home terminal in Turkey, recorded 284,266 TEUs for the first half of 2018 with 15.2% increase on 2017 first half volume.

YILPORT Gempont closed the first half with 246,463 TEUs, 5.8 % more than 2017's first half. The capacity of both terminals is supported by ongoing port expansion. The consolidated container volume is 530,729 TEUs in the first half and YILPORT Turkey growth is 10.6% compared to last year first half volumes.



YILPORT's Nordic container terminals in Sweden and Norway also displayed strong growth. The volume increase was driven by strong Swedish core export market growth. Gävle Container Terminal (GCT) in Sweden and Sjørsøya Container Terminal (SCT) in Norway accumulated 237,922 TEUs in the first half, and YILPORT's consolidated Nordic growth is 1.7 % compared to last year first half volumes.



YILPORT Iberia container terminals, the overall volume for the first half in 2018 is 592,785 TEUs while the first half of the previous year, 2017, was 610,841 TEUs. YILPORT Leixões, the leading one of the whole Iberian portfolios, closed the first half with 309,881 TEUs by reaching 1.1 % growth compared to 2017 first half.

YILPORT Latin America consists of two ports, one is Puerto Bolívar in Ecuador and the another is Port of Paita in Peru. YILPORT Puerto Bolivar closed the first half 60,525 TEUs by reaching 30.1% growth compared to last year first half. YILPORT Paita handled 130,501 TEUs in the first half in total, displaying 16% growth compared to last year.



In 2018 first half, YILPORT also recorded 5.5million tons of general cargo volume, 191.067 CEU ro-ro operations, and 1,656,538 cubic meters of liquid cargo volume. YILPORT also owns 50% shares in Malta Freeport (MFTL), which recorded 1,641,202 TEUs volume.

YILPORT HOLDING is content with the results obtained in the first half of the year, 2018, in Turkey, Nordic, Iberia and Latin America Regions and aims to maintain its ongoing growth in each terminal by adding new success stories to its portfolio. All terminals are planned to be enhanced their performance and expected to add new values in the growth of YILPORT HOLDING for the rest of the year.

The new service calls started in YILPORT Terminals in 2018;

YILPORT Puerto Bolivar

Maersk–Ecubex S/B

YILPORT Ferrol

CMA CGM-Mac Andrews –POSS

YILPORT Lisboa Liscont:

Hapag Lloyd Service –Atlantic Loop 6

YILPORT Gempont:

Arkas Line Service –ADS

YILPORT Gempont:

Hapag Lloyd Service – BMX

YILPORT Holding CEO Mr. Christian BLAUERT was Invited TOC Europe 2018, Rotterdam



YILPORT Holding CEO Mr. Christian BLAUERT participated as a speaker at this year's TOC Europe event held on 12-14 June.

The changing global trends are altering the commercial actualities which no port can avoid. Ports are vitally important for the European economy with 37% of EU trade requiring access to seaports and it is essential that ports and terminals expand, upgrade, modernize and maintain transportation infrastructure. Top executives gathered to go over the current trends and changing structure of the transportation and port operating sector. This year on TOC Europe "The European Infrastructure & Investment Forum" invited Mr. Christian BLAUERT to speak about ports and shipping industry.

By mentioning the regional developments among YILPORT portfolio, Mr. BLAUERT emphasized that; "We will keep our dynamics to rank among the Top 10 international container Terminal operators by 2025. We are still keen to find good opportunities to strengthen our global footprint and follow our vision of growth. The regional business development will be driven also out of a close look at where we can extend our service level along the supply chain. To keep our competitiveness and the quality within all our services, we will further develop the synergies. We will give high attention to operational standards and automation".

YILPORT GÄVLE

YOUR GATEWAY TO SWEDEN

YILPORT maximizes efficiency with its multipurpose terminal operator concept and brings its growth ambitions to the Port of Gävle via this integrated operational approach. The service portfolio at YILPORT Gävle can now offer end-to-end terminal operations in Gävle.

for more:
www.yilport.com

YILPORT GÄVLE CONTAINER TERMINAL

YILPORT Holding Sales & Marketing Manager Mr. Hasan CIFTCI Gave A Speech at Black Sea Ports & Shipping,2018



On behalf of YILPORT Holding, YILPORT Holding Sales & Marketing Manager Mr. Hasan CIFTCI attended as a speaker at the Black Sea Ports & Shipping Conference 2018 in Varna.

On the 22nd of May, Mr. CIFTCI made a speech and presentation about “Insights on how ports could help a region in achieving economic stability, growth, and prosperity.” Global Trade and Main Trade Lanes, Shipping Development in Vessel Size & Alliances, the Role of Terminal Operator in Global Trade and YILPORT’s investments on Puerto Bolivar project to outreach Latin America’s hinterland were on the agenda of the presentation.

During his speech, he briefly mentioned about how shipping lanes developed their vessel sizes within 7 years and affected global trade, and as a result of this alliances, he highlighted how these developments put pressure on port operators to invest on infrastructure and superstructure.



Billing-Charging Activities for All YILPORT Terminals are Centralized Now



People, Process and Technology. These are three words to define principle values of YILPORT Holding. The more we strengthen and be stick to our values, the more innovative solutions we believe that we come up with. To combine all these three initiatives and have them in every process we realize is important for us.

The Billing-charging, as one of the major functions, is now a part of this innovation process. To accurately charge right parties and take quick actions in case of any inconvenience, now YILPORT has a centralized shared service for all these billing-charging activities. In parallel with the ultimate aim to set global standards for billing-charging function, this centralized billing service will enable YILPORT to operate and monitor whole charging process of all YILPORT terminals from only one center.

As a company constantly keeps investing in technology, YILPORT uses several software programs to manage the overall supply chain process with various centralized controlling systems such as Navis N4 terminal operating system, SAP enterprise

resource planning, automated gate systems, standard processes and more standard tools.

In addition to all these existing systems, now YILPORT Holding is proud to have all charging operations under one roof using the latest technology and coming up with this new shared service.

The centralized commerce team is located in YILPORT’s “home terminal”, YILPORT Gebze and today the team is in charge of all billing activities for Gebze, Gempont, Solventas, Yarimca, Oslo, Stockholm, Gavle, Setubal, and Ferrol terminals. In accordance with Navis implementation plan, in a year the team will be able to execute all charging activities for entire Iberia and Latin America terminals from this centre. which means a global coverage system for billing operations in 2019.

As for technology, charging team uses an in-house developed program called “Delta” with in-house developed web solutions for the customers. Integration between Delta and SAP, Delta and Navis is managed

and followed by internal integration team. By the end of the year, the programme “Delta” will be replaced by “SAP HYBRIS” programme.



The centralized commerce team consists of 27 qualified professionals under the lead of YILPORT Holding Commercial Director Sercan KARA who is in charge of the whole organization as a part of sales and marketing functions. The CMO of YILPORT Holding, who leads the sales and marketing department, Mr. Erhan CILOGLU stated that; "To have this new centralized billing team enabled us to clearly see the differences on commercial activities in all terminals and regions. This is a great knowledge that we are having benefit on our commercial deals. Every day we combine the best possible commercial practices across the terminals and regions and making our customers get the privileged service on invoicing process."


In this new shared service process, customer Feedback System-YILPORT CRM V-Tiger programme-plays a supportive role to receive and immediately take action for billing-oriented customer feedbacks. After having received the feedbacks, our team comes up proper replies in 24 hours.



YILPORT Holding Commercial Director Mr. Sercan KARA stated that; "When we think of 15 years ago, the time we have started with only one terminal, we're so proud to see that today we're covering all billing activities in YILPORT's whole global portfolio. Today we are able to take over the all billing process of a terminal only in 1 week. We don't need to travel or spend couple of weeks on implementation period. Our system is all mobile which serves as a factor to speed up implementation process for centralized billing service. We're so glad to be a part of all these improvements and looking forward to see and involve in upcoming projects with the ultimate aim of providing best possible service to our customer in all YILPORT terminals."



LEADER IN DIVERSE BULK CARGO



YILPORT
ROTAPORT

YILPORT Rotaport is found in the economic backbone of Turkey at Yarmca. The facility was further expanded to create a diverse dry bulk and general cargo service center for the largest industrial companies in the steel, grain, cement and minerals business sectors.

for more:
www.yilport.com

Trade Wars Continue to Occupy the World's Agenda

by GORKEM KAVCAK

Even though, the World agenda is occupied by the political issues such as Korea- the USA tension over the last three months; the only issue is on the agenda for a long time and that does not seem to be solved in the short run is the trade wars.

The one who ignites the fuse of the war is obviously the USA, especially the president Trump. Such a major change in the American politics is not a thing that has not seen recently. This is why the markets have difficulty to predict and what will happen. The 10% customs tax applied to China, which includes the US's latest USD 200 billion import product, indicates that the tension is now on a more concrete level.

Even though it is hard to assume that what will happen afterward, at least it is clear that indirect effects of this kind of a maneuver might cause conflict in world trade. On the other hand, this will not be the last step to be taken. The USA continues disputing not solely with China but also Canada and the European Union. Trump triggered case upwards by moving the bar further leaving the World Trade Organization.

To sum up, although a big scaled negative result has not been expected, it will be seen that how much the things got tangled when the waters settle down both in the short and the long term.



Turkey shows a weaker performance compared to the other developing countries. It is clearly understood that there is a serious regression when the rate and interest are evaluated. Lastly, decreasing the credit note of Fitch's is a kind of solid evidence of these negative cases. Thus, this is strengthening the thesis of change necessity on the politics. In the upcoming period, along with the developments and global scale, a weaker performance that Turkey show is expected as a presumption fact.

The struggle that the Central Bank has not been able to take many steps on the exchange side and to provide the low-interest environment from the other side cannot find its return at this point.

Shortly, it might be expected that on the top of the most talked issues might be trade and interest wars. On the other hand, the actions that other countries might take and perform will be determinative against the changing situations.



2018 Q2 Container Shipping Industry Outlook

by HASAN CIFTCI

Container Shipping Industry

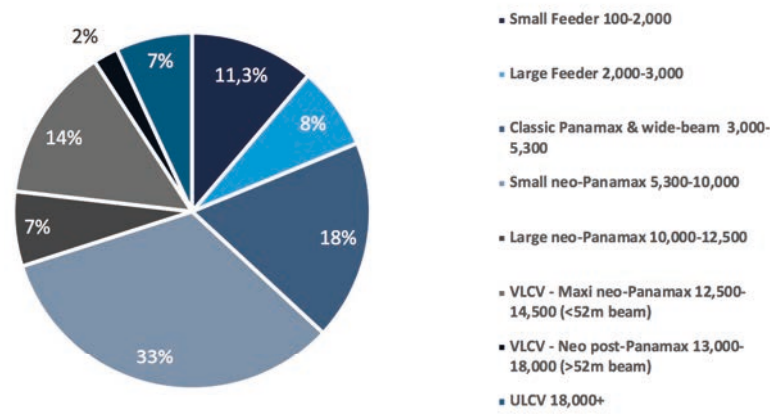
A strong 6.1% growth recorded in the first quarter of 2018 and it is expected to growth by 6.5% in 2018 which is greater than the containership supply growth. However, the trade war's impact could change the rates rapidly.

Growing Vessel Size on Transpacific

Lately, we have witnessed enormous growth on vessel sizes on all trade lanes, with the new announcement of Panama Channel authority which increasing permitted beam dimension of the vessel that can pass through neo-Panamax vessels locks to allow liners to be more flexible on vessel deployment on WCSA services. The new limit means that 15.000 TEU vessel can pass Panama Channel, these changes double the number of neo-Panamaxes currently on the water.

Below table shows, global containership fleet by size, despite the threat of US-China Trade war, bigger vessel joining to main trade lanes and it causes a cascading effect to the other trade lanes.

World Container Ship Fleet by Size (%)



OVERVIEW OF GLOBAL ECONOMY

Global growth is projected to strengthen to 3.9% in 2018 and 2019



According to the IMF WEO July 2018, the global growth seems on track to reach 3.9% for 2018 and 2019.

Growth remains generally strong in advanced economies, but it has slowed in many of them, have been revised down for the euro area, Japan, and the United Kingdom, reflecting negative surprises to activity in early 2018.

Among emerging market and developing economies, growth prospects are becoming

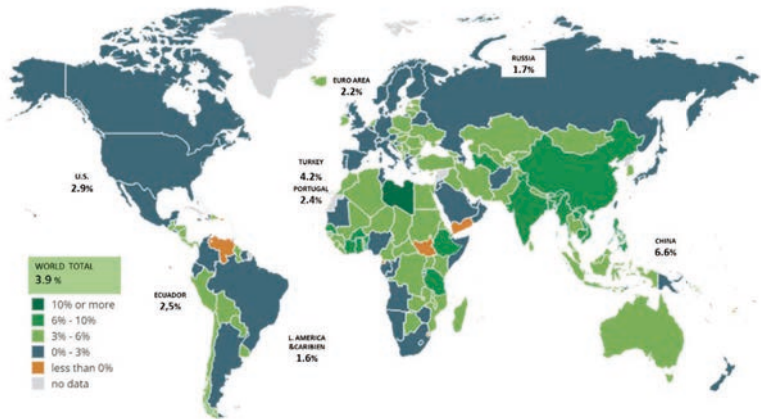
more uneven, amid rising oil prices, higher yields in the United States, escalating trade tensions, and market pressures on the currencies of some economies with weaker fundamentals. China continues to grow in line with earlier projections. In some large economies in Latin America, emerging Europe, and Asia lower growth rates expected. Financial market conditions

remain accommodative for advanced economies—with compressed spreads, stretched valuations in some markets, and low volatility—but this could change rapidly.

Source: IMF, WEO July

World GDP

The Federal Reserve raised the target range for the federal funds rate by a quarter of a percentage point to a range of between 1.75 percent and 2 percent during its June meeting, saying that the labor market has continued to strengthen, and that economic activity has been rising at a solid rate. The policymakers projected two additional hikes by the end of this year.



FED expects to raise interest rates in June and signaling 2 more increase in 2018 to 2.4 percent.





YILPORT PROVIDES ONE STOP SHOP

www.yilport.com

COMBI & INLAND

mtly Depot (sweeping,
repair, washing & etc...)
Storage (bonded,
temporary bonded,
open, closed
warehouses)
Special yards
(mineral,marble, tiles)



RO-RO

Vessel Operations
Inspection
PDI
Touch-up

LOGISTICS & FORWARDING

Freight Forwarding
Trucking
Rail
Feeder
Combined Services

LIQUID

Vessel Operations
Liquid to Container
Transfer from Container to Tank
Blending and Marking

TUGBOAT & PILOTAGE

Maneuvering
Tugboat
Pilotage

GENERAL & BULK

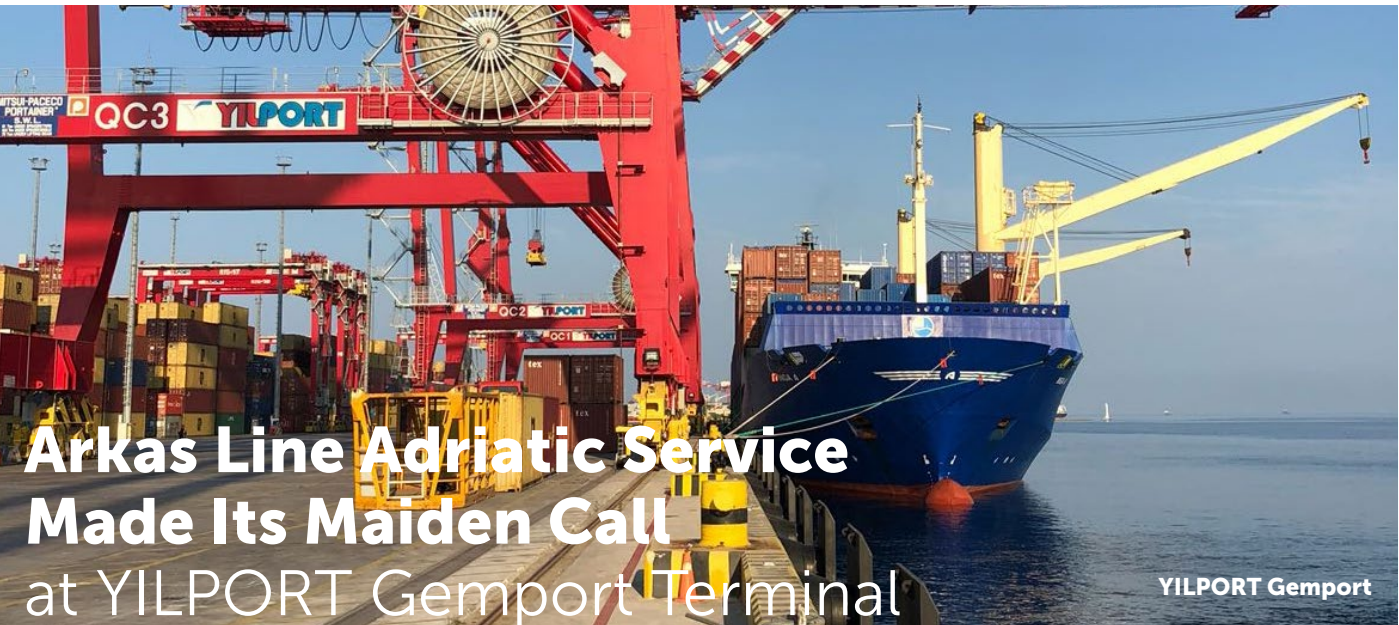
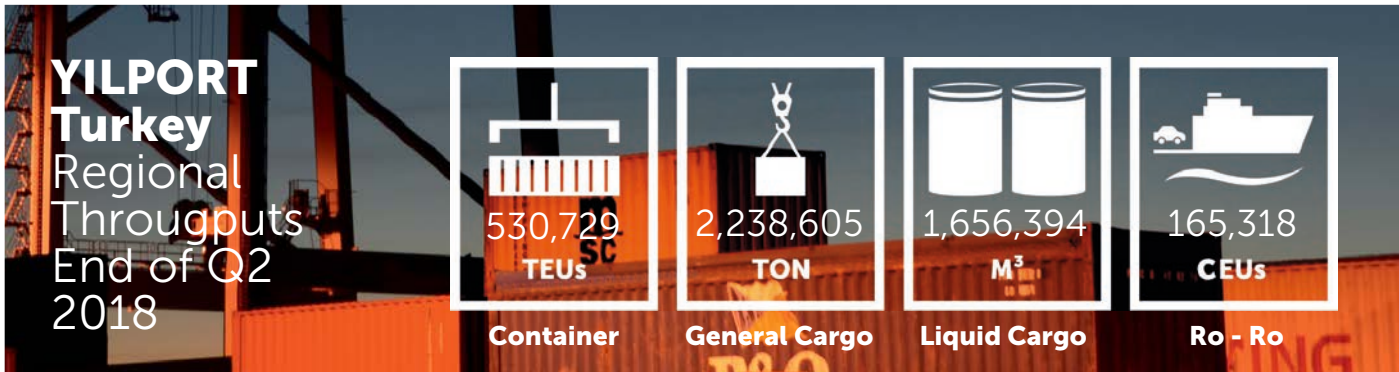
Vessel Operations
G.C./Bulk to Container
Project Cargo
Lashing - Blending
Fumigation

CONTAINER

Vessel Operations
CFS (Stuffing, stripping, inspection)
Reefer services
IMO Services

YILPORT TUR KEY

Gebze | Solventas | Rotaport | Gemport



Arkas Line's ADS service to operate between Adriatic-Turkey made its maiden call at YILPORT Gempport on June 26. ADS Service which will operate with two ships in total, Nataliae and Ingae, will call at Gempport every nine days. The route of the service will be as follows; Koper, Venice, Ravenna, Ancona, Ambarlı, Kocaeli, Gempport, Aliaga and Misurata.

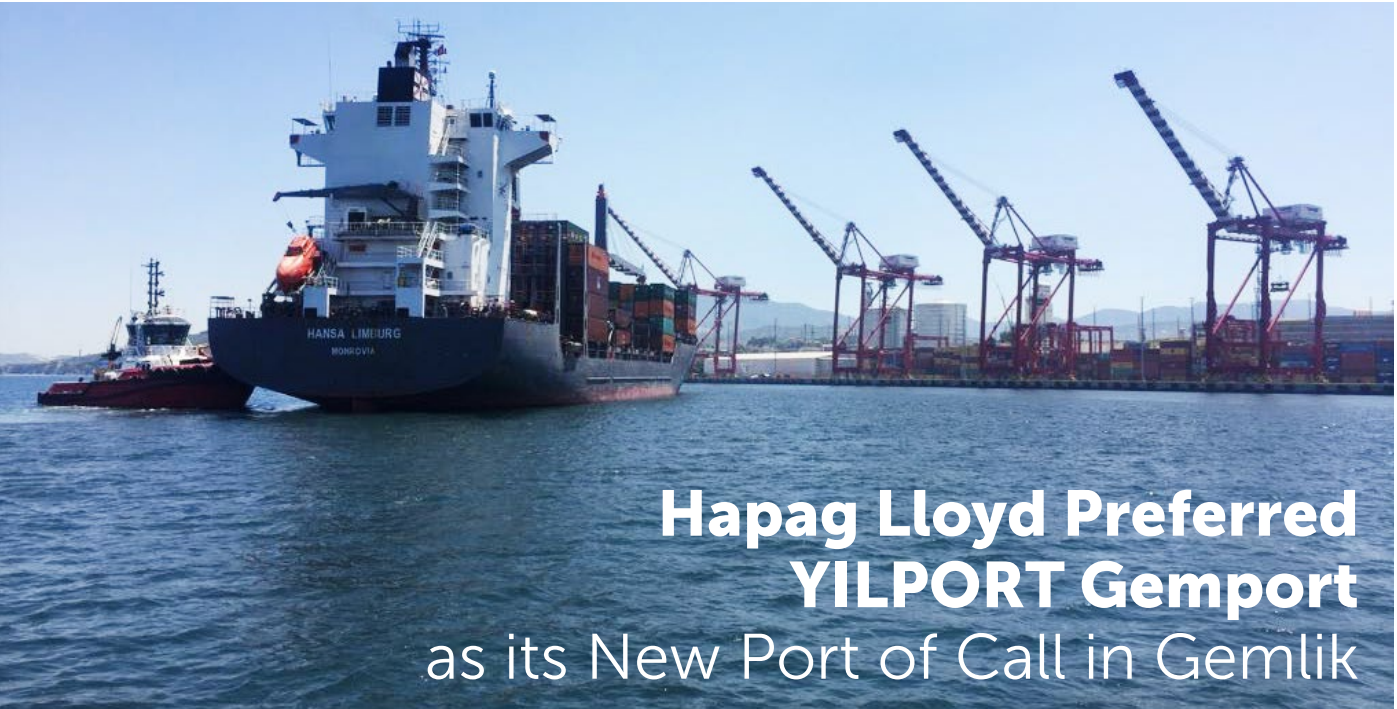
While YILPORT Gempport team was present to meet the INGA A, the first vessel of the service, plaquets and gifts were presented to Kadri Kadıköy, the master of the ship, as a memory of this first call.

YILPORT's cooperation with Arkas Line, Turkey's leading company in shipping and container transport, is not only limited to Turkey. On June 13, ARKAS Line started to regularly call at another YILPORT Terminal, YILPORT Leixoes, with its GPS service. The route is La Spezia, Salerno, Piraeus, Ambarlı, Gebze, Mersin, Beirut, Alexandria, Salerno, La Spezia, Genoa, Casablanca, Leixões, and Genoa.



YILPORT Holding's CMO Erhan CIOGLU expressed his views about this new service as follows; "ARKAS Line's YILPORT Gempport preference in its reshaped Adriatic Service carried our existing cooperation in Gebze to Gemlik region as well. Along with Arkas Line-Tarros GPS Service began at the beginning of June at YILPORT Leixoes Terminal in Portugal – Porto, Arkas Adriatic Service in Gempport strengthened our cooperation. We're so pleased to see our relations started within the borders of Turkey has expanded to global terms with our terminals located other countries which is a sign of ARKAS Line's trust in our service quality. Hereby once again I would like to express our sincere appreciation to Can ATALAY, the CEO of ARKAS Line and his teammates for their open communications and collaborative attitudes. We wish both services to bring success to ARKAS Line."

YILPORT Gempport Terminal, as YILPORT Holding's long-term strategic asset and the key of the volume growth in Turkey; provides services on the container, Ro-Ro, general cargo, bulk and liquid cargo operations as well as project cargo through its 1050 meters linear berth. YILPORT Gempport, which has been developing with ongoing projects, is now home for home appliances, automotive, machinery, spare parts, textile, furniture, minerals and marble in the basic industry areas as the nearest port and continues to maintain its strategic importance.



Hapag Lloyd Preferred YILPORT Gempport as its New Port of Call in Gemlik

Hapag Lloyd BMX Service Made its Maiden Call at YILPORT Gempport after having reorganized and developed its Mediterranean-Black Sea Service. In this BMX Service, Hapag Lloyd will operate on routes between Piraeus - Gemlik - Istanbul - Odessa - Constanta - Istanbul - Gemlik - Piraeus. The first vessel of the service, the Hansa Limburg, was operated on the 3rd of July at YILPORT Gempport in the northbound. Fritz Reuter will make the second call at YILPORT Gempport in the opposite direction. As a souvenir of this first call, YILPORT Turkey Region Sales and Marketing Director Serhan CILENGIR, YILPORT Gempport Operations Manager Ali Akin DINCER, Senior Sales Manager Emre ATAY and Sales Chief Cem PANCAROGLU presented a maiden call plaque to the captain of Hansa Limburg.

After the Maiden call, YILPORT Gempport General Manager Mr. Mustafa Levent ADALI expressed his thoughts as follows: "We, as YILPORT Gempport, are motivated to work toward doing better as our world-class services are accepted and appreciated by our customers. As YILPORT Gempport team, we are very happy to see our increasing cooperation with Hapag Lloyd in 2017 and be the choice for their direct call of BMX Service. Hereby I would like to thank Hapag Lloyd again for their trust and for preferring us." Turkey Region Sales and Marketing Director Serhan CILENGIR evaluated this direct call of Hapag-Lloyd BMX Service at YILPORT Gempport as follows; "Immediately after having heard from our colleagues in Portugal that Hapag Lloyd's American-Mediterranean Service will start to call at YILPORT Liscont Terminal in Lisbon, now this new cooperation with Hapag Lloyd in YILPORT Gempport makes us quite happy.

YILPORT Gempport turned to be a unique port in the Sea of Marmara and especially in the Gemlik Region with investments made by YILPORT Holding. Today we celebrated this new service at YILPORT Gempport together with Hapag Lloyd. We are very pleased that Hapag Lloyd has chosen YILPORT Gempport, the port constantly aims to make contributions to the region and Turkish exportation, and we hope to increase our cooperation."

YILPORT Gempport has the privilege of providing pilotage and tugboat services in Gemlik and Mudanya Gulf. Today, YILPORT Gempport carries out container, Ro-Ro, general cargo, bulk and liquid cargo operations as well as projects cargo operations and continues to give best possible service to its customers.



Gemport Aims to Discharge 300,000 tons Annually with New Customer Sancim



Clinker and cement operations that have not been handled for many years are restarted with Gemport Sales Teams’s Sancim contract. 14,443 tons of clinker was discharged with siwertell and loaded to cement trailer.

In addition, 105,606 tons of clinker was delivered to company with standard sousplan discharging operation. Company will discharge over 200,000 tons of clinker until the end of the year.

It is expected that discharging of clinker and cement, which started again at the port of Gemport, will be a reference for other companies.

Gemport Sales Team Attended International Natural Stone and Technologies Fair



YILPORT Gemport sales team attended one of the most comprehensive events of natural stone and technologies industry, İzmir Marble Fair, as a visitor where they had a chance to meet both international and local customers.

During the meet up, fruitful visits had been made in the means of sharing the innovations in our terminal where its strategical located to near to the marble loading hinterland, gathering wishes and requests, catching up new business opportunities.

In this sense, Gemport terminal got excellent feedbacks with their customer focused attitude owing to standing close to its business partners, expanding service range and innovations. We look forward to seeing you in Izmir next year!

1 kilometer linear berth is operational

Gempport Reached 9 Lanes to Boost in Turnover Time

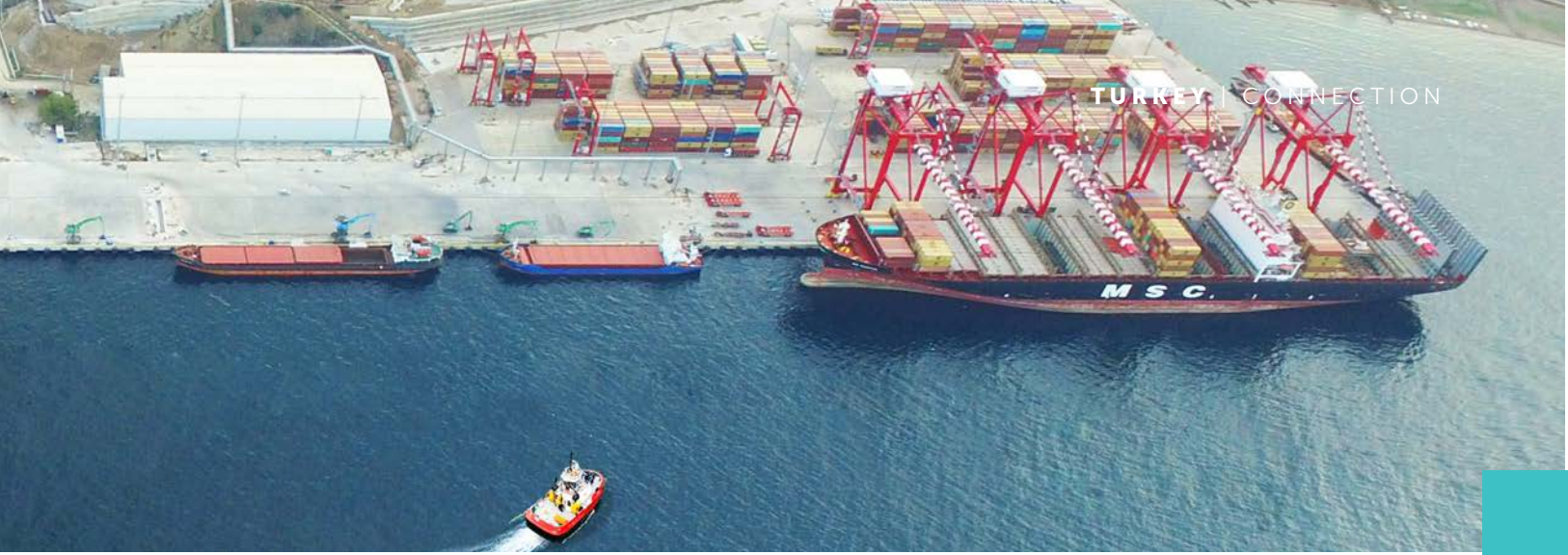
YILPORT Gempport, Turkey

YILPORT Gempport has reached to 9 optionally adjustable gate-in gate-out quantity by adding 4 new traffic lanes to the existing 5 lanes. YILPORT Gempport which handles a clear majority of the containers, Ro-Ro and General Cargo traffic has succeeded in the turnover time in gate-in and gate-out owing to its new investment.

Entire lanes are equipped with plate recognition, automated systems for the operational efficiency with focus on utmost customer satisfaction. YILPORT Gempport which adheres constant development principle will continue to enhance its overall processes.

66,000 Square Meters New Yard

* Total area will reach to 80,000 square meters



Gemport Peaks on Bulk Cargo Operations



YILPORT Gemport, which is located in the heart of automotive, textile, mining (including marble) and tiles industries, creates a magnet effect on the customers with the utmost performance shown in the general cargo operations.

The terminal increases the quality of service in bulk cargo vessel operations and minimizes the vehicle waiting times with the brand-new equipment inventory that it constantly develops.

The terminal which has a warehouse consisting of ten halls each is 285 square meters enables fast, flexible operations with a custom-engineered conveyor system. The conveyor system is able to make 45,000 tons of stuffing in a lump. It makes loading and weighing 9 to 10 containers per hour.

The terminal continues to reap the fruits of its intense work by reaching all-time high record on each quarter. Again, at the end of the second quarter, it handled a total of 184,232 tons of general cargo, fertilizer and ammonia goods.

The record which has been reached in line with the targets determined by the year 2018, will continue to escalate the peak on the productivity, for the next quarter and onwards.

Mr. Berkan OZKAN Appointed as Gebze General Manager



Mr. Berkan OZKAN joined YILPORT Gebze as a General Manager. Born in 1973 in Tarsus, he received his Bachelor's Degree in Mechanical Engineering and his Master's Degree in Economics at Yıldız Technical University. Mr. Ozkan speaks English fluently.

In 1997, Mr. Berkan OZKAN started his career in Sistem Yapı as a Project Engineer. In 2001, he started to work as an Operation Supervisor at BP Gemlik. In 2004, Mr. Berkan OZKAN continued his career in BP Gemlik as a Terminal Manager. Since 2014, he had been working as the General Manager of BP Ataş Terminal.

He involved into many projects throughout his corporate life. Being designated as SPA of Control of Work implementation project for the East Med Logistics including Turkey and Greece between the years 2006-2009 and running Gemlik Fuels Terminal, Yahşihan Railcar plant and other unloading sites can be counted among his various projects implemented.

YILPORT Gebze Operations and HSE Team Organized Training for Business Partners



YILPORT Gebze actualized a crucial project in occupational health and safety for yard operations. In the unmanned port project which has been actualized to minimize the number of people inside of the terminal with the collaboration of Gebze operations team, HSE Specialists and valued business partners.

Seminar and training visits were held by YILPORT Gebze operations team and YILPORT Holding HSE with the aim of performing smooth operations and ensuring the safety of the lorry drivers of the actively operating logistic firms DNB Baser, Cakan Forwarding, Medlog, Tansar, Atlas, King and Ummer Tahir Forwarding. The visits were made by Gebze CFS Operations Chief Fatih TASDEMİR and Holding HSE Specialist Yunus Emre IVAK.

In addition, against the violations inside of the terminal, yard traffic is traced with the live monitoring system. If the violation status continues, a memo is sent via e-mail to the forwarding company. If the violations continue in spite of all of the warnings, entrance prohibition is applied 15 days for trucks and 5 days for drivers.

With the pavement works to be done inside of the terminal, pedestrian walks and zebra crosses will be explicit with the painting. The training programs will continue in regular periods and all regulations applied inside of the terminal will be shared with drivers and their companies.

YILPORT Gebze Corporate & Government Relations Director Elected to Kocaeli Chamber of Shipping Board of Directors



YILPORT Gebze Corporate and Government Relations Director Mr. Bahri KAYA has been elected to the Kocaeli Chamber of Shipping Board of Directors. The board meeting was held at YILPORT Gebze Terminal on the 8th of May. Mr. Bahri KAYA suggested that the necessary initiatives need to be taken on the evaluation of the issues of the ports by the Chamber of Shipping during the efficiently held meeting.

Bowling Tournament with Shipping Agencies



As one of the traditional customer events of YILPORT Gebze, yearly bowling tournament was held with the participation of shipping agencies on the 10th of April. The tournament which Turkey Regional General Manager Uygun DEGIRMENCI also attended was held with the participation of shipping agencies and YILPORT representatives.

While MSC, CMA, Arkas, Barkon, Bosphorus companies were the representing shipping agencies; Sales and Marketing, Planning, Customer Services, Commerce, Data Reporting departments attended to the event on behalf of YILPORT Gebze.

After the first round, the best two teams MSC and YILPORT GLC played the final round. MSC became the champion of 2018 Bowling Tournament and Irfan Biyikoglu from the same team became the highest scorer player of the tournament with 166 points that he racked up in the first round. The tournament for which shipping agency participants expressed their content ended with gift cards and medal ceremonies.



The home terminal of YILPORT: YILPORT GEBZE

YILPORT Gebze which continues its works with continues development principles and shaping its improvement activities in this line, continues its projects to uplift its service quality for its valued business partners.



Automated Gate

COMPLETED

Pregate area was extended by bringing four lines (two gate in and two gate out) into service. With this project while vehicle waiting time is planned to be decreased by 42%, internal traffic in the terminal area will have been decreased by 21% as well.



New Bonded Yard

COMPLETED

After the completion of the auto-gate, the area has been enclosed with the fence and operations started after obtained permissions using area as customs bonded.



Yard Extension Project +1000 TEUs

COMPLETED

The new yard is operational now with it's 1000 TEUs Capacity



Berth 2 Additional Storage Yard Project +1100 TEUs

IN PROGRESS

The piling and ground operations of the backyard area of berth 2 rapidly continues. When the process is completed, additional 1100 TEUs capacity stack area will be available.

First phase of the project is completed. +650 TEUs capacity is operational.



Automated Gate

New Bonded Yard

**Yard Extension Project
+1000 TEUs**

**Berth 2 Additional Storage
Yard Project +1100 TEUs**

Mrs. Elif ARTAN Appointed as Solventas General Manager



Mrs. Elif ARTAN, former Executive Director in YILDIRIM Holding, assigned to the "General Manager" role of YILPORT Solventas. Born in 1972, Mrs. ARTAN received her Bachelor's degree in Business Administration from Istanbul University.

In 1990, Mrs. Elif ARTAN started her career in Yardımcı Shipping as a Shipyard Manager and between 1997 and 2002, she worked as a Procurement Manager in Dünya Shipping. In 2003, she started to work in YILDIRIM Holding and worked as the General Manager of Marmara Shipyard the latest. Since December 2017, she has been working as an Executive Director in YILDIRIM Holding and she was mainly leading Port and Marine Projects.

YILPORT Solventas Renewed ISO and Green Port Certificates



YILPORT Solventas successfully completed the surveillance audits conducted in May of the ISO 9001: 2015 Quality Management System, ISO 14001 Environmental Management System and TS 18001 Occupational Health and Safety Management Systems.


In addition, YILPORT Solventas has successfully passed the "Green Port" inspection and approved the "Green Port Sector Criteria" once again as a result of the 2-day audit conducted by TSE and the Ministry of Transport and Maritime Commerce Directorate.

Aleph Trade Chose Solventas Privilege

As one of the leading petrochemical trading companies, the Aleph Trade, has chosen the YILPORT Solventas privilege.

As a result of intense negotiations during 2017, the annual agreement was signed with Aleph Trade company.

The expert Solventas sales team continues to conduct negotiations with newly welcomed business partners for its wide range of leading products.



Turkey's Leading Liquid Terminal



Member of



YILPORT
HOLDING INC.

YILPORT MALTA FREEPORT

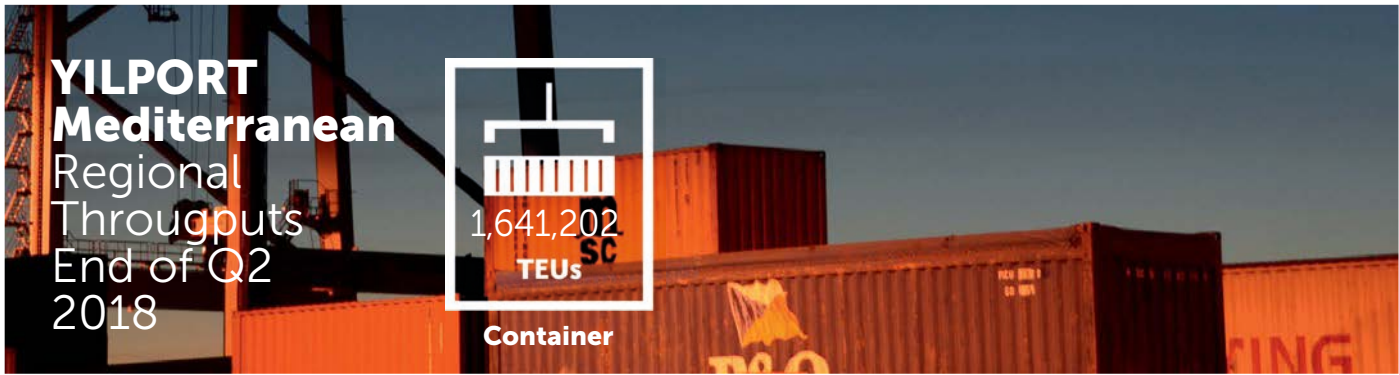
MAJOR TRANSSHIPMENT HUB IN THE MEDITERRANEAN

YILPORT's first global expansion move in port operations took place in 2011 with the acquisition of 50% shares in Malta Freeport Terminals, one of the leading transshipment and logistics centers in the Mediterranean.



GLOBALLY LINKED WITH 135 PORTS

www.yilport.com



Malta Freeport Terminals Invests in Additional Reefer Slots

In view of the higher volume of refrigerated containers being handled at the Port, Malta Freeport Terminals has recently invested significantly in additional reefer slots during the past 12 months.



This investment has increased the total number of reefer units on both Terminals to a total of 1,622 reefer slots. This is providing new trading opportunities to the Freeport’s clients operating in this sector of business. Such investment is enabling the Freeport to meet the growing demand from the world’s largest container lines and enhance its reputation as one of the Mediterranean’s leading transshipment hubs.

Malta Freeport Terminals now offers total operational deep-water quays of 2,463m, a total area for container storage of 771,000 square meters, a total of 15,297 container ground slots and 1,622 reefer points. All the mainline berths at the Freeport have a water depth of 17 meters. The container terminals are presently equipped with twenty-one Quayside Cranes, eleven Cranes on Terminal Two and ten Cranes on Terminal One. Twelve of these Cranes are ZPMC super post-Panamax Quayside Cranes, four of which are capable of reaching 25 containers across.

Presently twenty mainline services call every week at the Freeport and clients are benefiting from global links with 135 ports, 64 of which are in the Mediterranean.

What's Next?

By 2025, **YILPORT** aims to rank among the TOP 10 port operators in the world. With 13 new terminals in the last 3 years, **we're making every move count.**



for more
YILPORT GEBZE



YILPORT GEMPORT



YILPORT SOLVENTAS



YILPORT ROTAPORT



YILPORT MALTA



YILPORT OSLO



YILPORT GAVLE



YILPORT GAVLE BSG



YILPORT STOCKHOLM



YILPORT AVEIRO



YILPORT LEIXOES



YILPORT FIGUEIRA DA FOZ



YILPORT LISBOA LISCONT



YILPORT LISBOA SOTAGUS

MILESTONES OF YILPORT'S PORTFOLIO

TURKEY

2005 - YILPORT GEBZE
 2012 - YILPORT ROTAPORT
 2012 - YILPORT GEMPORT
 2016 - YILPORT SOLVENTAS

MALTA

2011 - YILPORT MALTA

SWEDEN

2014 - YILPORT GAVLE
 2014 - YILPORT STOCKHOLM
 2016 - YILPORT GAVLE BSG

NORWAY

2014 - YILPORT OSLO

PORTUGAL

2015 - YILPORT AVEIRO
 2015 - YILPORT FIGUEIRA DA FOZ
 2015 - YILPORT LEIXOES
 2015 - YILPORT LISBOA LISCONT
 2015 - YILPORT LISBOA SOTAGUS
 2015 - YILPORT SETUBAL
 2015 - YILPORT TERSADO

SPAIN

2015 - YILPORT FERROL
 2015 - YILPORT HUELVA

PERU

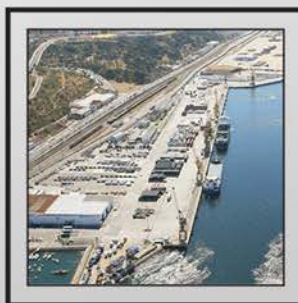
2015 - YILPORT PAITA

ECUADOR

2016 - YILPORT PUERTO BOLIVAR



YILPORT SETUBAL



YILPORT TERSADO



YILPORT HUELVA



YILPORT FERROL



YILPORT PUERTO BOLIVAR



YILPORT PAITA



“Without our valued customers, there is no journey for YILPORT. **We grow together and we win together.**”

TOP TALK INTERVIEW SERIES :

ERHAN CILOGLU

YILPORT Holding CMO

This quarter, our guest in TopTalk interview series is the YILPORT Holding Chief Sales & Marketing Officer (CMO), Mr. Erhan CILOGLU. We wish you a pleasant reading...

Thank you for accepting our interview request. Can you share your background information and your role in the organization?

I was born in Istanbul, Turkey in 1978. I received my bachelor's degree in Mechanical Engineering from Kocaeli University in 2000. I am married and have a 9-year-old son. I have started my career in 1999 at Toyota having a function in the supply chain logistics division. In 2003, I began to work in logistics industry associated with port operations and shipping where I had the responsibility of managing the day to day logistics operations. I also worked in several departments such as sales, project management, field actions, marketing, customer relations and information technologies under a structure focused on the development and operational improvement of existing processes in different types of sectors such as; automotive, white goods, electronics, construction, food, FMCG, textiles, iron, and steel. This experience has given me a strong foundation to the processes and importance of the port to the cargo owners logistics needs.

In July 2012, I joined the YILDIRIM Group - YILPORT to establish the sales and marketing function. After 2 years developing this team I was promoted to the CMO, Chief Marketing Officer, position in YILPORT Holding. In addition to the sales and marketing function, I started taking responsibility for the global customer relations teams as we as the centralized billing services functions.. During this fast paced growth over the last 6 years, I have been one of the founding members of the YILPORT family witnessing all the amazing development and acquisitions that have made us who we are today.

It is always said that there is a direct correlation between a successful career and a satisfied personal life. Could you tell us a bit about your social life and hobbies?

As an important part of my job, I need to travel a lot to visit our customers and to keep in better touch with our terminals located in every corner of the world. During all these visits, I try to create time to taste local cuisines and see the local street culture. This gives me a sense of local consumer behavior. In this way, I can turn my business trips into chances to meet

new people and gaining new experiences. Aside from business, I love to spend time with my family and explore new places with them. Whenever we have time, we try to travel to discover different places. In my free time I spend time with my son on golf courses as we enjoy playing golf together. Also, I am a big fan of Fenerbahce and like to closely follow football and basketball games. On weekends I'm trying to support my team by watching the games at the stadium and court.



When you started to work for YILPORT, there were only 2 terminals in the company's portfolio but now it operates 26 terminals in total, 20 sea and 6 land terminals. What kind of experience is being a part of YILPORT's growth journey?

I think this is one of the best experiences I have ever had in my professional life. YILPORT is not only a growing company but also a very young and dynamic one that has added 3 more regions to its portfolio over the last 5 years. These regions are located on the different parts of the world. Aside from the terminals located in Turkey; YILPORT has been actively operating in Scandinavia, Portugal, Spain, Ecuador, and Peru terminals. This requires a multi-cultural approach to our colleagues and customers in each region.

Now I have colleagues from all around the world that we have been working under the same YILPORT vision. Having close and sincere relationships with our customers gives me the opportunity to see how the things are run locally. We are not just a team that solely acts and creates business plans by sticking to the statistics. Instead, we make a detailed observation and evaluation, we organize on-site visits to the regions and try to get the local dynamics. For example, in Ecuador, we use the motto "Farm to

fork" for the banana trade and during my business trips to Ecuador I visit not only the banana farms but also the banana traders to see how their banana distribution flow is carried out to the end destinations such as Oslo and Istanbul. This type of interactions both reminds me of the global approach we have and gives insight into local customer attitude by sympathizing with them. Every day we learn new things and meet with new people thanks to our customers all around the world and diverse negotiations we have with them.

YILPORT is heavily investing in the terminals and various development projects are being executed across all YILPORT terminals i.e. some of them are pure construction-based and some of them are technology-driven automation projects. When we were opening Europe's one and only centralized planning centre, I was there. When our planner was talking on the radio online with the crane driver at Oslo, I was there. When we start billing our Iberian terminal services from Istanbul, I was there. When we got our first concession in Oslo, I was there. To say, "I was there" and being a part of this journey is a great feeling. We are very lucky to be a part of this journey. Every year you spend in YILPORT is equal to several years in any other terminal in terms of the experience you get.





How is it like to work in a multinational and multicultural Turkish Company? How do you overcome the cultural barrier?

Being Turkish in a global Turkish company is a great advantage and source of pride for me. Besides that, being a part of YILPORT is a big challenge as we always strive to do better than we did in the past and be the best at what we do and our case, the best is yet to come!. Every day we are in a competition with global operators and have a tough and challenging mission to be ranked among the top 10 global port operators by the year 2025. In Turkey being a leader in the domestic market or in the region is something that you can be familiar with, however, being a global leader is rare and means a lot to us. This makes YILPORT unique, especially in our industry. We define YILPORT as a “game changer” and indeed YILPORT changes the game in terminal operations not only in Turkey and but across the other regions in the company portfolio as well.

When it comes to delivering results in a multi-cultural structure, the most challenging part that I have experienced is the integration process. One of our basic principles is being “GLocal”. By this motto, we aim to bring global standards into wherever we are actively present and integrate our standards with local market dynamics. To explain and present yourself in a different culture is not easy. This takes time and according to my own experiences in YILPORT, the more we set our processes clearer, the easier it is to realize this and make a smoother integration. I personally try to do my best and always advise my team to listen to the local voice at first. I believe that when you start to truly understand what they mean, then time for valuable changes and improvements naturally comes.

How do you evaluate the sectoral and worldwide Economic stability? How do you evaluate the economic balance of the sector and the world in general? What is the impact of the tariffs that United States applies to the iron and steel industry to the transportation industry?

Our industry is very dynamic and the global economic performance has direct effects on the industry. The main changes seen in the last 10 years are vessel size developments and alliances on the main trade lanes. When you put regional and global crisis on top of these changes, then it can be easily said that we are faced with heavily invested industry resting on a floating global economy. Beside the industrial facts, on the global front we can see periodical trade wars in between main economies. Lately we see such a trade war between United States, Europe, China and Russia. Of course, the domestic protective policies of the United States is affecting the global trade and these new tariffs on different product types is changing the trades and the cargo flows in ways we cannot predict. Country support for local production of every type of product means no global trade.

So, the logic on global trade is based on better and more cost-effective product flow from source to consumer markets. There will still be a need to transport goods and raw materials to markets, just where, when, and who those markets shift will be the key, so overall don't see this crisis as a long-term threat on the industry but yes, we do have visible impacts on the shipping industry. I see it as my job to position YILPORT in the right place to capture these shifts.

What are the underlying motivations for YILPORT's continuous upward acceleration despite the increasing economic imbalances around the world?

The main growth driver on YILPORT's success is its unique service range, customer-centric hinterland, terminal development and unique gateway cargo focus. Our mother company Yildirim Group has extensive experience in the global trade. This knowledge and experience guides us in the ports and logistics services where you can see a balance on the quay and inland operations. We listen to the liners and set our standards on high productivity and damage free operations. On the other side, we also listen to the local shippers, cargo owners, and customers to understand the needs of their supply chain on the inland side. We use logistic services and terminal areas for the efficient solutions for these customer centric supply chains. I think being close to customers and listening to them makes the difference. Our long-term investments and vision is also a convincing factor for our customers and solution partners to walk together to face the challenging market.

In addition to all these, our owners' vision is one of the main strengths of our growth trend. As a part of Yildirim Group, YILPORT has zero tolerance for any failure. Thus, we work hard to be successful and follow this discipline. We have very challenging targets-goals set by the owners and they make us believe that we can go beyond our existing capacity in this journey. Our decision-making process is meticulous as our owners are very close to us in all our processes and they lead the way with their hands-on experience.



How did the recent merger of lines affect YILPORT's volumes?

The alliances and mergers-acquisitions are the main challenge for us together with vessel size development. Vessel size development pushes us to invest in deeper berths, wider cranes, and bigger terminals. This means huge capital and huge pressure on our financials. This also effects the liners and they generate huge alliances on the main trade lanes. Getting a service means much more than ever as the competition is very tough on the industry and opportunities are getting less each day. It becomes a win-lose game. That has been putting pressure on all our terminals.

But as I mentioned, we are more focused on gateway cargo, so we do care more on the cargo owners. If you attract them to use your terminal liners will prefer to call your terminal. I think in most of the cases we get more volumes thanks to these alliances. It has its advantages to deal with 3 mainliners rising on one vessel-service for a specific trade lane. If you get them, that means you have 3 liner volumes. If not, there are not many alternatives to compensate this loss. This reality pushes us to focus more on service level improvements and customer care.

Despite all the technological improvements and automation, people are still the main asset in our industry. We are investing a lot in our human resource and continue to grow our own "YilPorter" team. To have dedicated people working for the same mission with a belief in the company principles is the core focus for our future. We keep growing with fast but steady steps. Now it is time to sustain our success and move forward.

You mentioned the human investment. What are the factors you take into consideration when managing your team?

We are a young company and still are learning and setting our own way. The most important part of our journey is to work with professionals who are experienced to adapt in a changing environment. The change is a big part of our YILPORT life. Every year the size of YILPORT grows and due to this growth, each day we face new challenges and this dynamic needs to be handled by the whole team. To exemplify, our core sales team was only dealing with

local issues in 2012, however, just a year after, in 2013, their focus turned to be regional. In 2014, company structure divided into more than one region; as Turkey Region and Nordic Region. Thus, in 3 years' time, the team had turned into an international group. In the following years, the team is expanded with the addition of the Iberian region in 2015 and Ecuador in 2017. That means every year new colleagues from new parts of the world have been joining YILPORT. Along with the training of newcomers joining the company, the experienced ones also need to develop to manage the new landscape. I think the secret behind this success is integrating this young and talented team in reshaping the business while at the same time developing this talent into experienced colleagues backed by YilPorters. So in the end you not only have a business model that is agile, but also have a team which is a combination of experienced, multicultural, dynamic and young professionals.

YILPORT has been evaluating all major and small scaled investment opportunities in the recent period. What is it like to work in a company focusing to increase its footprint on the industry this much?

As I mentioned before, the vision and mission of the company are very impressive. Our entrepreneur owners are very much focused on success. We always go big. And being a part of this dynamic approach is enjoyable and challenging. These values do mean long working hours, long flights and hectic travels, dedication to the brand, respect and teamwork. When I look at the company's future, I can clearly see - so many things on our to-do list that serves as a driving force for us. We know that upcoming investments are on the way and we are all going to write another success story.

Thus, it is a great feeling to know there is a future with so many new tasks and always ones up for improvement for us to dig into.. Yildirim Group always turns the crisis into opportunity with right investments choices.

We are working hard and go on working harder to keep YILPORT as a leading company in the ports and logistics industry.

What is your message to YILPORT's business partners?

Being a part of sales and marketing organization of the company helps me to be closer to our customers. I can sincerely say that we appreciate their business. We work hard to be a supportive partner in their business journey and provide them the best possible service to satisfy them. We are always available and will keep on being so to listen to them and come up with ultimate solutions. Without them there is no journey for YILPORT. We grow together, and we win together.

In 2012 when I joined the company, Mr. Yildirim showed me a poster in his meeting room which says, "If you do not take care of your customer, someone else will". This is the first principle I was introduced to in YILPORT and as sales and marketing function I have tried to shape our approach to customers in the light of this motto and always remind my team to do so.

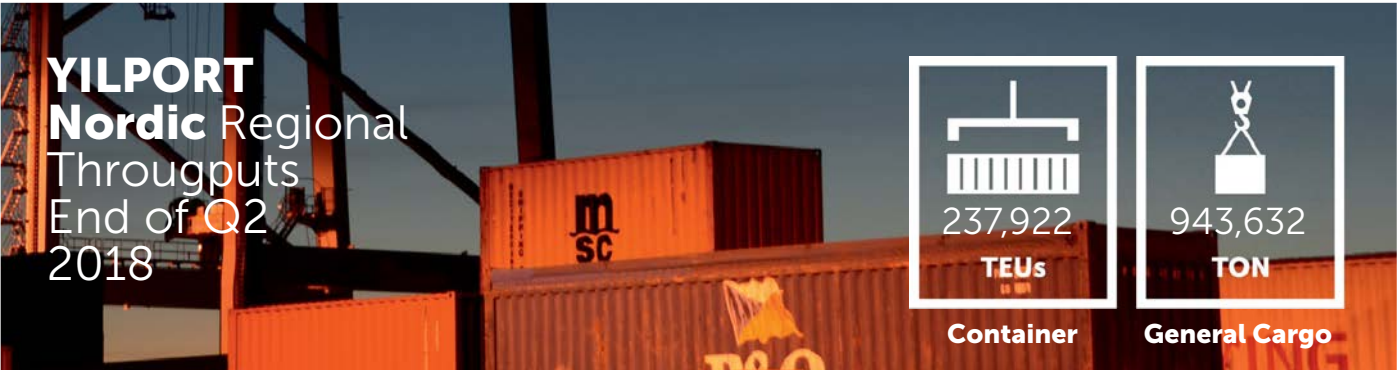
I believe and know that as YILPORT we will grow together with our valued customers and keep on aiming to be their first option for their supply chain solutions.



THE NORTHERN LIGHTS HAVE LED US TO **SCANDINAVIA**

YILPORT **GAVLE** | YILPORT **STOCKHOLM NORD** | YILPORT **OSLO**

YILPORT commits to bring excellence to all ports of call, and merges its global mark with local know-how. As a result, Gavle , Stockholm Nord and Oslo extend their high quality and privilege service to the Scandinavia market.



YILPORT's Strength in the Nordic Lies in its Diversification

Not putting all your eggs in the same basket is a long-term strategy that builds long-term customer benefits. With seven terminals in the Nordic region, YILPORT has developed a business where the various components support each other and offer the market a wide range of logistics services.

"Our logistical diversity is undoubtedly something our customers can benefit from in many different ways. Diversification is an advantage that minimizes risks, both for our customers and for ourselves, says Eryn Dinyovszky, General Manager, YILPORT Nordic.

Eryn DINYOVSZKY
YILPORT Nordic General Manager

YILPORT NORDIC TERMINALS

| CONTAINER & GENERAL CARGO | MULTI-PURPOSE LOGISTIC SOLUTIONS |
|---|--|
| YILPORT Gävle <ul style="list-style-type: none">> Container Terminal> Container Freight Station-Fredriksskans> General Cargo Terminal | YILPORT Nordic Logistics <ul style="list-style-type: none">> Stockholm Nord> Granudden> Skutskär |
| YILPORT Oslo <ul style="list-style-type: none">> Container Terminal & CFS | |

Short Sea Growth for YILPORT Oslo



Oslo Terminal

YILPORT Oslo has experienced a significant increase of intra-European cargo being discharged in 2018.

In April container volume was up by 21% compared to last year. Total growth for 2018 is 7% for the first 4 months. A total of 179 container vessels were operated in this period. (73 322 TEU)



Commercial Manager,
Maiken SOLEMDAL

Competitive

Terminal Director, Bjørn Engelsen believes the trend will continue. Attracting short sea volume is an important part of the growth strategy for YILPORT Oslo. To be able to compete with road trucks from eastern Europe that brings the cargo into Norway by road, frequency, flexibility and reliability are key factors for success. By close cooperation with the shipping lines and the Port of Oslo we can offer a 24/7 service that is competitive. With the new Viasea service from Klaipeda/Gdynia a total of 11 regular container vessels arriving from main European hubs are handled every week

Automation

Going forward, YILPORT's Commercial Manager, Maiken Solemdal is confident that the ongoing Automatization projects in the terminal will strengthen YILPORT Oslo's position as Norway's short sea hub even further. Already implemented automatic gates has increased traffic flow and efficiency. YILPORT is currently in the process of remote operate the RTG cranes, which will improve flexibility even further especially when it comes to gate opening hours. Automation increases traffic flow, says Maiken Solemdal, commercial manager YILPORT Oslo.

The Green Shift

"We are pleased with this contribution to the green shift. This is a significant volume from road to sea, and a good contribution to reaching the growth target Oslo City Council has set for us." says Director Ingvar M. Mathisen in the Port of Oslo. Port Director, Ingvar M. Mathisen is pleased with the growth.



Port Director,
Ingvar M. MATHISEN

YILPORT Gävle Expansion

Targets Even Bigger Container Ships



A new assessment has shown that the quay expansion of the container terminal in Gävle should be designed to handle larger vessels than previously planned.

The result of this is new traditional Ship to Shore (STS) cranes that handle a ship-width of eighteen containers—three more than what the originally intended wide-span cranes can handle—and a reach that provides capacity to receive vessels twice as big. The STS cranes are also much faster. The number of lifts per hour will increase from almost 20 to closer to 30 per crane with the new setup. These cranes will also require some reinforcements of the new quayside.

“Over time, we have seen very large volume increases in Gävle, and decisions on even more efficient cranes will greatly strengthen the competitiveness of Gävle Container Terminal,” says Håkan Bergström, Sales Director, YILPORT Nordic.





Gävle is Becoming A Leading Port for Wind Power Related Imports

YILPORT Gävle has an important role in Sweden's change towards renewable electricity. During April, the first loads of new wind turbines arrived. This time, a total of about 65 complete works with wings, generators, and foundations, will be transported to wind farms in Sweden and, indeed, even in Norway. The parts are extremely large and heavy. The deliveries will continue through most of 2018.



Top in Order to Handle Ever Larger Volumes at Stora Enso

Since its inception in January, YILPORT Nordic Logistic's Stora Enso assignment in Skutskär has developed rapidly, with among other things loading of ships. The five warehouses are now so full that fluff and pulp are sometimes transported to YILPORT General Cargo in nearby Port of Gävle for storage and shipment.

A program to further streamline operations is being implemented together with Stora Enso. YILPORT's assignment is to develop a new system that will reduce waiting times for trucks, and in the long term further increase the shipment volumes and to implement a fully digitized arrival registration system. In less than a month, the number of trucks arriving at the incorrect time has dropped from 30 to 20 percent, and further improvements are thus to be expected in the future, with the aim being all trucks arriving at the agreed time.





Top Performance by YILPORT Team Granudden

YILPORT Granudden

With an all-time high production rate YILPORT Team Granudden has scored record levels during three consecutive weeks in May. The average increase in output was 25% higher than normal weeks. The record weeks were driven by major client Billerud Korsnäs. The record weeks were made possible by the team at Granudden through great and supportive teamwork, a new way of driving operations via team objectives, empowered staff and greatly improved internal communication.



One of the most important success factors has been the so-called “Daily Stand-ups”. This is set of daily briefs where each shift team start the shift with a 10-minute run-down of what’s up for that particular day, setting relevant and challenging goals per shift and day. Careful attention is paid to both the needs of the client as well as necessary prerequisites like equipment standard, staffing and order quality. Another instrumental factor has been the very close and interactive collaboration between Team Granudden and Billerud Korsnäs, primarily their supply chain professionals.

Billerud Korsnäs delivery planner Hans Öman emphasized that; “We are extremely impressed and satisfied with how well Team Granudden has performed and delivered these record numbers.”

YILPORT Granudden is the largest unit in the business area YILPORT Nordic Logistic Services serving Billerud Korsnäs with receiving, storing and loading paper rolls. Annual volumes average 80,000 TEUs and 530,000 tons of paper rolls.

Billerud Korsnäs, provider of world-leading paper and board material, is a very profitable and bold challenger of conventional packaging for a sustainable future. They have production units in Sweden, Finland and UK, 4,400 employees, net sales EURO 2.4 billion with an EBITDA of EURO 380 million.

Gävle Becomes the Fourth Port Approved for Imports of Foodstuffs of Animal Origin



Gävle’s border inspection facility for foodstuffs of animal origin will be ready for operation in the third quarter of 2019. YILPORT Gävle will be the fourth Swedish port fully equipped and licensed for foodstuff imports.

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The building of almost 500 m2 will be located within the container terminal, between the existing container quay and the new one. The border inspection facility will be staffed with personnel from the National Food Administration, whom, with their expertise, is also heavily involved in the design of the building. In addition to

laboratory equipment, the facility will contain spaces for hygiene, waste management, and 120 m2 of cold storage.

With this new facility, the terminal will be fully capable of taking all types of food imports. When combined with the environmentally friendly rail shuttle to YILPORT’S Stockholm Nord terminal, will help create new, cheaper, and better corridors for imported goods to reach the Stockholm area market. With the growth of distribution centers north of Stockholm, this facility in Gävle will play an important part of safely serving the community.

More Trains to Stockholm Nord



YILPORT Stockholm Nord
Multimodal Terminal

The number of trains to and from YILPORT Stockholm Nord is increasing rapidly. Starting in May, Stockholm Nord handles fifteen trains per week, making it one of the busiest multimodal terminals in Sweden.

“It’s five times more arrivals than just a few years ago. The market has successively seen the advantages of a well-equipped large multimodal terminal in Stockholm’s hottest logistics location, and we are well prepared for a continued increase,” says Terminal Supervisor Britta Lundgren.

The latest addition is the High Speed Polar Circle Train that will run the nearly 1,000-kilometer-long roundtrip distance from Luleå via Umeå five times a week (Monday-Friday). The operator, Real Rail, offers customized trailers and trains with the ability to run at speeds of up to 160 km/h.

Other trains that run several times a week to and from Stockholm Nord are the Bode-train from Germany, the Axess car train from Malmö / Halmstad, and the ContainerExpress from YILPORT Gävle.



YILPORT IBERIA



SYNTHESIS OF EXCELLENCE

"Excellence" as a philosophy underpins all endeavors at YILPORT's global business.

Yilport commits to bring excellence to all ports of call, and merges its global mark with local know-how. Yilport's new terminals are now equipped with state-of-the-art technology, run by top-notch human capital, and develop by continuous investment in all processes.

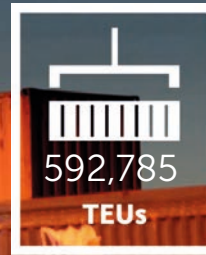
As a result, Yilport Iberia Terminals extend their high quality and privilege service to the Galicia market.



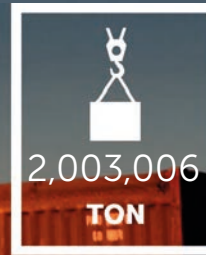
www.yilport.com



YILPORT Iberia Regional Throughputs End of Q2 2018



Container



General Cargo



Ro - Ro

The Deepest Container Terminal in Iberia Debuts His First Regular Service with MacAndrews



After having welcomed the maiden call on 11th of May to position empties, YILPORT Ferrol Container Terminal started to host weekly regular calls for POSS Service of MacAndrews on the 2nd of June.

POSS Service setting sail from Tilbury will respectively visit Rotterdam, Ferrol, Seville, Gibraltar, Cartagena and Huelva. With this first call, empty equipment was positioned. This new service will have double call to YILPORT Ferrol. Mainly on the southbound the vessel will discharge the equipment and on the northbound, loading operations will be carried out.

YILPORT Holding CEO Mr. Christian BLAUERT emphasized that this is the beginning for upcoming improvements in Ferrol. "We are known as game changer, so we focus on changing the game at the Atlantic Coast of Northwest Spain. Together with Port Authority and MacAndrews we worked hard for this service. We believe this service will shorten the distance between Galicia market and global trade. We, as YILPORT Iberia, keep expanding our hinterland and strengthening our position by adding new service calls. With short sea and feeder options we will have on our terminal we aim to link the cargo to deep sea services with our new development projects and new investments on the state-of-the-art equipment. YILPORT Ferrol will become the first option for the hinterland market and transshipment cargo very soon."

As a part of CMA CGM Group, MacAndrews is serving the Iberia region by mainly focusing on U.K., North Europe and Iberian cargo. With the strength of CMA CGM global network, MacAndrews, as a short sea operator, develops inland logistic services at the region which allows to provide door to door services to its customers.

YILPORT Holding CEO Mr. Christian BLAUERT also stated that "This is a very important step between YILPORT and CMA CGM. One of our main goals which is to start a regular service at Ferrol now becomes true with MacAndrews' new service. With this service, CMA CGM will develop a new hinterland and as YILPORT we will help CMA CGM by providing world class service to CMA CGM at the deepest terminal on Atlantic coast of IBERIA.

PRIVILEGE IS JUST AROUND THE CORNER



YILPORT Ferrol Container Terminal is the deepest container terminal in South European Atlantic coast. It is the only deep sea container terminal in the North of Galicia, with several important towns and industrial areas within 120 kms radius.

With a quay wall expansible up to 1.450 m, capacity up to 1.500.000 teus per year and -20 m draft alongside, FCT presents you the privilege.

for more:
www.yilport.com



YILPORT Ferrol Container Terminal
SA Puerto Exterior de Ferrol, Cabo Prioriño 15593
Ferrol (A Coruña) Spain
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Arkas-Tarros Great Pendulum Service Will Make Regular Calls at YILPORT Leixões

We are glad to share that YILPORT Leixões started to host Arkas-Tarros Great Pendulum Service with its fixed call at regular intervals. The first vessel of the service made its maiden call on 13th of June 2018 with m/v Vento di Zefiro. The service will be operating on connection between the following ports; La Spezia, Salerno, Piraeus, Istanbul, Gebze, Mersin, Beirut,

In the upcoming months, 5 vessels of 1,200-1,500 TEU will be deployed a VSA between Arkas and Tarros for this service, namely; m/v Corelli, m/v Vento di Nortada, m/v Hilde, m/v Vento del Golfo and m/v Vento di Zefiro.

'YILPORT Leixões is very pleased that Arkas and Tarros have decided to call our terminal with their joint Great Pendulum service. The inclusion of YILPORT Leixões in the service loop is a great opportunity for our hinterland and its shippers that will benefit from the extended network both shipping lines can offer thus given them more options to move their cargo. Finally, and not of less importance, the regular calls from Arkas and Tarros is a recognition of the YILPORT brand capabilities in port and container terminal management that is boosted by high service standards to deliver robust performance and efficient 'says Nuno David Silva, GM of YILPORT Leixões.

Alexandria, Salerno, La Spezia, Genoa, Valencia, Casablanca, Leixões, Setubal, Genoa. As a part of Arkas and Tarros growth strategy in Portugal, Leixões is the second terminal after Setubal for Arkas and Tarros services. With this new service Arkas and Tarros started to cover North of Portugal with its direct calls.

YILPORT Leixões, the largest seaport in the north of Portugal, represents 25% of the Portuguese seaborne foreign trade handling more than 19,5 million tons of commodities annually. The Port of YILPORT Leixões and accordingly its container terminal, is an integral part of the European port system. It has an important role in the Atlantic façade of the Iberian Peninsula where it stands as the most important inter-regional structure being a reference for the supply chains operating in the area.

YILPORT Leixões Container Terminal is committed to assure efficient operations and meets the market's needs in cargo handling. Thus, investing in human resources and technology has always been YILPORT Leixões' top priority. YILPORT Leixões is mainly a gateway terminal, committed to shortsea shipping and also offering competitive connections to main European port hubs. The terminal also creates value-added operations and attracts deep-sea lines in line with the shift in global logistics. YILPORT Leixões is divided into two distinct physical locations inside YILPORT Leixões; the North Terminal and the South Terminal.



Hapag Lloyd Made its Maiden Call to YILPORT Liscont

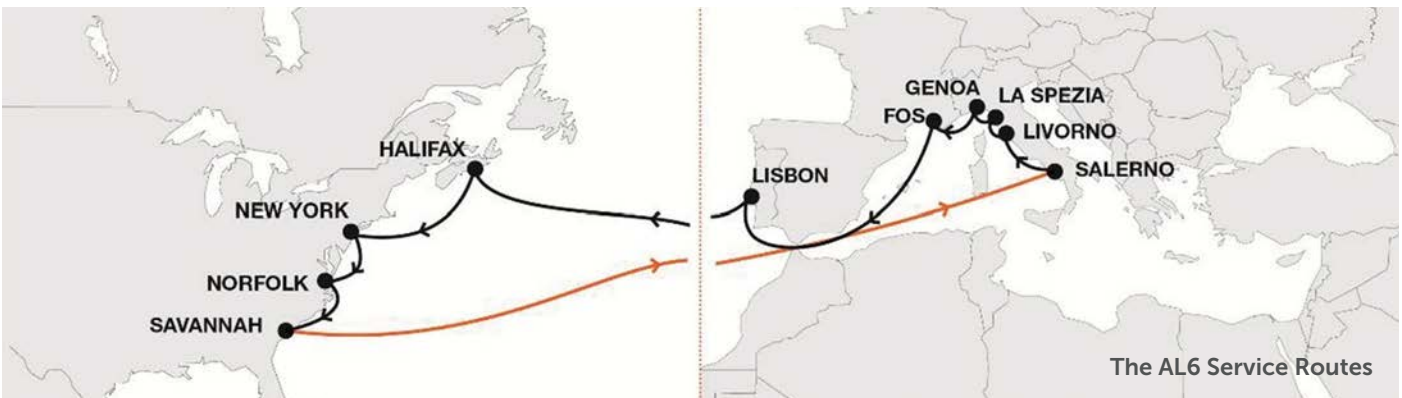
YILPORT's global business partner Hapag Lloyd chose YILPORT services for the Iberian Peninsula at Liscont terminal. The maiden call actualized on the 7th of July with "The Alliance" call of the AL6 string. This string has 5 sister vessels in the loop, which main characteristics are 270 meters length, 34 meters depth which has 46,444 gross tons and 58,200 DWT.



The AL6 (Atlantic Loop 6) string which calls to Liscont terminal is one of the fastest services in the market from Italy to Halifax and New York which is dedicated extensive coverage of Italy including new direct calls in Salerno and La Spezia. The service also offers the new direct connection from Fos to North America East coast providing fast transit times from Lisbon, Portugal to North America East coast.

The service which makes weekly calls to YILPORT Liscont terminal carries additionally the containers of the other business partners of the alliance such as Ocean Network express and Yang Ming.

The APL (Lisbon Port Administration) delivered a commemorative plaque on this first scale, maintaining the host traditions that the Port of Lisbon normally has for the ships and lines that demand it. YILPORT Liscont General Manager Mr. Carlos SANTOS emphasized that; "We're glad to welcome the Alliance's AL6 string first call with Hapag Lloyd vessel. Our terminal is becoming the primary choice of our customers day by day, with the expanding vessel network services. On a global outreach, we will continue working with our business partners to provide the utmost service quality."



YILPORT Setúbal

First Terminal to Implement GLC and Navis in Iberia

YILPORT Holding implemented the Navis Terminal Operating System (TOS) at its port operations within the Iberia region. YILPORT Setúbal has become the first terminal in Portugal to implement the N4 TOS with the planned go-live date set for 20 June 2018.

YILPORT Setúbal which provides excellent and easy access to road and railway networks as a part of YILPORT's one-stop-shopping service has implemented Navis system In-line with the YILPORT Holding strategy plan to improve terminals efficiencies in Iberia by providing users with access to real-time operational information and increase the quality of service provided to its clients.

The system will allow to key departments have access to key information which will be used to identify and analyze the root cause of the operational inefficiencies, enabling to take corrective action to the terminal bottlenecks for ensuring smooth and efficient operations inside of the terminal.

YILPORT has successfully implemented Navis at a number of its terminals around the world and will continue to bring improvements to operational efficiency and with state-of-the-art technological innovations and investments.

YILPORT offers privilege to all of its customers and brings its customers closer to the operations, as part of the N4 deployment in YILPORT Setubal, the container-tracking system 'Infinity' is also now available. Infinity is directly connected to the terminal operating system (Navis) and provides the possibility to interact and see real-time container information on the main dashboard of the system. The system offers a user-friendly interface which allows our customers to see container and vessel

information in the terminal, tracking loading and discharge vessel operations; provide direct release and hold to containers and create its own bookings and container pre-advise.

YILPORT Holding's mission statement is "privilege becomes standard". This can be seen in GLC's work because its main goal is to provide productive and efficient services for all YILPORT Terminals by centralizing skill, knowledge, and communication into one center, and thus generating best practices for its customers around the Globe

YILPORT has now also expanded its services to Iberia and has opened a new branch office "The Global Logistics Center Iberia" which will provide a full-package planning and customer services to all of its Iberian terminals.

Following the same philosophy, GLC Iberia is equipped with state-of-the-art

The new GLC Iberia count with six people experience in different fields, Operations, Planning, Customer care. Now the GLC's success and continuous improvement has been brought to Iberia. Beyond just key team members, GLC's success can be contributed to many different people with different expertise and skills, culminating in a multi-department structure that is unique in its own self.



YILPORT Iberia GLC Team



Toyota and ONE Visited YILPORT Leixões

YILPORT Leixões and APDL (Port Authority) invited Toyota and ONE for a courtesy visit. Toyota and ONE Shipping Lines representatives had a chance to visit the terminal and get information about the operational processes.

THE LARGEST TERMINAL IN NORTHERN PORTUGAL



YILPORT Leixões is the largest seaport in the north of Portugal, and one of the most prominent marine terminals in the country. The port is also one of the most competitive and versatile multipurpose ports in Portugal, representing 25% of the Portuguese seaborne foreign trade, and handling more than 18 million tons of commodities annually.

YILPORT Leixões is committed to assuring efficient operations, and meets the market's needs in cargo handling. Thus, investing in human resources and technology has been Leixões's top priority. **YILPORT Leixões** is mainly a gateway terminal, committed to shortsea shipping and also offering competitive connections to main European port hubs.



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THE DEEPEST CONTAINER TERMINAL IN ECUADOR YILPORT PUERTO BOLIVAR

Puerto Bolívar is located in Ecuador, in the province of El Oro. The port is established in the middle of the world's famous banana farms of the country, with an annual production of 3 million tons. In addition, shrimping industry is highly active in the region. Besides reefer cargo, the terminal is also handling dry cargo such as paper pulp and concentrated copper.

With its container freight station operations, the terminal is the safest and the most secure place for containerized export goods.

First Step of Dredging Project carried out between 29 March 2018 and 31 May 2018 was completed and YILPORT Puerto Bolivar is now 'the Deepest Terminal in Ecuador' with its current draft -14.8. After the Second Step of Dredging Project planned to be realized between 1 November 2018 to 31 May 2019, YILPORT Puerto Bolivar will keep on deepening its berths to operate ultra large vessels and **'change the game'** in Latinamerica.

Mr. Alfredo JURADO

Appointed as Puerto Bolivar

General Manager



Mr. Alfredo JURADO joined YILPORT Puerto Bolivar as General Manager. Born in 1956 in Guayaquil-Ecuador, Alfredo JURADO received his bachelor's degree in Business Administration and a degree in Port Planning Management.

He started his career in 1976 in Transmabo S.A. (Noboa Group) as Operations Assistant Manager. Within the following years, he gained valuable experience in Management working as General Manager of international freight, logistics services, transportation and customs affairs companies. In 2001, Alfredo Jurado became Guayaquil's Port Authority General Manager for over two years; he also became Vice-President of the American Association of Port Authorities (AAPA, 2002-2003). Between 2010-2015 Alfredo Jurado had an important role as Advisor in the Ministry of Transportation and Public Works and the Ministry of Foreign Trade. After that, he kept advising different private companies in the port sector.

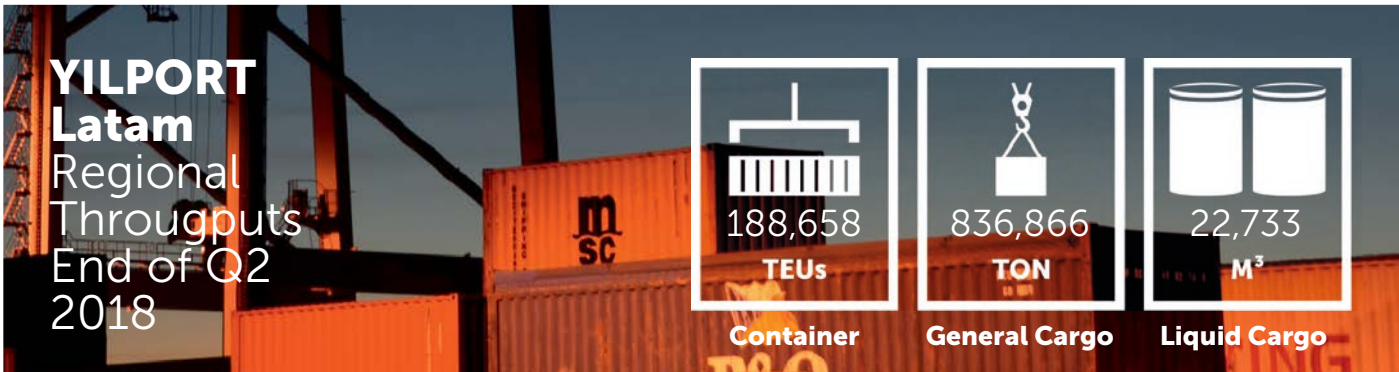
Maintenance and Repair Area is Expanded in Puerto Bolivar

As a part of projects have planned to be realized, currently, assigned area for maintenance and repair service inside the terminal is expanded in YILPORT Puerto Bolivar.

While 29,000 m2 are was assigned to this service previously, now the terminal has an area of 56000 m2 for maintenance and repair by nearly doubling the size. Operations started as of 18th May. In this new area weekly container capacity to be operated was also doubled from 150 to 300.

In addition to capacity growth, the operation time is also planned to be reduced with this project. Security, one of the priorities, is also guaranteed in this new area through related personnel and 7/24 active security cameras. Additionally, thanks to COARRI and EDI connections, real-time movements are reported to customers for a secure and proper communication.

A photograph of a port terminal under a clear blue sky. In the foreground, there is a large stack of white and grey shipping containers. Some containers have logos like 'CRONOS', 'TELTON', and 'msc'. A red forklift with a black crane arm is positioned to the right of the container stack, appearing to be in the process of moving or stacking a container. In the background, there are some industrial buildings and a few cars parked on the left.



YILPORT Puerto Bolivar Operation Director Angel FRANCO stated that; "Since the beginning of YILPORT operations in the terminal, our main focus is to improve the service quality and help banana exporters to keep the cargo flow within the global standard. While we are working on the dredging and have the full focus on draft at quay, we keep working on the terminal side. With this vision we decide to improve the quality of inspection operations and moved all the operations to the new yard which is covered and dedicated to inspection operations. The next improvement is the temperature-controlled warehouse which will be ready in 2019."

With this new inspection yard, YILPORT Puerto Bolivar keeps on improving current services and having the desired level of customer satisfaction.

As from April 17 2018, YILPORTECU S.A totally dedicated the semi-closed warehouses No.8 and No.9 to antinarcotics inspection operations.

With this project YILPORT aims;

- Water proof new yard with good sun protection.
- Improved operations thanks to reduce inspection time.
- Effective operations free from adverse weather conditions.
- Fruit quality protection with the units remaining plugged.
- High level of security 24/7 through camera system along and dedicated security personnel.

YILPORT Holding's Puerto Bolivar Terminal in Ecuador is established in the middle of the world's famous banana farms of the country with an annual production of 3 million tons. In addition, shrimp industry is highly active in the region. Besides reefer cargo, the terminal is also handling dry cargo such as paper pulp and concentrated copper. With its container freight station operations, the terminal is the safest and the most secure location for containerized export goods.

YILPORT Puerto Bolivar;

Ecuadorian Gate for the South America Trade



YILPORT Holding awarded to operate Puerto Bolivar, Machala Ecuador in August 2016. Concession agreement signed on 8 August 2017. In total, YILPORT commits to developing 2,600,000 TEUs annual container handling capacity terminal in 5 phases. This creates Ecuadorian deepest and biggest terminal together with Latin America’s largest container terminal.

Since the concession agreement has been signed, YILPORT constantly continues its promised investments both with infrastructure and superstructure projects;

Puerto Bolivar Berth Depth Information:

| Area | Lenght | MLWS (Mean Low Water Spring) | MSL (Mean Sea Level) | MHWS (Mean High Water Spring) |
|-----------|-----------|------------------------------|----------------------|-------------------------------|
| Canal | 8.5 km | 13.30 m | 15.00 m | 16.20 m |
| Berth 5 | 300 m | 14.50 m | 16.20 m | 17.20 m |
| Berth 4 | 180 m | 12.80 m | 14.50 m | 15.70 m |
| Berth 3 | 180 m | 12.80 m | 14.50 m | 15.70 m |
| Berth 1-2 | 125m each | 9.10 m | 10.80 m | 12.00 m |

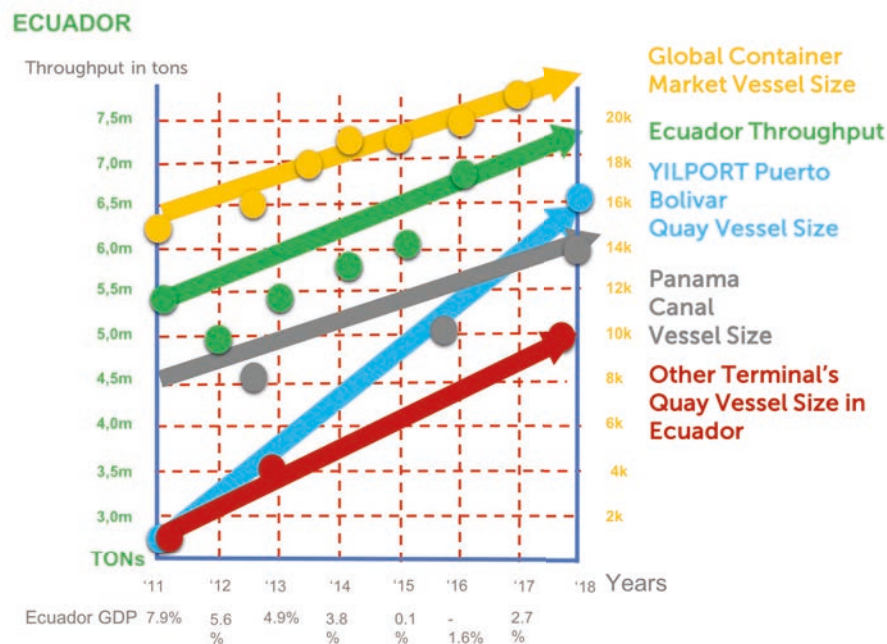
MLWS level depth is 13,3 Meters on channel, on Mean Sea Level it is 13.3+1,7 =15 Meters, on high tide level 13,3 m + 2,90m = 16,2 Meter

YILPORT Puerto Bolivar began to add value to its operations by getting 2 state-of-the-art Gottwald mobile harbor crane in April 2017. The cranes sailed from YILPORT Gebze Terminal in Turkey to YILPORT Puerto Bolivar in Ecuador. Moreover, YILPORT Puerto Bolivar also increases its equipment inventory and service quality day by day to provide best YILPORT experience for its customers. Currently, YILPORT Puerto Bolivar finalized the first part of the phase 1 dredging project. With the dredging, YILPORT Puerto Bolivar is now able to operate 16,000 TEUs sized Ultra Large Container Vessels. The second part of Phase 1 dredging project will continue on September 2018.

MLWS level depth is 14,5 Meters on Berth 5, on Mean Sea Level it is 14.5+1,7 =16,2 Meters, on high tide level 14,5 m + 2,90m = 17,2 Meter

Despite the growing export market and significant growth opportunities in Ecuador with the continued containerization of break-bulk cargoes (particularly of bananas); Ecuador still behind of its neighboring countries such as Chile, Peru, and Colombia mainly depending on the infrastructure of ports.

There is an enormous potential for Ecuador to become a hub port among the region. But this needs a common effort and long-term investments. YILPORT Puerto Bolivar is now ‘the Deepest Terminal in Ecuador’ and the only one contributing to Ecuador trade growth and taking responsibility to enlarge Ecuador’s competitiveness in the region. YILPORT also creates 965 Jobs at Puerto Bolivar terminal to its employees.



About Ecuador Economy:

Ecuador has abundant resources of crude petroleum, and also is a producer of agricultural and fishery products, owing to its variety and abundance of nature.

Capital: Quito
Population: 16,5m
Surface Area: 256k km²
Currency: USD



World's No#1 Banana Exporter

Ecuador is the World's largest banana exporter with 32% of the world's total banana as 6,8m tons in 2017. Even though Colombia is the most competitor exporter in South America, export volume is way behind of Ecuador's.



World's 3rd Largest Whiteleg Shrimp Producer

Ecuador is the World's third largest cultured (whiteleg) shrimp producer and largest exporter in South America. Shrimp aquaculture is concentrated in four areas: Guayas, El Oro, Manabi and Esmeraldas. Guayas and El Oro are located close to the Peruvian border where YILPORT Puerto Bolivar is located. Ecuadorian shrimp production reached the all-time record in 2017 by 450k tons.



World Class Gold, Silver and Copper Deposits

The most important gold, silver and copper deposits discovered in the south-east of Ecuador, principally in Zamora Chinchipe, Morona Santiago, Azuay and El Oro provinces. Two large-scale mining projects are expected to start production by 2018.

Ecuador, economic activity rose 1.7% over the same period of the year and expected to close 2018 in the same range. Ecuador's container throughput reported as 1.90m in 2017 and YILPORT Puerto Bolivar rapidly increase its volume in this share by adding new liners, customers, and services.

The Ecuadorian authorities have been taking important steps recently to strengthen fiscal institutions and re-establish a competitive private-sector driven economy. The new "Productive Development Law", approved by the National Assembly in June, contains marked improvements in the fiscal policy framework that go in the right direction though further refinements are possible.

YILPORT LOGISTIC SERVICES

1

Freight Forwarding

Sea - Air - Land

2

Stevedoring

3

Shipping Agency



4

Land Transport

5

Rail Transport

6

Warehousing / CFS

Empty Depots - Cool Warehouses
X Docks

7

Value Added Services

Custom Clearance - Cargo Insurance
Pre Inspection

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End-to-End Logistics Solutions Across Iberian Peninsula

YILPORT logistics services in Iberia has been pursuing to improve the multimodal services to support the Iberian ports. While this is not a new service offered, the YILPORT Holding logistics services plans to enhance existing unified services of YILPORT, as well as to create potential strategies for further development in horizontal and vertical growth by continuously improving hinterland transportation and logistics facilities in Iberia.

The main target of the logistic activities is to protect company’s main assets and investments among Iberian terminals and to continue to improve quality, performance, and profitability of all our customers and partners.

The goal of the YPH Iberian logistics services is to determine the terminal hinterland logistic needs and providing sufficient, competitive and door-to-door logistics solutions through multimodal services.

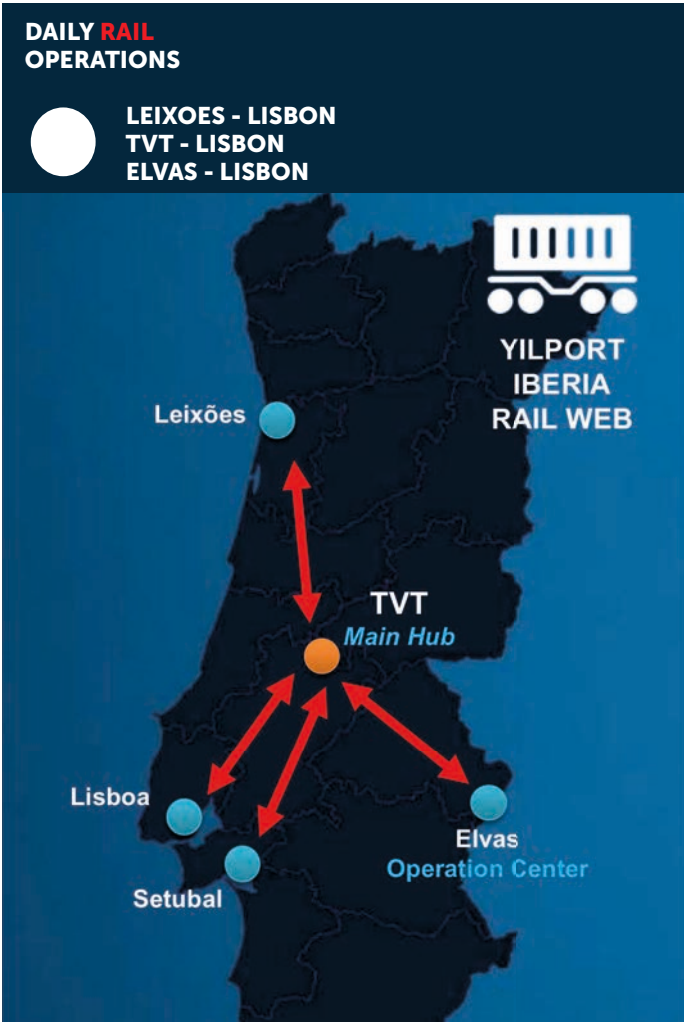
YILPORT has been providing terminal operation and railroad transportation to its customers in Portugal’s main terminals by handling containers, general and break-bulk cargoes.

Currently, railroad operation of YILPORT Holding logistics includes daily train shuttles between Leixoes - Lisbon, TVT - Lisbon, and Elvas - Lisbon. For further hinterland and inland expansion, the company explores opportunities to invest in railroad and logistics platforms in Spanish territories such as Badajoz, Majorabique,

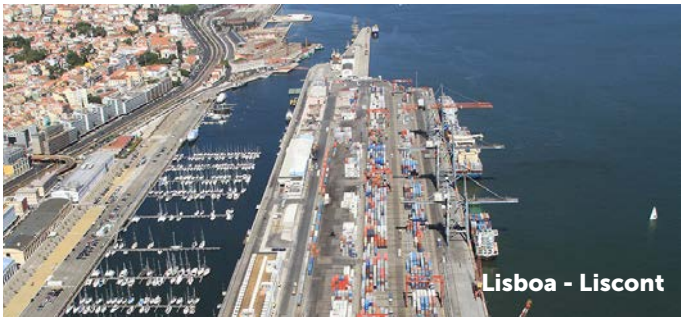
and Huelva.

The link between the port terminals and the national railway network is a critical factor, opening up competitive access to the entire western region of the Iberian Peninsula and in particular, to the major metropolitan regions of Lisbon and Madrid.

As YILPORT, we are dedicated to our local and global customers through the delivery of excellent service as well as innovative, reliable and safe logistics solutions.



Leixões



Lisboa - Liscont



Setubal



Elvas



YILPORT Lisboa Intermodal department is a business unit of Liscont and Sotagus which the main objective is to add value to the import and export operations for business partners with trains and trucking solutions in Portugal and Spain.

Initiated in 1995 at YILPORT Liscont with the aim to increase the volumes for YILPORT Liscont Terminal, offers competitive inland solutions, by giving to the customers the capacity to attract cargo for their business not only for short sea but also for deep sea.

The target still stays solid as an evidence of the offered privilege with the successfully operated 30.000 TEUs up until now. The underlying secret of this success is the intense teamwork of the key business units with a customer-oriented approach.

In Portugal, the terminal operates regular trains from rail terminals in Leixões and also Entrocamento. In Spain, the operations are run on spot trains basis.

The offered service is based on the subcontract with rail operators and link with the import and export volumes of the customers.

Recently, we have increased our capacity at Entrocamento (TVT Terminal) offering to the market a daily train. This is a condition to allow our customers to remain competitive towards their customers.

This operation was achieved under cooperation between YILPORT Liscont, TAKARGO, and TVT,

The Intermodal team is composed by Nuno Marques and Rui Soares under the supervision of Rui Martins.





Mr. Onur KUCUKAKDERE, Chosen as RTA Deputy Chairman of the Board of Directors

The 7th Ordinary General Assembly of the Railway Industry's first and only NGO (Non-Governmental Organization) DTD (Railway Transport Association) was held on Saturday, April 14, with the participation of members at Taksim Larespark Hotel.

Onur KUCUKAKDERE, who represents our company as a member of the association from Eti Logistics was appointed as Vice Chairman of the Board of Directors.



Eti Logistics Manager
Mr. Onur KUCUKAKDERE



Eti Logistics & Transitex Turkey attended Career Days

YILPORT Holding attended to the yearly organized "Logistics Career Days" event of the Beykoz University which is participated by the representatives of the sector leading companies. On behalf of YILPORT Holding, Gizem GOKYAR, Funda OZSARI, Onur KUCUKAKDERE and Seyda CAMLI attended the event.

During the organization YILPORT Holding, Transitex and Eti Logistics made presentations and questions related to the HR processes of our companies were answered by YILPORT Holding Human Resources Business Partner Seyda CAMLI.

At the end of the event, which is in the form of questions and answers with proactive participation, the representatives participating in the event were given a plaque and participation certificate by the university administration.



YILPORT Holding
Customer Relations
Ms. Gizem GOKYAR

Beykoz University
Logistic Vocational
High School
Vice-chancellor
Prof. Dr. Baki AKSU



The CEO of Transitex
Mr. Fernando LIMA

Customer Services Award to Transitex

The Extremadura Executive Awards ceremony that had been organized by the Spanish Magazine “Ejecutivos” took place in Mérida Congress Palace on the 15th of May. Several important participants from the political, social and business world gathered together under the chairing of Junta de Extremadura (Spain) president, Guillermo Fernández Vara.

Transitex was awarded in “Customer Services” category. On behalf of Transitex, the CEO of Transitex Mr. Fernando LIMA took the stage to receive the award. This distinction was a great honor for the company and one of the biggest recognitions it has been received in its history.

The Transitex Badajoz team, participated in the awards ceremony to represent the company. It was a great pleasure and honor particularly for them that this award has been won in the province of Extremadura (Spain).

Transitex team would like to thank its distinguished business partners and its team for bringing excellence to the services provided by the company.



Transitex at APAS 2018

Transitex attended the world's leading Supermarket Trade Show, APAS, 2018 for the fifth time by gathering several exporting food companies on a collective stand. Companies had a chance to promote their products and services during the trade show.





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YILPORT Gempport Seniority Awards Ceremony

The traditional seniority awards ceremony began with one minute's silence and the Turkish national anthem. Deceased Mr. Mehmet YILDIRIM, who had started this awarding process for the longtime contributing employees, was commemorated with longing and respect during the ceremony.



YILDIRIM Group of Companies Chief Administrative Officer (CAO) Mr. Mustafa ERKANAT, YILPORT Turkey Regional. General Manager Mr. Uygun DEGIRMENCI and Gempport General Manager Mr. Mustafa Levent ADALI gave speeches by highlighting attention to the family institution and thanked employees for their great efforts.

The ceremony continued by presenting the rewards of the employees whom has been adding value to Gempport family for 10, 15, 20 and 25 years with their contributions to the company culture and shedding light to the new employees with their corporate memories, ended after the cocktail party which employees had a lovely time.

YILPORT Turkey Actively Participated to the Process Safety Symposium & Exhibition



"Process Safety Symposium and Exhibition event held with the participation of several ministries and companies from the private sector such as T.R. Ministry of Labor and Social Security, T.R. Ministry of Environment and Urban Planning, T.R. Ministry of Science, Industry and Technology, T.R. Disaster and Emergency Management Presidency, Machinery and Chemical Industry Corporation (MKE), the Turkish Standards Institute (TSE), Turkey Scientific and Technological Research Council of Turkey (TUBITAK), Kocaeli University, Gebze Technical University and YILPORT Solventas Technical Storage Inc. at Istanbul Pendik, The Green Park Pendik Hotel & Convention Center under the coordination of the Kocaeli Chamber of Industry.

The symposium held with the intense participation of senior managers from YILPORT. Turkey General Manager Mr. Uygun DEĞİRMENCI, Solventas General Manager Mrs. Elif ARTAN and General Manager of Gebze Mr. Berkan OZKAN was among the participants. The symposium was attended by 1410 people from various public institutions, private sector, universities, local

authorities for two days. The exhibition was open during the symposium. 42 national and international companies also had the opportunity to introduce their products.

As representing YILPORT Solventas liquid chemical and petroleum products storage terminal while Information Technologies and Energy Manager Mr. H. Avni HAZNEDAROGLU in the Organizing, Execution and Science Boards of the Symposium, M. Meric OZTURK, and Tuba DEMİR took place in the Scientific Board as well. The Constant Improvement focus that all three representatives prepared together: the "Case Research - Investigation" presentation was presented by Tuba DEMİR, on the "Security Management System Elements" session. The "ATEX: Possible Explosive Atmospheres; Risk Assessment, Classification and Equipment Suitability" session was moderated by H. Avni HAZNEDAROGLU.

During the event, all stakeholders had the opportunity to come together, discuss and learn during the symposium. At the Symposium, where local and international experiences were shared, participants had significant achievements in the means of sustaining the safe working in the highly hazardous places.



Near-Miss Notification Awards across Turkey Terminals

Preventive activities are crucial for everyone in order to spread occupational safety culture and to ensure safe working principle at work. In this framework, near-miss notifications of our colleagues have a big importance which enabling us to take precautions before any accident occurs.

As YILPORT Gempport and Solventas terminals, a practice has been started on the evaluation of near-miss cases and awarding of best effective notification by OHS commission every three-month period.



YILPORT Puerto Bolivar participated in the campaign “Ni Un and Ni Una guagua menos” which focuses on raising awareness about child safety and bring them a life free from violence to defend children’s rights with the involvement of citizens, social organizations and state institutions.

YILPORT Puerto Bolivar supported the campaign executed by the Ministry of Economic and Social Inclusion (MIES) and made donations to families of the children participated in the campaign. The march was realized in Puerto Bolivar began in and ended in park de la Madre.

University Students from Manta and Quito Visited YILPORT Puerto Bolivar



In June, university students from Universidad de las Américas (UDLA) from Quito and Instituto Tecnológico Superior Luis Arboleda Martínez from Manta visited YILPORT Puerto Bolivar Terminal.

On the same day as the visit of Manta Tecnic Institute, retirees from Ecuadorian Institute of Social Security also had the chance to take a tour on the yard and get to know more about operations realized by closely observing terminal operations in YILPORT Puerto Bolivar.

During these visits, operations and sales & marketing teams accompanied the visitors. After yard tour, detailed info on the expansion project and upcoming developments were provided to students and retirees. As a souvenir of the day and YILPORT Puerto Bolivar, Connection magazines and some gifts were presented to visitors. Before leaving the terminal, they expressed their gratitude with YILPORT Puerto Bolivar teams’ hospitality.



YILPORT Solventas and their families gathered together at Polonezkoy on the 2nd week of May. Families had a great time during the event with the organized competitions. After breakfast and lunch, live music and competitions lasted all day long.

At the event which Turkey Region General Manager Mr. Uygun DEGIRMENCI and Solventas General Manager Ms. Elif ARTAN also participated, medals were presented to Solventas employees and their families.



Also, YILPORT Gebze terminal celebrated spring and its record-breaking performance with the barbecue party. Enjoyable moments had been lived with the participation of many people from several departments.

With the participation of both blue and white-collar colleagues, employees performed folkloric dances and vocal performance with orchestral accompaniment. There were also fun moments during the rope pull competition between the operations managers and the operators.

World Environment Day

Celebrated with Full Awareness



YILPORT terminal celebrated World environment day on the 5th of June with full awareness. The terminals held several social responsibility projects within the light of this year's global world environment day theme "Beat Plastic Pollution, if you can't reuse it, refuse it!".

YILPORT has dedicated itself to the sustainability of the environment not just across its terminals but also with the externally conducted projects among the hinterland which will create a solid awareness for the future generations.

By taking into consideration that our world is approaching the irreversible critical threshold for its natural resources, we need to take measures both in our individual and social lives for a healthy future.

Not only caring today's population but also for the future generations, YILPORT has aimed to contribute to a sustainable world by giving environmentally seeded pencil and pine seedling to the future's grown-ups, with a permanent, useful and valuable gift in Gebze and Rotaport Terminals of Turkey.

In addition, YILPORT Gempport held a common event with Marty Teacher Ethem Primary School with the theme of "Preserve the Nature, Use Fabric Bags". The terminal also organized "Port and Environment" painting contest for "World Environment Day". 36 paintings participated in the competition organized in 4 different categories were evaluated by the art teachers. Bicycles were selected as a prize to grab attention reducing the carbon emission and air pollution.

With the aim of decreasing the plastic bag usage, children gave their own hand-painted fabric bags to their mothers for them to use during their shopping. Teachers also showed a great effort on the entire process that we try to increase the environmental consciousness of the children.



Human is The Most Valued Asset in YILPORT



At YILPORT Holding, “Leadership Development Program” which is the first step of Our Educational and Development Journey started with “Training Management Skills”. This program is designed in a modular structure with long turnover and varying degrees, which will help colleagues to acquire a personal awareness and increase their functional competence, improve their managerial skills, and lead their teams.

At the training held with Academic Trend firm in June at Tuzla Radisson Blu Hotelü, the first day of two-day training began with the theme of change management and change approach, going over the 5 milestones of change.

The management theories and applications for management functions proceeded with a stream of introduction to leadership. During the training, joyful moments lived at individual and bilateral

studies, group work, games, videos, analyzes and inventory practices. A lot of action and energy was accompanied by us in the training that took place in the classroom environment. At the end of the training, employees who played a pleasant game built YILPORT crane. In September, training will be repeated with the follow-up studies.



YILPORT Visited “Happy Children”

The joy was high when Stefan Engstrand and Johan Flybring visited several preschools in the Gävle suburb of Bomhus to hand out leftover paper sheets from Terminal Granudden.

The teachers at the preschools appreciated the many square meters of top-notch paper to draw and paint on. “It’s like Christmas for our children”, said Lena, one of the teachers in Bomhus.



Outstanding Performance at YILPORT Simulator Center

YILPORT Simulator center has reached record training hours of in the last year. YILPORT has been operating in the center for nine years in order to train equipment operators for port operations. The training is given in theoretical, simulator and practice frameworks. Owing to the competent programs executed accordingly to the National Vocational Qualifications, 100% success in certification exams is granted.

YILPORT Turkey Region Technical Training Director Atilla Altay, highlighted that activities of the training center run integrated with the company career management function and indicated its importance in contribution to the operational continuity and efficiency is really high. In the year of 2017, 52 equipment operators participated in training programs and were certified afterwards. The simulator in training center has also the characteristics of being the first of its kind in Turkey's port operations.

Maritime Pollution Praxis at Gebze and Rotaport Terminals

YILPORT Gebze and Rotaport terminals continue training and praxes constantly to be ready against any situation that might occur with the priority of responsibility for the environment in occupational health and safety related matters. In this context, comprehensive Marine Pollution Intervention praxes were provided to all participants in order to evaluate the possible scenarios to make the necessary intervention at the soonest time possible with the praxes carried out.

Within the scope in the critical agenda of praxes, the issues such as testing of gathering and warning procedures with telephone and other communication devices, ensuring rapid communication and coordination, minimizing the damage that may occur by working in partnership with environmental institutions and organizations, determining critical case priorities in possible leakages, increasing equipment using skills, and defining the critical role of coastal facility first responder personnel were evaluated.





Gemport Terminal Operations Team Changing the Game on Occupational Health & Safety Measures

The empty containers leaving the port exits their doors open due to customs control requirement. This issue was creating various risks such as injuries and damages from the area where the container was handled until the exit from the gate. Gemport reported this risky situation to the District Security Commission for assessment on their agenda. Consequently, on the 9th of May, a study has been conducted with the Directorate of Customs; enabling these containers leaving the terminal with their doors are closed.

The following works have been carried out by Gemport to prevent moving around of the opened door empty containers;

- An office has been placed for the Customs Enforcement Officers to the formerly positioned station for the seal cutting and twist lock operations in the terminal area.
- A permanent door controller is assigned for the process.

- The doors of the empty containers loaded from the port area will be opened at this point and will be closed by the officer after the control.
- Containers will be leaving the terminal with their doors are closed. The lids of the containers will be closed off from the harbor door. The doors should not be opened/ closed apart from this location.



YILPORT Steers the Port Training

A workshop was held within the scope of the industrial-university business corporation project of the Higher Education Board and Kocaeli Governorate, hosted by Kocaeli University Karamursel Maritime Vocational School.

At the end of the event, it was decided to integrate YILPORT’s practices into the university education process. YILPORT Technical Education Department’s practices includes curriculum, course contents, internship and working place training. In addition, it was decided to establish a protocol between Kocaeli University and TURKLIM for the use of TURKLIM simulator center by students.

YILPORT Holding Continues to Meet with Students!



YILPORT Holding aims to connect with young talents and raise awareness on career opportunities and sectoral competencies with the career days. In this context, YILPORT Holding Human Resources team attended the Career Days organized by Okan University in the mission with the nearest university to business between May 2 and May 3, 2018.

Our HR team informed the students and newly graduates about our operations at different terminals, sectoral developments, opportunities, required workforce profile, and recruitment efforts that are in line with YILPORT Holding goals. Applications of students who want to be part of our company were received at the fair that offers the opportunity to reach high potential professional candidates.

In addition, the head of the International Logistics and Transportation Department, Dr. Instructor Murat KOSEOGLU and Career Center officials gave information about O'COOP COOPorative Learning - On-the-job training program and long-term internship opportunities.

Gemport Hosted Sakarya & Uludag Universities



YILPORT Gemport hosted students from the Logistics Department of Sakarya University and Civil Engineering department of Uludag University. After a technical tour with 30 participants, Gemport team got to chance to know better the young talents during the lunch.

The interest that the students showed to the sector and our company during the port presentation and the field trip has attracted a great deal of attention. After a productive technical visit, the students left the terminal with a good vibe.

YILPORT Holding is in the Radar of Young Talents!



YILPORT Holding, which consistently keeps on supporting Maritime Faculties, continues to come together with students of this faculty with the aim of knowing these talents closely. In this context, YILPORT Holding attended to 'Career Days' event of Bulent Ecevit University Maritime Faculty.

Tugce TURKOGLU (Human Resources Department), Gizem GOKYAR (Sales and Marketing Department), Atilla Altay and Aylin AYGUN (Technical Training Department) attended the event on behalf of YILPORT Holding. In 'Port Management and Activities' session, participants which consisted of university students and academicians were informed on the activities that YILPORT maintains all around the world following the motto 'Privilege Becomes Standard'.

During the session, students addressed questions to get satisfied answer to their sector-based career plans. Students were informed about possible business opportunities in YILPORT and their questions in this regard were replied.

At the end of the day, students expressed their positive views on the sector and YILPORT and expressed their sincere thanks for the conference. Within this scope, YILPORT Holding will keep on raising awareness for the sector and YILPORT with these university activities.



YILPORT Holding
Technical Training Manager
Mr. Atilla ALTAY

YILPORT Attended Occupational Health and Safety Symposium

The “Symposium on Occupational Health and Safety in Ports and Shipyards” was organized by the Ministry of Labor and Social Security. YILPORT Holding Technical Training Manager Mr. Atilla ALTAY attended the three sessions symposium with his presentation on “Proficiency Certification in Port Authority”, addressing the issues as well as dangerous cargo operations and new technologies in harbor cranes.



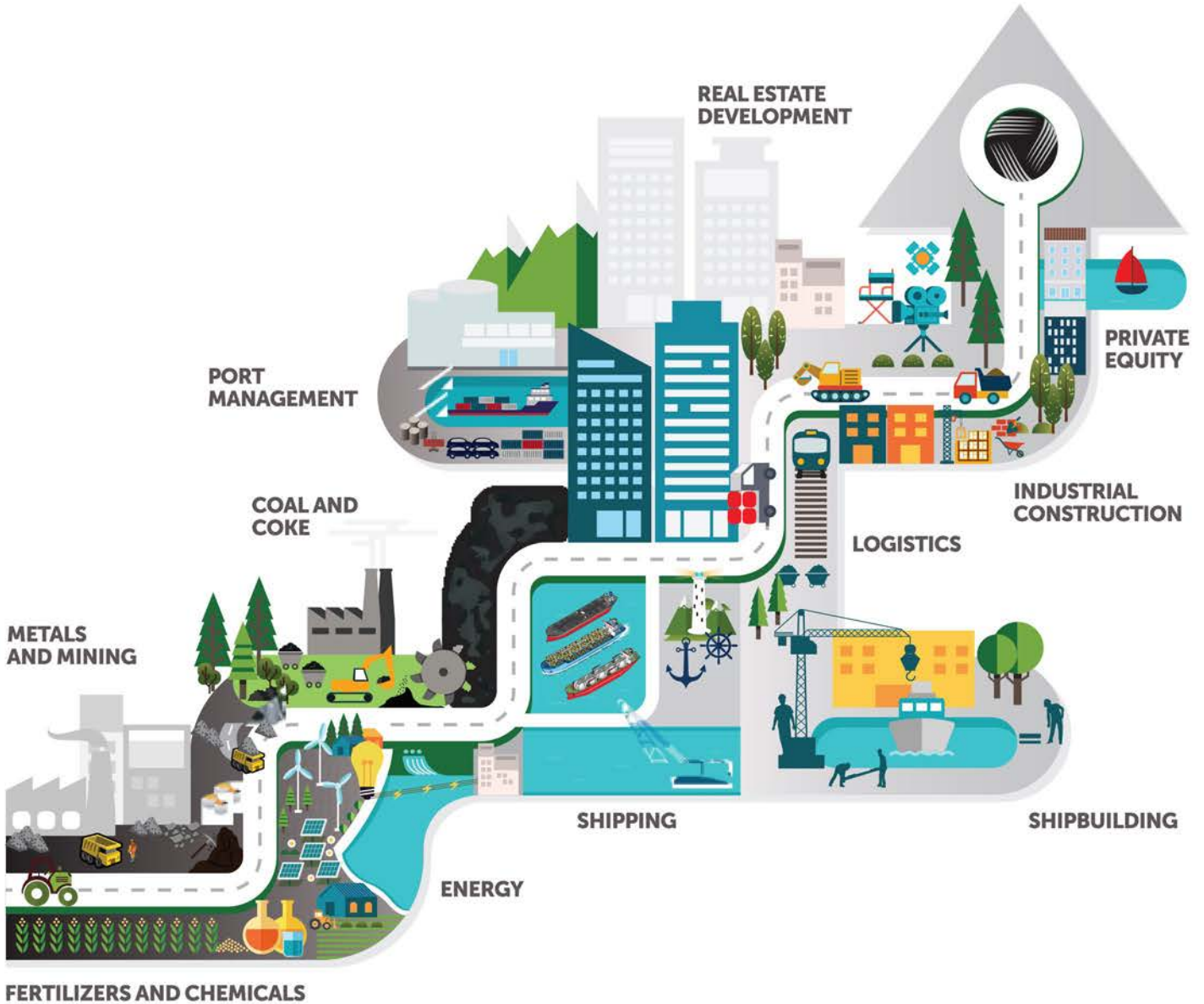
OHS Video Broadcasting at Gempport Terminal

Since 2017, YILPORT Gempport terminal; have been televising video and animations about Occupational Health & Safety and Environment that will raise awareness during the lunch hour in the blue-collar cafeteria.

As the efficient outcome and contribution of this application, the same system has been implemented in the administration building cafeteria and the tearoom in the administrative building. Addition to the three creative video broadcasts already in use, the same system will be implemented in the communal areas for the employees.

YOUR **GLOCAL** TURKISH PARTNER

YILDIRIM Group has grown to become a global force based in Istanbul, Turkey, active in 11 industries with operations in 49 countries on 4 continents, employing more than 12,000 people.



The key to success is in our DNA



PRIVILEGE
BECOMES
STANDARD

ONE
STOP
SHOP

GAME CHANGER IN PORT OPERATIONS AND MANAGEMENT

GLOBAL REACH

YILPORT Holding was established in August 2011 to combine the port and container terminal operations of YILDIRIM Group under one roof.

The Holding has a portfolio of 4 terminals in Turkey, 7 in Portugal, 2 in Spain, 1 in Peru, 1 in Malta, 1 in Norway, 1 in Ecuador and 2 in Sweden.

Also TransiteX, a global forwarding and support services company specialized in refrigerated cargo is part of YILPORT portfolio.

YILDIRIM Group



YILPORT Holding

